



## **Showcase Project / Case Study #1 “Failure to Disclose Pertinent International Information”**

### **Background:**

We were tasked to conduct a background investigation in an attempt to identify any potential risk on a prospective new borrower. Our client submitted a search on a seafood company and the three principals being considered for a loan. The scope of the search for the US only.

### **Approach:**

Our preliminary database findings in the US did not show any issues. However; our review of media yielded uncovered ties to Russia, as information on one of the subjects involved was on trial in Russia for money laundering.

### **Solution:**

The Russian government had granted a temporary visa for the subject to come to the US. None of this information had been disclosed to our client; and upon verbally notifying our client, they cancelled the deal for failure to disclose information during the initial origination meeting regarding the loan.

### **Results:**

We enabled our client to make an informed decision on the merits of the loan and terms under discussion by identifying risk due to **"Failure to Disclose Pertinent Information"** in a foreign country. This information would not have come to light under typical database only reports. Our combined approach (database/direct public record search) enabled us to locate the missing pieces of the puzzle and put it together for the client's consideration.