



# Education Update

May 2020- December 2020

May 5, 2020, Tuesday	<b>Purchase &amp; Sales Agreement: An In-Depth Analysis</b> Time: 8:30am-12:15pm Cost: \$35 Location: Chase House, Meredith, NH	Lakes Region Board Ronda Reimers 603-528-3544 <a href="mailto:ronda@lrbr.com">ronda@lrbr.com</a>
May 5, 2020, Tuesday	<b>Underwriter: Why Do They Want That?</b> Registration: 8:30am Class: 9:00am-12:00pm Location: The Office Suite, 211 Loudon Rd, Concord, NH Cost: CRBR Members FREE, Non-Members \$40	Capital Region Board Nancy Ray 603-225-5052 <a href="mailto:nancy@capitalregionboard.com">nancy@capitalregionboard.com</a>
May 6, 2020, Wednesday	<b>FHA/VA/USDA</b> 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
May 6, 2020, Wednesday	<b>The Value of Ethics</b> 3 CE Hours Time: 10:00am-1:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 7, 2020, Thursday	<b>Learn @ Lunch- Financial Planning for Agents</b> Time: 12:30pm-2:00pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
May 8, 2020, Friday	<b>Protect Yourself &amp; Others from Lead</b> 3 CE Hours Time: 9:0am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 8, 2020, Friday	<b>Overview of Environmental Issues</b> 3 CE Hours Time: 1:00pm-4:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 12, 2020, Tuesday	<b>NH Core Course</b> 3 Credits Time: 9:30am-12:30pm Cost: Members Free, \$35 Non-Members Location: North Conway Grand Hotel, North Conway, NH	White Mtn. Board Anne Merrow 603-733-4748 <a href="mailto:anne@whitemountainboard.com">anne@whitemountainboard.com</a>

May 13, 2020, Wednesday	Comprehensive FHA Purchase & Rehab 3 Credits Registration: 8:30am Class: 9:00am-12:00pm NO SHOWS- must cancel 48 hours in advance or be charged \$48 Location: Warner Town Hall, Warner, NH	Sunapee Region Board Stacy Kelley 603-225-5549 <a href="mailto:stacy@nhar.com">stacy@nhar.com</a>
May 13, 2020, Wednesday	Maine Core Course 3 Credits Time: 9:30am-12:30pm Cost: Members Free, \$35 Non-Members Location: Tech Village, 53 Technology Lane, Conway, NH Class size limited to 30	White Mtn. Board Anne Merrow 603-733-4748 <a href="mailto:anne@whitemountainboard.com">anne@whitemountainboard.com</a>
May 14, 2020, Thursday	Code of Ethics 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
May 15, 2020, Friday	CORE 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 21, 2020, Thursday	NAR Code of Ethics 3 hrs. Credit Time: 8:30am-12:15pm Cost: \$35 Location: Church Landing, Meredith, NH	Lakes Region Board Ronda Reimers 603-528-3544 <a href="mailto:ronda@lrbr.com">ronda@lrbr.com</a>
May 21, 2020, Thursday	Flood Determination 2 Credits Time: 9:00am-11:00am Cost: SCBR Members Free, Non-Members \$45 Location: First Seacoast Bank, 633 Central Ave, Dover, NH	Strafford County Board Lydia Perham 603-330-3131 <a href="mailto:scbrnh@gmail.com">scbrnh@gmail.com</a>
May 22, 2020, Friday	Protect Yourself & Others from Lead 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 22, 2020, Friday	Overview of Environmental Issues 3 CE Hours Time: 1:00pm-4:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
May 27 <sup>th</sup> & 28 <sup>th</sup> , 2020. Wednesday & Thursday	Maine Non-Resident Prep Time: 9:00am-4:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
June 5, 2020, Friday	CORE 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>

June 10, 2020, Wednesday	Learn @ Lunch- The Legal Side of Home Inspections Time: 12:30pm-2:00pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
June 11, 2020, Thursday	NH CORE 3 NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
June 12, 2020, Friday	Protect Yourself & Others from Lead 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
June 12, 2020, Friday	Overview of Environmental Issues 3 CE Hours Time: 1:00pm-4:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
June 19, 2020, Friday	The Value of Ethics 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
June 26, 2020, Friday	Protect Yourself & Others from Lead 3 CE Hours Time: 9:00am-12:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
June 26, 2020, Friday	Overview of Environmental Issues 3 CE Hours Time: 1:00pm-4:00pm Cost: \$40 Location: GMNBR, 176 S. River Rd, Bedford, NH	GMNBR Samantha Hoy 603-668-1054 <a href="mailto:samantha@gmnbr.org">samantha@gmnbr.org</a>
July 9, 2020, Thursday	NAR Code of Ethics 3 hrs. Credit Time: 8:30am-12:15pm Cost: \$35 Location: Church Landing, Meredith, NH	Lakes Region Board Ronda Reimers 603-528-3544 <a href="mailto:ronda@lrbr.com">ronda@lrbr.com</a>
July 15, 2020, Wednesday	Recognize & Navigate Difficult Transactions 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
August 13, 2020, Thursday	Code of Ethics 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste.4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>

