



HUMAN CAPITAL SOLUTIONS (HCS)

A Division of QED Inc. | Maximizing Growth, Retention, & Profitability

QED HCS is a woman and African-American owned comprehensive payroll and human resources company driven to provide solutions for small to medium-sized businesses. We develop and enhance business productivity and behaviors by enabling our clients to outsource their Payroll and HRIS functionalities to one strategic partner: QED Inc.

This allows the business owner to focus on operating and growing their core businesses. Our bundled HRIS programming and solutions are tailored to industry and include payroll & tax administration, risk mitigation, compliance, top-tier benefit plans, workers' compensation and a dedicated Payroll and HRIS team to customize services to meet our clients' workforce goals and needs.

Below are our capabilities to help you grow your business:

- Consults with small to midsize business to grow Workforce Development and Human Capital Management goals and needs
- Helps to develop Performance Management strategy needs and understand workforce data and trends
- Helps business owners craft better business outcomes via strategic planning of workforce and business needs
- Helps align business practices to plan ahead and anticipate business results via Human Resource Management
- Creates a value chain that effectively manages the employee experience relative to the business mission, values, and culture

Payroll Services Companies (Maryland): 2,841

Average payroll per employee	58398
Population per employer	57655
Total number of employers	172000
Total number of workers	2.6M
Total annual payroll of employers (\$1,000)	165909

US Census Data, 2014-2018 American Community Survey
 2018 Maryland Department of Labor Statistics
 Division of Workforce Development and Adult Learning
 Office of Workforce Information and Performance
 Baltimore, Maryland DLWDALLMI-DLLR@maryland.gov

State of Maryland
 Number of Employees for Major Employers
 (N=127)

