Waukesha New Units Update

February 6th, 2020

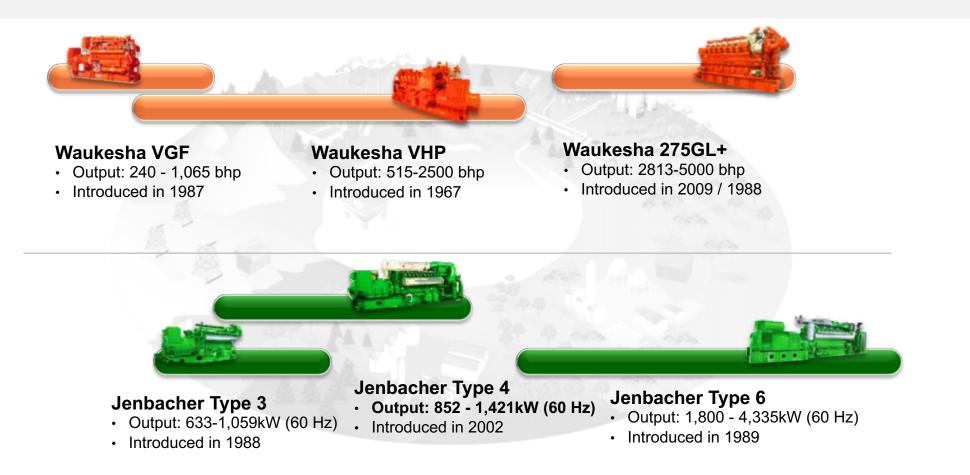


Ryan Rudnitzki, New Units Sales Manager

Ryan.Rudnitzki@innio.com

(262) 470-0873

INNIO = Waukesha + Jenbacher

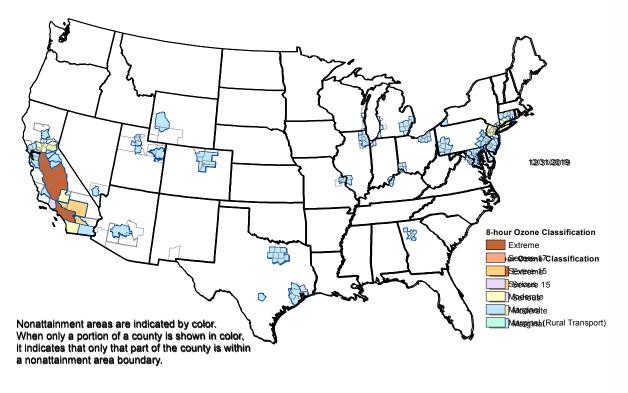


GE sold Waukesha and Jenbacher to Advent International (PE) in Nov., 2018

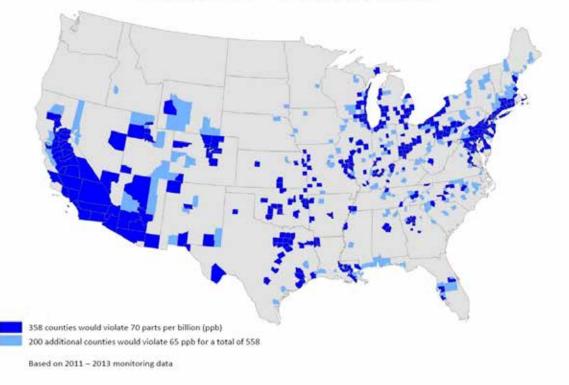


Emissions Landscape - NAAQS

8-Hour Ozone Nonattainment Areas (2008 Standard)



