

SULTAN TELECOM

 COMPANY PROFILE



Welcome to Sultan Telecom

Sultan Telecom: a subsidiary company of Ejabi Holding Company with paid up capital of KD 5 Million, and comprising of prominent companies in the field of Information and Communications Technology across the GCC & Middle East. Sultan Telecom's portfolio providing effective Telecom & IT solutions within and beyond Kuwait for over two decades, and operating in various industries such as Oil & Gas, Telecom, Defense & Security, IT, and Converged Communications.

Chairman's Message

Sultan Telecom Company, part of **Ejabi Holding** has a spectrum of diversified activities in the field of Telecommunication, Broadcasting and Information Technology.

Headquartered in Kuwait, we are focused on Quality Delivery in all our service sectors. Our top management consists of business experts who mobilize immense real-time experience and insightful business intelligence partnered with focused project management skills and concrete business values into cutting edge solutions.

We have a committed team of professionals and a process driven system for execution and timely completion of projects. These committed teams of professionals deliver quality service meeting the client's requirements thus enhancing their business efficiency. This has helped in building successful relationships with Government Organizations and other large entities prompting them to shoulder with us consistently.

For over a period of more than thirty years, Sultan Telecom has successfully executed number of prestigious Turnkey projects in Kuwait, GCC & other Middle East countries.

We as a company are committed to continue making these contributions in the field of Telecom, Information Technology, Broadcasting, Oil & Gas Sector while at the same time standing behind its solutions by delivering unparalleled reliability, support & service. We extend our deepest gratitude to the supporters of Sultan Telecom and request for your continued support and encouragement for future business.

Make us a part of your success.



Our Mission

Achieve local and global growth by providing our clients with state of art technology solutions in the field of Telecommunication, IT, Broadcasting, Oil & Gas Sector and enable them to grow, develop and control their business in more profitable ways.

We wish to be the customer's preferred choice for their ICT, Oil & Gas Sector requirements through our professionalism, teamwork, collaboration and excellent records.





Our Vision

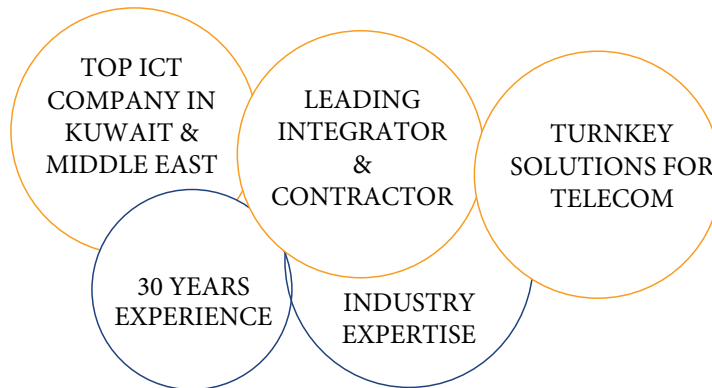
To be the premier innovative company in Kuwait and other Middle East countries combining business and technical expertise into powerful ICT, Oil & Gas Sector experience.

With relentless dedication to client's satisfaction, we look to align our business with that of our clients by consistently delivering state of art technology solutions in the field of Telecommunication, IT, Broadcasting, Oil & Gas Sector.

ABOUT US

Established in 1988, Sultan Telecom is known in Kuwait for delivering prestigious projects across Kuwait. Known as one of the top ICT companies in offering Turnkey Solutions for the Telecom Sector, recently specifying in Fiber Optics Solutions.

Powered by sophisticated research and design capabilities in communication technologies, Sultan Telecom today stands among the select enterprises in the GCC and Middle East to work on the spearheading growth of advanced telecommunications through use of latest optical transmission products and next-gen wireless and wired access solutions.



With its capabilities to innovate and deliver quality products and solutions, Sultan Telecom covers the entire spectrum in the communications sector and it's in house backward and forward integrations with auxiliary and ancillary products and solutions backed by strong execution and service skills allows Sultan Telecom to support all kinds of customer requirements.

Sultan Telecom now is a major player in Kuwait within its business domains along with its growing presence in other GCC & Middle East countries.

