

# CAPABILITY STATEMENT



HARKNESS CONSULTING SOLUTIONS

**CAGE:** 8MQR55 **DUNS #:** 131110482

**UEI:** KSXSH4J8UK74

## NAISC CODES

**541611:**

**Administrative Management Consulting Services**

**Strategic Planning Consulting Services**

**541612:**

**Organization Development Consulting Services**

**541613:**

**Marketing Consulting Services**

**611430:**

**Professional and**

**Management Development Training**

## CERTIFICATIONS

**NYS MBE**

**NYS WBE**

New York Power Authority Supplier Diversity Small Business Program (2024)

## KEY CLIENTS

- New York State Office of General Services
- Upper Hudson Planned Parenthood
- New York State Coalition Against Sexual Assault
- Center for Strategic and International Studies
- Healthy Alliance

## COMPANY OVERVIEW

Harkness Consulting Solutions, LLC (HCS) is a New York State certified MWBE management consulting firm based in Albany, New York. We specialize in strategic planning, change management, operational consulting, and leadership and workforce development.

HCS partners with public, nonprofit, and private sector organizations to deliver data-informed, people-centered solutions that improve performance and support long-term sustainability.

Our team holds certifications in business analytics, Diversity, Equity, and Inclusion (DEI), Mental Health First Aid, Everything DiSC, and Lean Six Sigma Black Belt, enabling us to drive effective strategy, implementation, and organizational change.

### Core Services:

- Strategic Planning
- Change Management
- Operational Consulting
- Leadership and Workforce Development
- Business Analytics and Reporting
- Coaching and Facilitation

## DIFFERENTIATORS

### Data-Informed Decision Making

We leverage business analytics and Lean Six Sigma methodologies to drive efficiency, performance improvement, and evidence-based outcomes.

### Cross-Sector Experience

Our approach is informed by experience across public, nonprofit, and private sectors, allowing us to deliver adaptable and scalable solutions.

### Client-Centered Partnership Model

We prioritize timely communication, transparency, and collaboration, building strong relationships grounded in trust and responsiveness.

## CONTACT US

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