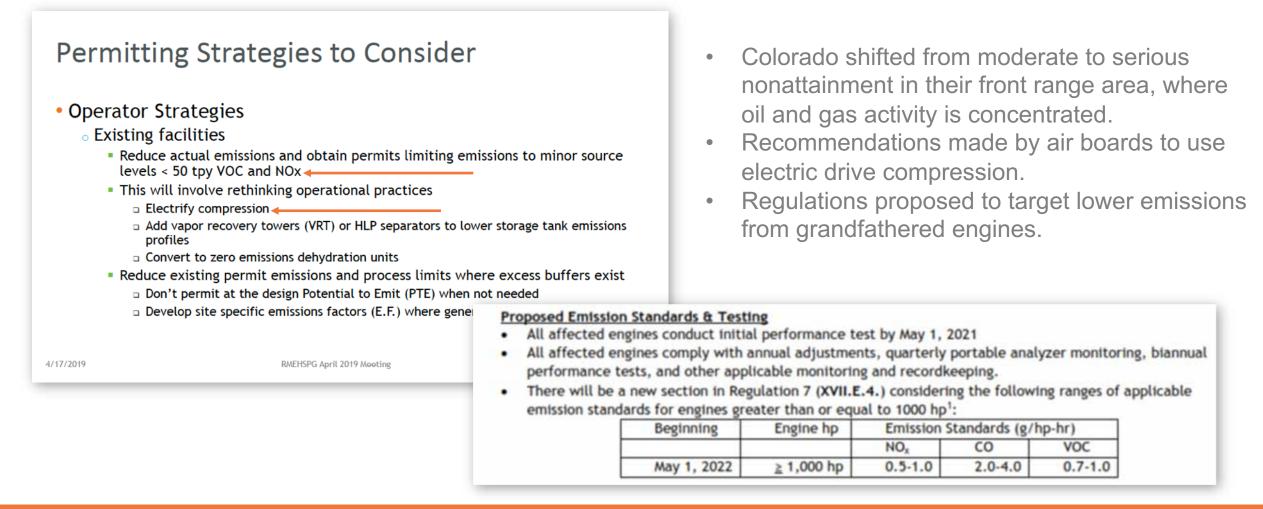
Counties Where Measured Ozone is Above Proposed Range of Standards (65 – 70 parts per billion)



The 2015 change from 75 to 70 ppb ozone limits not as drastic as expected, but a future drop to 65 could happen.



State Response (Colorado Example)



CO has shifted from moderate to serious nonattainment in the front range.



Gas or Electric Compression Drive?

| Driver | Advantages | Disadvantages |
|-------------------------|-------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| Reciprocating Engine | Reduced Fuel Costs Field Familiarity Robust and Forgiving | Increased PM Downtime Increased O&M Costs |
| Electric Motor | <u>No Site Specific</u> <u>Emissions</u> Low Package CAPEX | Costly Infrastructure High Power Costs vs. NG Failure downtime extensive |

Decision often comes down to grid and labor availability, emissions landscape, and who pays fuel costs.



Who foots the fuel bill?

- The "spark spread" of natural gas engine drive vs. electric can often drive high fuel bills.
- Midstream companies often pass their fuel bill to the producers and don't care about fuel cost.
- Integrated midstream / E&P companies ultimately pay the bill and should care more.
- Calculation Assumptions:
 - Engine Efficiency = 6500 Btu/bhp-hr
 - Electric Motor Efficiency = 95%
 - Power requirement = 20,000 hp
 - Runtime = 8760 hours/year

Fuel savings of using natural gas vs. electricity

| | | Natural | Natural Gas Cost (\$/mmBtu) | | | | | | |
|------------------------------|------|------------|-----------------------------|------------|--|--|--|--|--|
| | | 1 | 5 | | | | | | |
| Cost r) | 0.05 | 5,070,000 | 2,790,000 | 510,000 | | | | | |
| Electricity Co (\$/kw-hr) | 0.10 | 11,280,000 | 9,000,000 | 6,720,000 | | | | | |
| Eleci (\$ | 0.15 | 17,490,000 | 15,210,000 | 12,930,000 | | | | | |

Factoring in fuel costs will drive many to favor engine drive over electric.



Best of both worlds – Rich burn engine drives

- What if you could combine the emissions permitting ease of an electric motor with the installation speed and fuel costs of an engine drive?
- Waukesha rich burn engines have class leading NOx, VOC, and CO2e emissions that allow for large horsepower installations even in tough permitting environments.
- Such installations enable midstream companies to move quickly to win contracts to move producer gas.