An ISO 9001 compliant organization, we conform to global Quality & Environmental Management Systems with responsible practices and are committed to keep pace with trends in technology and adding value to deliverables so as to keep becoming the most preferred partner to our customers, both in the public and private sectors in Kuwait as well as abroad.



01

SOLUTIONS

- BROADCAST & MEDIA
- COMMUNICATIONS
- IT SECURITY
- PHYSICAL SECURITY
- INFRASTRUCTURE SOLUTIONS
- ENTERPRISE SOLUTIONS

SERVICES

- FIBER CABLES & ROUTES SERVICES
- COMMUNICATION SERVICES
- ACTIVE & PASSIVE NETWORKS SERVICES
- SERVICE MANAGEMENT
- PROJECT MANAGEMENT
- CONSULTANCY SERVICES

02

PRODUCTS

- HITACHI
- FIBER & COOPER CABLES
- NOKIA
- HUAWEI
- FUJIKURA
- AND MORE...

• COMMUNICATIONS

We are a leading provider of Telecommunications in the GCC & Middle East and provide end to end services from Telecom Network Planning & Design to Operations & Maintenance. We offer a complete range of telecom services that include world-class active/passive Telecom Infrastructure, Telecom Network Planning, Design and Operations & Maintenance services.

Sultan Telecom is a one-stop provider for telecom infrastructure and engineering, offering services including Project Management, Radio Frequency (RF) Engineering, Telecom Tower Design & Supply, Telecom Shelters, Engineering Constructions & Projects, Engineering Services and Operations & Maintenance. We have an in depth proficiency across all the transmission technologies such as SDH, DWDM, Microwave with a long Track Record in the field of Fiber & Copper cable networking deployment which enable us to provide the best services to our clients at all times and across all technologies.

Some of the wired and wireless technologies and solutions that we work on include:

• Wired & fiber Solutions

- PDH/SDH
- xWDM
- MPLS
- xPON
- FTTx
- ONT/OLT
- OSP/HDD

• Wireless Solutions

- Microwave
- 5G
- GSM
- LTE
- GPS



• INFRASTRUCTURE SOLUTIONS

Sultan Telecom has been servicing customers with these solutions and take pride in every project and guarantee to exceed your expectations. We combine experience and knowledge with our technical skills and resources to ensure a facilities solution that are high in quality, intuitive, easy to operate and are highly secure.

- Fiber & Copper cables networking deployment.
- Delivery - Fiber to the Premises “Internal & External connectivity”.
- Assurance – Last Mile & Service Assurance Fiber to the Premises.
- Internal Building Data Networking – Active & Passive Networking.
- Outside plant (OSP Work) Fiber, dark fiber, routes and civil works.
- Horizontal Directional Drilling services.
- Supply & Installation of Fiber Optic Cables (all kind of Pairs).
- Supply & Installation of Fiber Networking Accessories such as Termination Boxes and other Passive Networking components.
- Supply of Fiber Optics Active Components such as ONTs, OLTs, Switches and its supporting accessories and components.
- Supply of High-End Test Equipment for Fiber Optics Testing and Installation, including Splicing Machines.

• BROADCAST & MEDIA SOLUTIONS

Sultan Telecom provides innovative solutions to the Broadcasting sector, services that range from consultancy, to conceptualization, through to complete design, build, and after-support.

Over the last couple of decades, Sultan Telecom has made a reputation for innovation in system integration and providing clients such as the Ministry of Information, Kuwait with future-proof solutions that meets their specific needs. Sultan Telecom has done a lot of projects for the Ministry of Information in Kuwait whether it be Turnkey Projects, Supply and install Broadcasting equipment as new projects for upgrades in the domains of FM, MW, DAB+, Satellite Earth Stations and Archiving solutions. In an ever evolving industry, with differing levels of development in regions, Sultan Telecom manages to stay at the forefront in ground-breaking technological advancements that are used by us as next generation solutions to future projects.

Towards this we partner with Industry leaders to deliver the best for our clients giving them the benefit of a global outlook but delivered and supported locally.

