

Common Real Estate Agent Deductions

Advertising

Billboard
Brochures/Flyers
Business Cards
Copy Editor Fees
Direct Mail
Email Marketing/Newsletters Graphic Designer Fees
Internet Ads/Facebook/Google/etc)
Leads/Mailing Lists
Marketing Services
Networking Event Costs
Postcards
Print Ads: Newspapers/Magazine
Promotional Materials
Radio Ads
Signage/Banners Television Ads
Web Design
Web Hosting & Domain Fees

Agent Improvement

Books(Sales Books, RE Books, Etc)
Continuing Education
Magazine Subscriptions
Newsletter Subscriptions
Sales Training/Coaching
Seminars
Textbooks/Reference Books
Trade Publications

Auto

Business Mileage (65.5 cents/mile) or
Actual Auto Expenses
Car Washes
Depreciation/Lease Payments
Gas
Insurance
Licenses/Registration
Interest
Maintenance
Repairs
Tires

Both Methods can deduct

-Parking
-Tolls

Business Travel

Airfare
Car Rental
Dry Cleaning/Laundry
Lodging
Meals
Parking/Tolls
Taxi, Subway, Bus, Rideshare
Tips

Business Meals

Communication

Answering Services
Cell Phone Service
Fax Expenses/Efax
Interactive Voice Response (IVR)
Internet Service
Office Telephone/VOIP
Toll Free Number

Equipment

Briefcase
Calculator
Camera/Lenses
Cell Phone/Smart Phone
Cleaning Equipment (Vacuum)
Computer
Equipment Repair
Flashlight
GPS
Hard Drives/Thumb Drives
Ipad/Tablet PC/Android
Laptop
Lock Boxes/Lock Smiths/Keys
Maps
Printer
Scanner
Staging Items-Furniture
Tape Measure
Video Camera

Employee Wages

Clerical Support
Family Members (Kids/Spouse)
Payroll/Unemployment Taxes
Sales Assistant
Virtual Assistant

Health Insurance

Home Office

Insurance
Mortgage Interest/Rent
Property Taxes
Repairs/Maintenance
Security System
Utilities

Office Expenses

Desk Fees
Client Refreshments
Copier Fees
Janitorial Expenses
Office Furniture
Bookshelves
Chair
Desk
Filing Cabinets
Office Supplies
Envelopes
Folders
Paper
Pens
Postage
Stationary
Toner/Ink
Office Rent
Online Storage of Business Files
Software

Professional Fees

Association Dues/Fees
Bank Fees
Bookkeeping Fees
Business Licenses
E&O Insurance
Franchise/Affiliation Fees
Interest on Business Purchases
Legal Fees
MLS Fees
Tax Prep Fees
Retirement
Defined Benefit Plan
Self Employment Pension (SEP)
Simple IRA
Solo 401k

Selling Expenses

Appraisal Fees
CL100 Fees
Client Gifts (<\$25 per client)
Closing Attorney Fees
Concessions
Courier Services/Delivery Fees
Finder Fees/Referral Fees
Home Repairs to Sell Listed Property
Home Warranty
Inspection Fees
Notary Fees
Open House Expenses
Photo Editing
Staging Fees