Factoring in fuel costs will drive many to favor engine drive over electric.



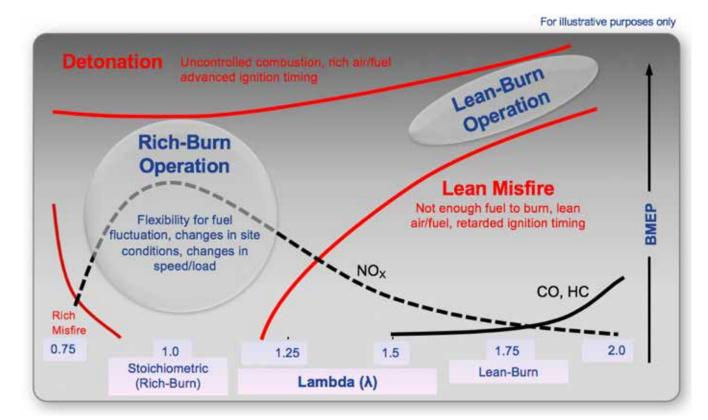
Air / Fuel Terminology and Rich-burn vs. Lean-burn combustion

Air/fuel ratio: mass flow rate of air/mass flow rate of fuel

Stoichiometry: chemically correct air/fuel ratio, 100% of fuel & oxygen consumed during combustion

Lean-burn: More air in the mixture than required for complete combustion

Rich-burn: More fuel in the mixture than required for complete combustion



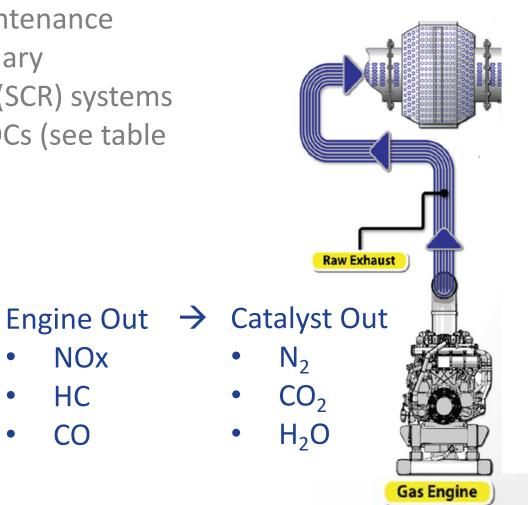
Rich-Burn Engines exhibit an Inherently Wider Operating Window



Rich Burns Use Three Way Catalyst Aftertreatment

- Inexpensive, reliable, effective, and low maintenance
- Do not require working fluid and other auxiliary equipment like selective catalytic reduction (SCR) systems
- Highly effective in reducing NOx, CO, and VOCs (see table below)

| Emissions (g/bhp-hr) | Lean Burn | Rich Burn |
|----------------------|-----------|-----------|
| VOC | 0.405 | 0.05 |
| Formaldehyde | 0.081 | 0.001 |
| NOx | 0.3 | 0.15 |
| СО | 0.1778 | 0.3 |
| PM2.5 | ? | 0.01 |



NOx

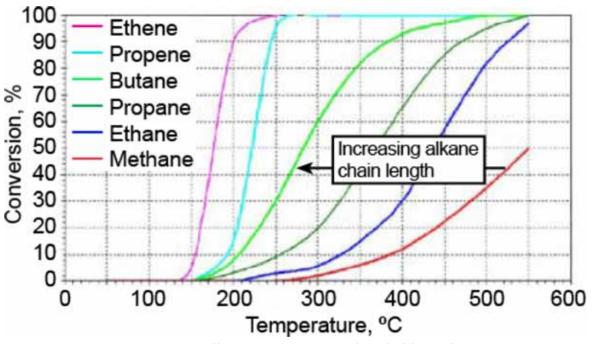
HC

CO



Ultra Lean Burn Emission Challenges with High Btu Fuel

- Leaner operation better for NOx, but reduces exhaust temperature, lowering oxidation catalyst effectiveness
- Shorter carbon chains are harder to catalyze, but methane and ethane are excluded from VOC calculations
- Propane is the challenge -> ~50% conversion at typical lean burn exhaust temps



