Manish Tripathi

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Professional Summary

Seasoned real estate and construction professional with over 30 years of experience in luxury real estate, commercial, retail, hospitality, group housing, and infrastructure projects across Dubai, Singapore, and India. Proven expertise in project and construction management, strategic advisory, financial planning, and operations. Founder of PDMC Consultants, delivering bespoke project lifecycle solutions to optimize performance and profitability.

Key Achievements

- **Project Leadership:** Successfully led and delivered over £4 billion in real estate projects across multiple regions, consistently meeting or exceeding project goals.
- **Strategic Turnarounds:** Repositioned award-winning projects like ATMOS and NATURA, enhancing their market value and profitability.
- **Operational Efficiency:** Implemented value engineering and cost optimization strategies, achieving significant savings across various projects.
- Rapid Project Delivery: Delivered Dubai Harbor early works, Nikki Beach Hotel and Resorts, Citywalk Dubai, Box Park, Lavelle Hotel, Bulgari Hotel, AlFurjan Development, and several other prestigious projects New Camel Racing City Development in 60 months, setting a new benchmark for project timelines.
- **Stakeholder Management:** Fostered strong relationships with key stakeholders, including investors, contractors, and government officials, ensuring smooth project execution.

Career Growth Profile

- Founder & Development Advisor, PDMC Consultants (2023 Present): Established PDMC Consultants to provide specialized project lifecycle solutions. Currently leading high-value projects for Jashn Realty, driving strategic growth and operational efficiency.
- Senior Vice President Projects & FDI Advisor, 1OAK Realcon (2021 2023): Directed project financing, stakeholder management, and team development. Successfully repositioned key projects and optimized profitability.

- Vice President Projects, Meraas Holdings (2017 2018): Oversaw £1.8 billion in real estate developments, leading project delivery strategies and commercial management processes.
- Sr. Director Projects & Portfolio Lead, Meraas Holdings (2013 2017): Managed projects worth £960 million, established control committees, and restructured organizational strategy during economic downturns.
- Director Projects & Portfolio Lead, Meraas Holdings (2009 2012): Delivered projects valued at £400 million, implemented monitoring processes, and achieved cost savings through value engineering.
- **Projects Manager, Nakheel PSJC** (2008 2009): Managed EPC sourcing for a £1.8 billion project, developed monitoring schemes, and recovered delayed projects.
- Construction Manager, Engineers Office (2006 2008): Led strategy and planning for key real estate projects, delivering rapid and efficient project outcomes.
- **Deputy Project Manager, Gammon Construction LTD (2004 2006):** Led design management for PPP projects, successfully completing high-profile developments.
- Section Manager, Gammon Construction LTD (2002 2004): Managed construction of the Singapore MRT project, ensuring compliance and quality standards.
- Site Manager/Senior Engineer, Gammon Construction LTD (2000 2002): Managed EPC contracts, prepared comprehensive reports, and conducted risk assessments.

Skills

- Project Management
- Construction Planning & Management
- Contract Management & Administration
- Development Advisory
- Value Engineering
- Cost & Process Efficiencies
- Operations Management
- Financial Planning & Review
- Asset Management
- Strategic Planning & Mergers & Acquisitions

Professional Experience

Development Advisor & Head of Strategy/Business Growth

Jashn Realty (PDMC Client) May 2023 – Present, India

- Leading the development of 25 million sq ft of real estate projects valued at INR 1100 Cr (USD 135 million).
- Providing strategic direction and technical expertise to enhance business growth.

- Overseeing procurement, contracts, value engineering, and stakeholder engagement.
- Serving as Group Auditor, ensuring financial and operational compliance and optimization.

Senior Vice President Projects & FDI Advisor

10AK Realcon

September 2021 – May 2023, India

- Directed project financing, joint ventures, and stakeholder management.
- Repositioned award-winning projects, including ATMOS and NATURA.
- Optimized project profitability through value engineering and constructability reviews.
- Managed procurement, contracts, and team development.

Vice President - Projects

Meraas Holdings

January 2017 – June 2018, Dubai, UAE

- Oversaw £1.8 billion in construction and real estate developments.
- Led project delivery strategies and contract negotiations.
- Managed multi-million sq ft commercial, residential, and hospitality projects.
- Developed project monitoring and commercial management processes.

Sr. Director - Projects & Portfolio Lead

Meraas Holdings

January 2013 – March 2017, Dubai, UAE

- Managed mixed-use, retail, infrastructure, and residential developments valued at £960 million.
- Established Technical and Procurement Committees for project control.
- Restructured organizational strategy during economic downturn.
- Delivered award-winning City Walk Development.

Director - Projects & Portfolio Lead

Meraas Holdings

October 2009 - December 2012, Dubai, UAE

- Delivered projects with a combined value of £400 million.
- Implemented project monitoring and commercial management processes.
- Achieved significant cost savings through value engineering and cost optimization.

Projects Manager

Nakheel PSJC

March 2008 – September 2009, Dubai, UAE

- Managed EPC sourcing for a £1.8 billion project.
- Developed project monitoring schemes and commercial management processes.
- Successfully recovered a project running 12 months behind schedule.

Construction Manager

Engineers Office (Private Development Office) December 2006 – March 2008, Dubai, UAE

- Led strategy and planning for key real estate projects.
- Managed construction planning, reporting, and cost modules.
- Delivered the New Camel Racing City Development in just 4 months.

Deputy Project Manager

Gammon Construction LTD

November 2004 – December 2006, Singapore

- Led the design management team for significant PPP projects.
- Managed relationships with key decision-makers.
- Successfully completed the Mercedes Benz flagship showroom project.

Section Manager

Gammon Construction LTD January 2002 – November 2004, Singapore

- Managed construction of the Singapore MRT project.
- Led HSE and quality team for compliance and standards.

Site Manager/Senior Engineer

Gammon Construction LTD December 2000 – January 2002, Singapore

- Managed EPC contract for basement design and construction.
- Prepared comprehensive reports and conducted risk assessments.

Education

1989 – 1993 Bachelors, Engineering (Civil), University of Mysore-India

Certifications & Professional Affeliations

- Panelist member Credai India
- Member Institute of Engineers (Singapore)
- Member Engineers Without Boarder (USA)
- LetterofAttendanceinGovernmentPoliciesAffectingConstructionIndustry-Singapore

Awards & Accomplishments

- Iconic residential project Atmos and Natura 2024
- Green India award for sustainable development management 2023
- RealEstateDevelopmentofyear2017–CityWalk
- Project of the Year Award year 2014 Box Park
- Development of the Year Award 2015, 2016
- Commercial Development of the years 2017

Languages – Spoken & Written

English, Hindi