

Education Update

May 2018 - December 2018

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Wednesday, May 23, 2018	Dealing with the Difficult/Got Conflict?	Greater Manchester/Nashua Board
	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Wednesday, May 23, 2018	Offers & Counter Offers	Seacoast Board
	3 ME & NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Monday, June 4, 2018	Paragon Comprehensive	Seacoast Board
	3 NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Register through NEREN	
Monday, June 4, 2018	Say This! Not That	Susan Afflerbach
	Time: 9:00am-12:30pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, June 5, 2018	Staging to Sell- What Every Agent Should Know	Capitol Region Board
	3 Credits	Nancy Ray
	Time: 8:30am-12:00pm	603-225-5052
	Registration: 8:30am	nancy@capitolregionboard.com
	Class: 9:00am-12:00pm	
	Location: The Office Suite, 211 Loudon Rd, Concord,	
	NH	
	Cost: CRBR Members \$10, Non-Members \$20	
Wednesday, June 6, 2018	CORE	Susan Afflerbach
	Time: 10:00am-1:00pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
Thursday, June 7, 2018	Win-Win Without Giving In	Seacoast Board
	3 ME & NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Tuesday, June 12, 2018	Safety Awareness for the Real Estate Licensee	White Mountain Board
	3 Credits NH and ME	Anne Merrow
	Time: 9:15am-12:15PM	603-733-4748
	Location: North Conway Grand Hotel, North Conway,	anne@whitemountainboard.com
	NH	
	Cost: \$20 Members and Non-Members	

Tuesday, June 12, 2018	Procuring Cause	Greater Claremont Board
ruesuay, Julie 12, 2016	Registration: 900am	Elizabeth Tibbals
	Class: 9:30am-12:00pm	603-543-5923
	Location: Sugar River Valley Tech Center, 111 South	greaterclaremontrealtorsnh@gmail.com
	St, Claremont, NH	greater clare montreautors miles ginanteom
	Cost: GCBR Members Free, Non-Members \$25	
Wednesday, June 13, 2018	NH Core	Seacoast Board
	3 NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Thursday, June 14, 2018	Learn @ Lunch- Outlook of Real Estate & Economy	Seacoast Board
	Time: 12:30pm-2:00pm	Denise Glazier
	Location: Seacoast Board, Portsmouth, NH	603-433-9990
	Cost: Free SBR Members, \$20 Non-Members	denise@seacoastboard.com
Friday, June 15, 2018	Management/Supervision It's a 2 Way Street	Susan Afflerbach
	Time: 9:00am-12:00pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
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Monday, June 18, 2018	Ethics Made Easy	Susan Afflerbach
	Time: 9:00am-12:00pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
Wednesday, June 20, 2018	Staging to Sell, What Every Agent Should Know	Strafford County Board
vecticsday, Julie 20, 2010	3 NH Credits	Lydia Perham
	Time: 1:00pm-4:00PM	603-330-3131
	Location: The Oaks Golf Course, Somersworth, NH	Scbrnh@gmail.com
	Cost: SCBR Members Free, \$45 Non-Members	
Tuesday, June 26, 2018	Negotiation Ninja!	Greater Manchester/Nashua Board
	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Friday, June 29, 2018	Commercial Oriented Core Course	CIBOR
	3 NH Credits	Alison Ropes
	Registration: 8:30am	603-647-0100
	Class: 9:00am-12:15pm	allison@nhcibor.com
	Location: Berkshire Hathaway Verani Training Room,	
	1 Verani Way, Londonderry, NH	
	Cost: CIBOR Members \$35, Non-Members \$45	
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Tuesday, July 10, 2018	Fraud "New CE"	Lakes Region Board
Tuesday, July 10, 2018	Time: 8:30am-12:15pm	Ronda Reimers
Tuesday, July 10, 2018	Time: 8:30am-12:15pm Location: Chase House, Meredith, NH	Ronda Reimers 603-528-3544
Tuesday, July 10, 2018	Time: 8:30am-12:15pm	Ronda Reimers
	Time: 8:30am-12:15pm Location: Chase House, Meredith, NH Cost: \$35	Ronda Reimers 603-528-3544 ronda@lrbr.com
	Time: 8:30am-12:15pm Location: Chase House, Meredith, NH Cost: \$35 Ethics Made Easy	Ronda Reimers 603-528-3544 ronda@lrbr.com Susan Afflerbach
Tuesday, July 10, 2018 Wednesday, July 11, 2018	Time: 8:30am-12:15pm Location: Chase House, Meredith, NH Cost: \$35 Ethics Made Easy Time: 9:00am-12:00pm	Ronda Reimers 603-528-3544 ronda@lrbr.com Susan Afflerbach Greater Manchester/Nashua Board
	Time: 8:30am-12:15pm Location: Chase House, Meredith, NH Cost: \$35 Ethics Made Easy	Ronda Reimers 603-528-3544 ronda@lrbr.com Susan Afflerbach

