



Creating A Model of Success

Success and excellence are unique to every company and team. Developing an original success model assists you to achieve your goals in an exemplary way.

This article shares three methods which help you to develop a success model for your company or team and create new possibilities in your work.

These methods are:

1. Work With The Principles and Practices of Success.
2. Develop A Positive Culture.
3. Create Individual Excellence.

Here is a short description of each of these methods.

1. Work with the principles and practices of success.

There are principles and practices used by successful companies and teams which help them excel in their work. Using the same methods which help successful companies succeed will assist your company or team create success and excellence too,

One of the principles of success is the Law of Momentum. The word 'momentum' means to 'move forward'. In our work, we find that one of the best ways to go forward is to create consistent actions to achieve an essential goal.

Here is an exercise which assists you to create momentum for your goals.

Creating Momentum Exercise

1. Choose a project you are working on and would like to achieve successful results.

2. Write a Positive Goal Statement. This is a Statement about the goal as if you have already achieved it successfully. Here is an Example.

Our water project assists families in third world countries to improve their health and prevent disease. This year, we are increasing our partnerships with local distributors by 25%. This enables us to share our work with more families and have a greater impact on the health of families in third world countries.

3. Create a list of action steps you will take during the year to achieve this goal. Divide your action steps for each 90-day period.
4. Take at least one action each day to achieve this goal. You can take more than one action when this assists you to accomplish a goal successfully.
5. Look at your results every week and month. Refine your actions when this assists you to achieve your goals.
6. Every 90 days, look at your Positive Goal Statement and the actions you have taken during the quarter. Decide to continue with the same Positive Goal Statement and actions or choose a new goal, Positive Goal Statement and actions for the next 90 days.

Developing A Positive Culture.

A positive culture is the beliefs, ideals, values and mission of your company or team. Developing a positive culture builds a foundation for success.

One essential part of the culture of a company or team is its cognitive culture. This is the way your teams and staff develop Ideas and work on projects together. A positive cognitive culture helps you to excel in achieving your goals. When teams and staff develop cognitive skills such as listening, solving challenges, creating innovative solutions, etc. - they naturally create new levels of excellence and success in their work.

Here is an Exercise which assists you to develop a positive cognitive culture.

Developing A Positive Cognitive Culture Exercise

1. Decide as a group which aspects of a cognitive culture you would like to develop together. Here is a list of some of these.
 - Developing qualities such as; listening, respect, appreciation,

and acceptance

- Creating an openness to new solutions and possibilities
 - Developing ideas and working on projects together
2. Write a Positive Cognitive Culture Statement. This is a Statement about your ideal cognitive culture as if you have already achieved it successfully. Here is an example.

Example of a Positive Cognitive Culture Statement

As a team, we have a positive cognitive culture which assists us to develop ideas and work successfully on projects together. We listen to one another and appreciate the ideas a team member is sharing even when different from our own. We believe that the way we work together helps us to create excellence and success for our team and company.

3. Now, list the actions you will take within the next 90 days to develop your cognitive culture.
4. Take one action each day and more than one when this assists you to achieve this goal successfully.
5. Review and refine the actions you are taking to develop a positive cognitive culture each week and month.
6. At 90 days, decide to work with the same Positive Cognitive Culture Statement and actions or create a new Statement and actions when this assists you to create an ideal positive culture for your company or team.

Create Individual Excellence.

Developing individual excellence helps your staff to reach new levels of success in achieving their goals. A commitment to excellence and the positive actions which result from this commitment opens the way for exemplary results.

One way to create excellence is to encourage your staff to strengthen their positive qualities. These are qualities such as; courage, appreciation, understanding and other qualities.

Developing positive qualities helps your staff to create positive relationships, excellence and success.

Here is an exercise which assists your staff to develop their positive qualities.

Developing Positive Qualities

1. Decide on a positive quality which will assist you to achieve excellence in your work.
2. Make a list of actions you will take within the next 90 days to strengthen this quality.
3. Take at least one action each day to develop this quality in your work.

It is often a good idea to take the same action each day and additional actions when this assists you to go forward.

There are two types of actions - inner and outer actions. An inner action is an action such as writing your positive quality on a card and placing it where you see it several times a day. An outer action is an action you take such as giving a talk or having a business meeting. You can develop a positive quality through outer actions too. For example, let's say that you are developing the quality of listening. You can take actions during a business meeting to develop this quality in your work.

4. Each week and month look at your results and how developing this quality is assisting you. Refine your action steps when this assists you to achieve your goals successfully.
5. At 90 days, look again at your goals and results. Decide to work with the same positive quality or choose another to help you to create excellence and success.

Developing an original success model helps you to create new possibilities in your work. It also gives you the ability to develop consistent results.. As your teams and staff use the principles and practices of success, develop their ability to work together and strengthen their positive qualities, your company reaches new levels of excellence and success and expands their ability to contribute to society in positive ways.

© Oshana Himot, MBA. All Rights Reserved.

Oshana Himot, MBA, is a speaker and organizational mentor. She works with companies and teams, assisting them to create excellence and success. Oshana offers speaking, consulting and mentoring programs for companies and professionals.

She has a Masters of Business Administration degree from Golden Gate University in San Francisco, California and credits towards a Ph.D. in Management from the Maharishi International University in Fairfield, Iowa. Oshana's email address is:

oshana@oshanasjoyinstitute.com.