September 2, 2020, Wednesday	NH Core 3 NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
September 3, 2020, Thursday	Learn @ Lunch- Safety: Know Your Surroundings Time: 12:30pm-2:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
September 3, 2020, Thursday	Radon 3 Credits Registration: 8:30am Class: 9:00am-12:30pm Location: Abbott Library, Sunapee, NH	Sunapee Region Board Stacy Kelley 603-225-5549 <a href="mailto:stacy@nhar.com">stacy@nhar.com</a>
September 10, 2020, Thursday	CORE Class Registration: 8:30am Class: 9:00am-12:00pm Location: The Office Suite, 211 Loudon Rd, Concord, NH Cost: CRBR Members FREE, Non-Members \$40	Capital Region Board Nancy Ray 603-225-5052 <a href="mailto:nancy@capitalregionboard.com">nancy@capitalregionboard.com</a>
September 16, 2020, Wednesday	Safety Awareness 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
September 22, 2020, Tuesday	Radon 3 Credits Registration: 9:00am Class: 9:30am-1:00pm Cost: Members Free, Non-Members \$35 NO SHOWS- must cancel 48 hours in advance or be charged \$20 Location: Tracy Library, New London, NH	Sunapee Region Board Stacy Kelley 603-225-5549 <a href="mailto:stacy@nhar.com">stacy@nhar.com</a>
October 1, 2020, Thursday	Learn @ Lunch- PFAS Time: 12:30pm-2:00pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste .4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
October 6, 2020, Tuesday	Realtor Ethics- A Good Model for All Registration: 8:30am Class: 9:00am-12:00pm Location: The Office Suite, 211 Loudon Rd, Concord, NH Cost: CRBR Members FREE, Non-Members \$40	Capital Region Board Nancy Ray 603-225-5052 <a href="mailto:nancy@capitalregionboard.com">nancy@capitalregionboard.com</a>
October 13, 2020, Tuesday	Code of Ethics 3 NH & ME Credits Time: 9:30am-12:30pm Cost: Members \$20, Non-Members \$35 Location: North Conway Grand Hotel, North Conway, NH	White Mtn. Board Anne Merrow 603-733-4748 <a href="mailto:anne@whitemountainboard.com">anne@whitemountainboard.com</a>
October 15, 2020, Thursday	NAR Code of Ethics 3 hrs. Credit Time: 8:00am-12:15pm Cost: \$35 Location: Church Landing, Meredith, NH	Lakes Region Board Ronda Reimers 603-528-3544 <a href="mailto:ronda@lrbr.com">ronda@lrbr.com</a>

October 16, 2020, Friday	Negotiation: Everybody Wins 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
October 22, 2020, Thursday	Code of Ethics 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
October 22, 2020, Thursday	Realtor Ethics 3 Credits Registration: 9:00am Class: 9:30am-1:00pm NO SHOWS- must cancel 48 hours in advance or be charged \$20 Location: Tracy Library, New London, NH	Sunapee Region Board Stacy Kelley 603-225-5549 <a href="mailto:stacy@nhar.com">stacy@nhar.com</a>
November 2, 2020, Monday	Core Time: 8:30am-12:15pm Cost: \$35 Location: Church Landing, Meredith, NH	Lakes Region Board Ronda Reimers 603-528-3544 <a href="mailto:ronda@lrbr.com">ronda@lrbr.com</a>
November 18, 2020, Wednesday	Offers 7 Counter Offers 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
December 2, 2020, Wednesday	NH Core 3 NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>
December 10, 2020, Thursday	Deep Dive into Competitive Offer 3 ME & NH Credits Time: 9:30am-12:30pm Cost: Members Free, Non-Members \$47 Location: 110 Corporate Dr, Ste. 4, Portsmouth, NH	Seacoast Board Denise Glazier 603-433-9990 <a href="mailto:denise@seacoastboard.com">denise@seacoastboard.com</a>

## Real Estate Schools and Other Courses

School/Course	Contact
Charline Mason Seminars Unlimited	Charline Mason 772-1400 <a href="mailto:cmsu@charlinemason.com">cmsu@charlinemason.com</a>
Doran Associates	John Doran 566-9921 <a href="mailto:jdoran7@comcast.net">jdoran7@comcast.net</a>
Kathy Roosa School of Real Estate	Kathy Roosa 595-0418 Fax 207-363-1482 <a href="mailto:roosak@yahoo.com">roosak@yahoo.com</a>
Monika McGillicuddy Presents	Monika McGillicuddy 548-7725 <a href="mailto:monika@monikamcgillicuddy.com">monika@monikamcgillicuddy.com</a>

**Notes**

The Education Update welcomes listings from local Boards throughout the state. To ensure that the information we publish is current, we ask Boards to submit their calendars monthly. Those who have open-ended or generic listings should submit new information every two months. Listings that aren't updated according to these guidelines will be purged from the calendar. For more information call Heather Rood at 225-5549.