Friday, July 13, 2018	Core	Greater Manchester/Nashua Board
Filday, July 13, 2018	Time: 9:00am-12:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-6681054
	Cost: \$40	susan@gmnbr.org
	Cost. 340	<u>susan@gninbr.org</u>
Monday, July 18, 2018	10 Most Common Home Defects	Stacy Kelley
-	2 Credits	Sunapee Region Board
	Register: 10:00am	603-225-5549
	Class: 10:30am-1:00pm	stacy@nhar.com
	Location: Knowlton House, Sunapee, NH	
	Cost: Free SRBR Members, \$35 Non-Members	
Friday, July 25, 2018	Procuring Cause	Greater Manchester/Nashua Board
	Time: 10:00am-1:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Thursday, July 19, 2018	Code of Ethics	Seacoast Board
	3 ME & NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Thursday, August 2, 2018	Staging	Seacoast Board
	3 Hrs. Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Thursday, August 2, 2018	Ethics Made Easy	Susan Afflerbach
	Time: 9:00am-12:30pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
Monday, August 6, 2018	Negotiation Ninja!	Greater Manchester/Nashua Board
Wollday, August 0, 2010	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
	Cost. 940	susan@gninbr.org
Friday, August 10, 2018	The Value of Ethics	Greater Manchester/Nashua Board
	Time: 9:00am-12:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, August 14, 2018	Understanding P&S Agreement	Stacy Kelley
	2 Credits	Sunapee Region Board
	Register: 12:00pm	603-225-5549
	Class: 12:30pm-2:30pm	Stacy@nhar.com
	Location: Tracy Library, New London, NH	
	Cost: Free SRBR Members, \$35 Non-Members	
Tuesday, August 21, 2018	Code of Ethics	Lakes Region Board
racoday, nagast 21, 2010	Time: 8:30am-12:15pm	Ronda Reimers
	Location: Chase House, Meredith, NH	603-528-3544
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	Cost: \$35	ronda@lrbr.com

Wednesday, August 22,	Core	Greater Manchester/Nashua Board
2018	Time: 10:00pm-1:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Thursday, August 30, 2018	Say This! Not That!	Greater Manchester/Nashua Board
	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	
Wednesday, September 5,	Ethics Made Easy	Susan Afflerbach
2018	Time: 9:00am-12:30pm	Greater Manchester/Nashua Board
	Location: GMNBR, Bedford, NH	604-668-1054
	Cost: \$40	susan@gmnbr.org
Friday, September 7, 2018	NH Core	Seacoast Board
•	3 Hrs. Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Monday, September 10,	Win-Win Without Giving In	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, September 11,	Paragon Training	Strafford County Board
2018	3 NH Credits	Lydia Perham
	Time: 1:30pm-4:30pm	603-330-3131
	Location: Red Hook Brewery, Portsmouth, NH	Scbrnh@gmail.com
	Cost: SCBR Members Free, \$45 Non-Members	
Tuesday, September 11,	FHA Everything You Need to Know	Strafford County Board
2018	3 MH/ME Credits	Lydia Perham
	Time: 4:30pm-7:30pm	603-330-3131
	Location: Red Hook Brewery, Portsmouth, NH Cost: SCBR Members, \$45 Non-members	Scbrnh@gmail.com
Wednesday, September	Safety Awareness	Seacoast Board
12, 2018	3 ME & NH Credits	Denise Glazier
	Time: 9:30pm-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH Cost: Free SBR Members, \$47 Non-Members	denise@seacoastboard.com
Thursday, September 13,	Core	Capito Region Board
2018	3 Credits	Nancy Ray
	Time: 8:30am-12:00pm	603-225-5052
	Registration: 8:30am	nancy@capitolregionboard.com
	Class: 9:00am-12:00pm	
	Location: The Office Suite, 211 Loudon Rd, Concord, NH	
	Cost: CRBR Members \$30, Non-Members \$40	
Friday, September 14,	Core	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org