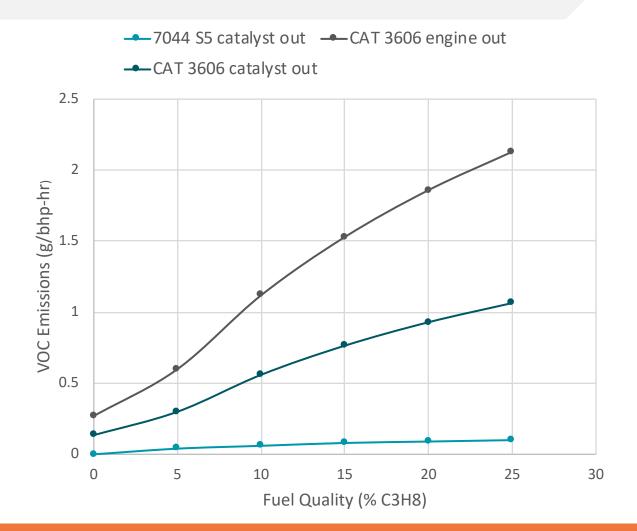
https://www.technology.matthey.com/article/60/4/228-235/

Conventional oxidation catalysts not effective with high propane / low exhaust temperatures



Rich Burn vs. Lean Burn VOC Emissions

- As fuel propane content increases, VOC emissions from lean burn engines increase much faster than from rich burns
- More complete combustion / higher exhaust temperatures of VHP Series Five
- 7044 curve assumes catalyst out, 3606 is engine out
- Assume 50% catalyst reduction for 3606 catalyst out.



VHP Series Five produces low VOC emissions (~10% of lean burns)



Faster permits + more HP per site with rich burn

- Standard permitting typically takes a year between submission & when construction can start
- General Permits (GP) & Permits By Rule (PBR) can take as little as 30 days
- Avoids tasks that slow permitting such as dispersion modeling, public notice, and negotiated emission limits (e.g., "Best Available Technology" (BAT) review in PA)



Go to the head of the line with rich burn Waukesha!

e.g. GP, PBR states –

- Texas
- New Mexico
- Colorado •
- Pennsylvania
- Oklahoma
- Ohio •

Use general permit and permit by rule to put more HP per site and faster with ultra low emission rich burn VHP's





Texas

- Texas PBR (permit by rule) 30 TAC Chapter 106 if annual emission (tpy) below thresholds listed below (and not in nonattainment area)
- VOC emissions threshold (lower than NOx, CO) defines HP capacity
- Low VHP Series Five VOC emissions combined with near zero formaldehyde emissions allow installation of >50,000 bhp, w/o other site VOC emissions
- Typically 30 day timeline to construct

| Pollutant | PBR Limit (tpy) | VHP 7044 S5 (tpy) | Typical LB (tpy) | | |
|--------------|-----------------|-------------------------|------------------------|--|--|
| VOC | 25 | 0.92 (51,780 bhp limit) | 7.33 (6,393 bhp limit) | | |
| Formaldehyde | 25 | 0.018 | 0.18 | | |
| NOx | 250 | 2.75 | 5.43 | | |
| СО | 250 | 5.50 | 3.22 | | |
| PM2.5 | 10 | 0.18 | ? | | |

Large Compressor Stations can be built around Rich Burn VHPs using Permit by Rule (51k vs. 6k hp)