Some of the solutions we work on are:

- TV Transmitters
- Sound Transmitters
- Radio Studios
- Television Studios
- Mobile Broadcasting
- Broadcast Content Production
- Archiving solutions (Cataloguing, Cleaning, Restoration, Digitization and Indexing)



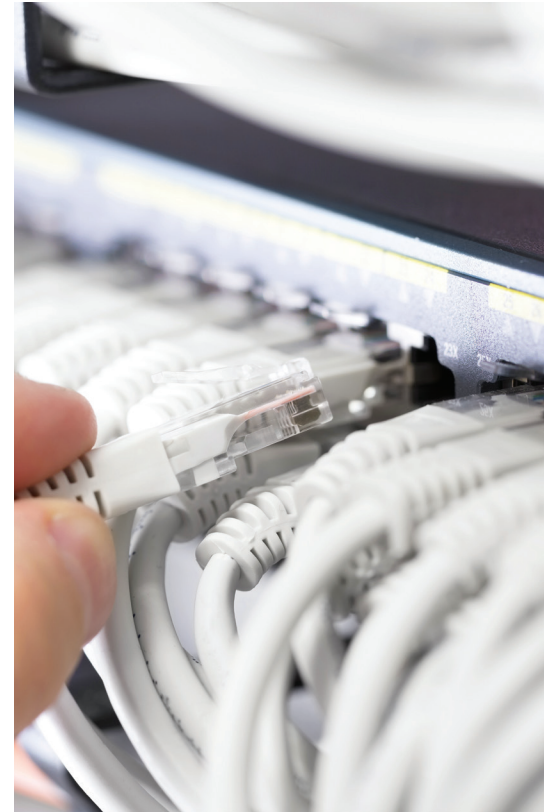
• PHYSICAL SECURITY

Physical security includes the measures taken to prevent damage or unauthorized access from internal or external threats. Increasing incidences of terrorists attacks, growing enterprise mobility, and strengthening regulatory compliances are among the major drivers behind the increased adoption of physical security solutions. Government organizations, public places, and enterprises are the main targets for these attacks, as compared to other facilities.

Thus, there is an increased need for implementing advanced security measures in order to safeguard these facilities. This challenge has led companies to provide enhanced physical security solutions and services.

Some of the physical security solutions that we work on are:

- Access Control (Biometrics)
 - Finger Print
 - Face Recognition
 - Iris
- Video Surveillance
 - CCTV
 - IP Video Surveillance Systems
- Physical Security & Information Management
- Screening & Scanning
- Perimeter & Intrusion Detection
- Safety & Security -
 - Alarm System
 - Fire & Life Safety



PROJECT IMPLEMENTATION METHODOLOGY

Appropriate and consistent use of the Project Management Methodology is what enables **Sultan Telecom** Company to efficiently handle medium to large-scale telecom network infrastructure projects for our clients with continued success.

Considered as one of the hallmarks of our success, this is one of the main reasons we strive to develop a set of 'Shared Expectations' with our clients as soon as we come on board.

We believe that any project team's performance can only be as good as how well the objectives and deliverables are defined.

With our many years of experience and insight into the telecom industry operations, we have developed all phases project management approach as per PMI standards that has proven its effectiveness time and again.

Our proven methodology involves not limited to the following phases:

- Initiation Phase
- Planning Phase
- Engineering Phase
- Implementation Phase
- Testing & commissioning Phase
- Close-out Phase
- Support & Warranty Phase



SUPPORT

To ensure that your business gets exceptional service, we bind our solution and service offerings with Service Level Agreements (SLA). These SLA's enumerate our response times to your service requests.

With our Services, we provide you with timely support so that your business operations runs smoothly.

All our maintenance activity is documented, communicated and goes through a process set by ISO 9001 standards.

ACCREDITATIONS



PARTNER NETWORK



MAJOR CLIENTS



The logo for Sultan Telecom features a stylized 'S' icon in orange and white, followed by the word 'SULTAN' in orange and 'TELECOM' in white. Below the logo is the website address 'www.sultantelecom.com.kw' in white.

SULTANTELECOM
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