Tuesday, September 18,	Managing Online Transactions	Stacy Kelley
2018	3 Credits	Sunapee Region Board
	Register: 8:30am	603-225-5549
	Class: 9:00am-12:00pm	stacy@nhar.com
	Cost: \$40	
Thursday, September 20,	Say This! Not That!	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
2010	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, September 25,	Negotiation Ninja!	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30om	Susan Afflerbach
2010	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
	COST. 940	<u>susurteegrinior.org</u>
Wednesday, September	The value of Ethics	Greater Manchester/Nashua Board
26, 2018	Time: 10:00am-1:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, October 2, 2018	Managing the Home Inspection	Capito Region Board
, , ,	Top 10 Hoe Defects	Nancy Ray
	2 Credits each class	603-225-5052
	Time: 8:30am-1:00pm	nancy@capitolregionboard.com
	Registration: 8:30am	
	Class: 9:00am-1:00pm	
	Location: The Office Suite, 211 Loudon Rd, Concord,	
	NH	
	Cost: CRBR Members \$15, Non-Members \$40	
Wednesday, October 3,	Core	Greater Manchester/Nashua Board
2018	Time: 10:00am-1:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Tuesday, October 9, 2018	NH Core Course	White Mountain Board
••	3 Credits	Anne Merrow
	Time: 9:15am-12:15pm	603-733-4748
	Location: North Conway Grand Hotel, North Conway,	
	NH	
	Cost: \$20 Members and Non-Members	
Thursday, October 11,	Cover Your Aspirations	Seacoast Board
2018	3 ME & NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH Cost: Free SBR Members, \$47 Non-Members	denise@seacoastboard.com
Friday, October 12, 2018	Dealing with the Difficult/Got Conflict	Greater Manchester/Nashua Board
, 0000001 12, 2010	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
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Wednesday, October 17,	Ethics	Stacy Kelley
2018	3 Credits	Sunapee Region Board
2010	Register: 11:30am	603-225-5549
	Class: 12:00pm-3:00pm	stacy@nhar.com
	Location: Coash House Restaurant, New London, NH	<u>stacy@final.com</u>
	Cost: Free SRBR Members, \$35 Non-Members	
	Cost. Free SADA Members, \$35 Non-Members	
Thursday, October 18,	"Elective" NAR Code of Ethics	Lakes Region Board
2018	3 Hrs. Credits	Ronda Reimers
	Time: 8:30am-12:15pm	603-528-3544
	Location: Church Landing, Meredith, NH	ronda@lrbr.com
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Friday, October 19. 2018	The Value of Ethics	Greater Manchester/Nashua Board
	Time: 9:00am-12:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
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Tuesday, October 23, 2018	Win-Win Without Giving In	Greater Manchester/Nashua Board
	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
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Tuesday, October 30, 2018	Say This! Not That!	Greater Manchester/Nashua Board
,,	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
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Tuesday, November 6,	Selling HUD Homes	Capito Region Board
2018	2 Credits	Nancy Ray
	Registration: 8:30am	603-225-5052
	Class: 9:00am-11:00am	nancy@capitolregionboard.com
	Location: The Office Suite, 211 Loudon Rd, Concord,	
	NH	
	Cost: CRBR Members \$10, Non-Members \$40	
Wednesday, November 7,	Negotiation Ninja!	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
	COSt. 340	<u>susan@gninbr.org</u>
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Friday, November 9, 2018	CORE	Greater Manchester/Nashua Board
Friday, November 9, 2018	CORE Time: 9:00am-12:00pm	Greater Manchester/Nashua Board Susan Afflerbach
Friday, November 9, 2018	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054
Friday, November 9, 2018	CORE Time: 9:00am-12:00pm	Greater Manchester/Nashua Board Susan Afflerbach
	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org
Tuesday, November 13,	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core"	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board
	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers
Tuesday, November 13,	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm Location: Church Landing, Meredith, NH	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers 603-528-3544
Tuesday, November 13,	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers
Tuesday, November 13, 2018	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm Location: Church Landing, Meredith, NH Cost: \$35	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers 603-528-3544 ronda@lrbr.com
Tuesday, November 13, 2018 Tuesday, November 13,	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm Location: Church Landing, Meredith, NH Cost: \$35 Code of Ethics	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers 603-528-3544 ronda@lrbr.com Strafford County Board
Tuesday, November 13, 2018	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm Location: Church Landing, Meredith, NH Cost: \$35 Code of Ethics Time: 2:00pm-5:00pm	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers 603-528-3544 ronda@lrbr.com Strafford County Board Lydia Perham
Tuesday, November 13, 2018 Tuesday, November 13,	CORE Time: 9:00am-12:00pm Location: GMNBR, Bedford, NH Cost: \$40 "Core" Time: 8:30am-12:15pm Location: Church Landing, Meredith, NH Cost: \$35 Code of Ethics	Greater Manchester/Nashua Board Susan Afflerbach 603-668-1054 susan@gmnbr.org Lakes Region Board Ronda Reimers 603-528-3544 ronda@lrbr.com Strafford County Board