Example: ETC's Rebel Gas Plant in the Permian Basin

| Equipment | NOx (tpy) | CO (tpy) | VOC (tpy) | HCOH (tpy) |
|------------------------|-----------|----------|-----------|------------|
| CAT 3616 | 22.86 | 18.86 | 15.55 | 1.42 |
| CAT 3616 | 22.86 | 18.86 | 15.55 | 1.42 |
| CAT 3616 | 22.86 | 18.86 | 15.55 | 1.42 |
| CAT 3616 | 22.86 | 18.86 | 15.55 | 1.42 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Engine Total | 91.44 | 75.44 | 62.2 | 5.68 |
| | | | | |
| Balance of Plant | 34.67 | 35.83 | 29.18 | -0.01 |
| CAT Powered Site Total | 126.11 | 111.27 | 91.38 | 5.67 |
| | | | | |

| Equipment | NOx (tpy) | CO (tpy) | VOC (tpy) | HCOH (tpy) |
|-------------------------|-----------|----------|-----------|------------|
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Waukesha 9394GSI S5 | 3.67 | 7.33 | 1.23 | 0.024 |
| Engine Total | 29.33 | 58.67 | 9.81 | 0.192 |
| | | | | |
| Balance of Plant | 34.67 | 35.83 | 29.18 | -0.01 |
| 9394 Powered Site Total | 64.00 | 94.50 | 38.99 | 0.182 |
| % emissions drop | 49% | 15% | 57% | 97% |

CAT Powered Site is a Major Source and Waukesha is not (but needs twice the compression packages).



Pennsylvania

- Pennsylvania GP-05
- Both engine out & site tonnage limits
- Strict limit for VOC emissions
- Low VHP Series Five VOC & NOx emissions allow installation of 34,500 bhp, even with other site VOC emissions
- VHP Series Five meets all GP-05 engine out limits (g/bhp-hr)
- Typically 130 day timeline to construct

| Pollutant | GP Limit (tpy) | VHP 7044 S5 (tpy) | Typical LB (tpy) |
|--------------|----------------|-------------------|-------------------|
| VOC | 50 | 0.92 | 7.33 (12,785 bhp) |
| Formaldehyde | 10 | 0.018 | 1.47 |
| NOx | 100 | 2.75 | 5.43 |
| СО | 100 | 5.50 (34,500 bhp) | 3.22 |

Waukesha VHP engines can site 34.5k hp vs. 12.8k for the lean burn offering, assuming 6% propane in fuel.



Colorado Dispersion Modeling Guidance

- Colorado Draft Modeling Guideline for Air Quality Permits, dated May 2018
- Both Long Term & Short Term trip points
- Low VHP Series Five NOx & PM2.5 emissions allow permitting w/o modeling
- Currently a minimum of 6 months to <u>begin</u> review of modeling projects
- To use a general permit and avoid modeling, the table below applies.

| Draft New Rule | | | | | | |
|----------------|---------------------------------------|------------|--|--|--|--|
| Pollutant | Long Term(tpy) Short Term (lbm/hr) | | | | | |
| СО | 23 lbm/hr | | | | | |
| NOx | 40 | 0.46 | | | | |
| SO2 | 40 | 0.46 | | | | |
| PM2.5 | 5 | 11 lbm/day | | | | |

| Emissions limit Engine emissions | | | | | | | | | | |
|----------------------------------|--------------------------|-------------------------|---------------------------|--------------------------|-----------------------|----------------------|--------------------|-------------------|---------------------|----------------|
| Engine | NOx limit [tons/year] | CO limit [tons/year] | CO2e limit [tons/year] | HAP limit [tons/year] | NOx [g/bhp- hr] | CO [g/bhp- hr] | CO2e [g/bhp-hr] | HAP [g/bhp-hr] | PM2.5 [g/bhp-hr] | Max site HP |
| CAT G3500 ULB | 40 | 90 | 90,000 | 8 | 0.5 | 0.1 | 500 | 0.14 | 0.033 | 8,285 |
| CAT G3600 A4 | 40 | 90 | 90,000 | 8 | 0.3 | 0.1 | 460 | 0.14 | 0.033 | 13,808 |
| VHP GSI Series 5 | 40 | 90 | 90,000 | 8 | 0.15 | 0.3 | 450 | 0.05 | 0.01 | 20,720 |

Avoid dispersion modeling and site more hp faster with Waukesha VHP