Wednesday, November	Transaction Troubleshooting	Seacoast Board
14, 2018	3 ME & NH Credits	Denise Glazier
	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	
Monday, November 19,	Win-Win Without Giving In	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Wednesday, November	The Value of Ethics	Greater Manchester/Nashua Board
21, 2018	Time: 9:00am-12:00pm	Susan Afflerbach
•	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
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Thursday, November 29,	Say This! Not That!	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$\$40	susan@gmnbr.org
Tuesday Dasamban 4	Code of Fabine	Canital Darian Daniel
Tuesday, December 4,	Code of Ethics	Capitol Region Board
2018	Registration: 8:30am	Nancy Ray
	Class: 9:00am-12:00pm	603-225-5052
	Location: The Office Suite, 211 Loudon Rd, Concord, NH	nancy@capitolregionboard.com
	Cost: CRBR Members \$10, Non-Members \$40	
Wednesday, December 5,	The Value of Ethics	Greater Manchester/Nashua Board
2018	Time: 10:00am-1:00pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
Friday, December 7, 2018	Dealing with the Difficult/Got Conflict?	Greater Manchester/Nashua Board
Triday, December 7, 2016	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost: \$40	susan@gmnbr.org
	C03t. \$40	<u>susantegrinist.org</u>
Monday, December 10,	Negotiation Ninja	Greater Manchester/Nashua Board
2018	Time: 9:00am-12:30pm	Susan Afflerbach
	Location: GMNBR, Bedford, NH	603-668-1054
	Cost:	susan@gmnbr.org
Wednesday, December 12,	NH Core	Seacoast Board
2018	3 Hrs. Credits	Denise Glazier
2010	Time: 9:30am-12:30pm	603-433-9990
	Location: Seacoast Board, Portsmouth, NH	denise@seacoastboard.com
	Cost: Free SBR Members, \$47 Non-Members	uemse@seacoastbodfu.com
	COSt. Free 3DN Wienibers, 347 Non-Wienibers	

School/Course	Contact	
Charline Mason Seminars Unlimited	Charline Mason <u>cmsu@charlinemason.com</u>	
	772-1400	
Doran Associates	John Doran <u>jdoran7@comcast.net</u>	
	566-9921	
Kathy Roosa School of Real Estate	Kathy Roosa <u>roosak@yahoo.com</u>	
	595-0418 Fax 207-363-1482	
Monika McGillicuddy Presents	Monika McGillicuddy realtormonika@gmail.com	
	548-7728	

Notes

The Education Update welcomes listings from local Boards throughout the state. To ensure that the information we publish is current, we ask Boards to submit their calendars monthly. Those who have open-ended or generic listings should submit new information every two months. Listings that aren't updated according to these guidelines will be purged from the calendar. For more information call Heather Rood at 225-5549.