



About Melody



Melody Harkness Mobele is a force for transformation. A seasoned management consultant, trainer, and coach, she brings a uniquely diverse career spanning entrepreneurship, corporate leadership, nonprofit advocacy, and government service. What makes Melody stand out is her ability to translate lessons from each sector into a holistic approach to leadership development that resonates across industries.

Her journey began in high school as an entrepreneur, teaching elders how to use Microsoft Office programs. While in college, she honed her leadership and sales skills in supervisory roles with major corporations like Macy's, Inc. and Target. After graduation, Melody turned her focus to social impact, working with Legal Aid organizations in North Carolina and New York before entering government service. From city agencies to one of the nation's top ten public pension funds, she rose through the ranks, **navigating some of the most complex systems** in the country.

When the COVID-19 pandemic reignited her entrepreneurial spirit, Melody founded *Harkness Consulting Solutions*, a management consulting firm specializing in change management, diversity, equity and inclusion (DEI), and business analytics. Its mission is to build stronger leaders, foster community collaboration, strengthen organizations, and create sustainable businesses.

Mentorship has been a cornerstone of Melody's work for decades. Since her college years as a Big Sister of the Research Triangle, she has been dedicated to guiding young people. Through Harkness Consulting Solutions, she has expanded this commitment by offering internships and professional development opportunities for high school, undergraduate, and graduate students.

Across every chapter of her career, Melody has been committed to **justice**, **equity**, **and transformation**. Whether guiding nonprofits, advising government leaders, or coaching corporate executives, she shows what is possible when expertise meets heart. From courtroom programs to city halls to boardrooms, Melody has dedicated her career to **centering underrepresented voices and creating pathways for meaningful, measurable change**.

Today, through Harkness Consulting Solutions, she continues to light the way, helping leaders step into their power, sharpen their purpose, and build organizations worthy of the communities they serve.

Core Speaking Topics

- Leadership Development & Inclusive Leadership: Coaching skills, decision quality, and equity-centered leadership that scales.
- Workforce Development & the Future of Work: Skills mapping, career pathways, performance metrics, and readiness for AI-enabled roles.
- Psychological Safety, Trust & Boundaries: Everyday practices that prevent toxicity, improve learning, and sustain performance.
- Mentorship & Sponsorship Programs: From informal help to structured pathways that widen access and accelerate advancement.
- Change Management & Strategic Planning: Stakeholder engagement, adoption sequencing, and measurable outcomes.
- Equity in Technology & Access: Policy, ethics, and inclusive implementation of new tools and platforms.
- Law, Policy & Workplace Ethics: Translating compliance into everyday behavior and fair processes.
- Conflict Resolution & Repair: Tools to navigate harm, reset norms, and restore trust.
- Organizational Assessments & Performance Metrics: From baseline to dashboard to decision.

Keynotes: 15-60 minutes + Q&A

Workshops: 60–180 minutes with

toolkits

Executive Roundtables / Retreats:

1-2 hours | half-days | full-days | multiple days



Signature Talks Keynotes • Workshops • Fireside Chats

Leading with Courage: Psychological Safety & High-Trust Teams

What it's about: Practical tools to create brave, accountable cultures, where people speak up, learn fast, and perform at their best.

You'll learn to:

- Use inclusive facilitation and "repair" moves (e.g., Oops/Ouch) to navigate harm.
- Design team norms that balance candor, care, and accountability.
- Measure psychological safety and link it to performance. **Great for:** Managers, ERG/DEI leaders, people leaders across functions.

The Future-Ready Workforce: Skills, Metrics & Equity

What it's about: Building a workforce development engine that widens access while raising standards.

You'll learn to:

- Map critical skills and design ladders/lattices for mobility.
- Build performance metrics and dashboards that drive learning.
- Use equitable hiring, coaching, and advancement practices. **Great for:** HR/Talent, Learning & Development, Workforce Boards, Higher-Ed.

Change That Sticks: Equity-Centered Change Management

What it's about: A people-first approach to complex change (systems, tech, org design) using clear governance and engagement.

You'll learn to:

- Apply ADDIE/MECE and change frameworks to real initiatives.
- Stand up change networks, sponsors, and feedback loops.
- De-risk adoption with training, role clarity, and metrics. **Great for:** Executives, PMOs, IT/Operations, cross-functional leaders.

Mentorship → Sponsorship: Closing Access Gaps in Tech & Beyond

What it's about: Moving from informal advice to structured opportunity pathways that change outcomes.

You'll learn to:

- Design mentor/sponsor programs with clear roles and safeguards.
- Broaden access for under-represented talent without diluting rigor.
- Track impact (retention, promotion, pay equity) over time. **Great for:** Tech leaders, Talent/DEI, ERGs, early-career programs.

Testimonials

"Melody is a creative talent. I learned so much from her about legal practice, though she is not an attorney. Melody understands how the law works and how people work. She assists her clients and her community to leverage the law wherever and however needed...Businesses should know that their programs will be "compliant" but it's more than that. Melody's creative energy allows companies to check the box for compliance, but create diversity programs that mean something and garner real change."

Human Rights Attorney, Director, Solutions Development and Internal Controls Officer

"Melody is an exceptionally hard-working and passionate professional with the utmost integrity. Reliable and extremely ethical, Melody brings sincerity and authenticity to her work. She is a pleasure to partner and collaborate with, and has always been supportive when I have needed it."

Attorney & Executive Director



"Melody's expertise as a career coach is unparalleled. She possesses an exceptional understanding of moving up in corporate industry, adeptly guiding me through its nuances and trends...Most importantly, her unwavering support and personalized strategies help build my self-confidence, empowering me to tackle challenges with resilience! I wholeheartedly recommend her to anyone seeking to elevate their professional journey especially when you are not sure where you need to start."

Proposal Manager

Notable Appearances







ABC Localish



Business Journal



Pro Bono Institute



Spectrum







Outcomes You Can Expect

- Clear, actionable frameworks and checklists
- ✓ Templates (norms, mentorship charters, change maps)
- Metrics to track progress and ROI
- ▼ Trauma-informed, equity focused facilitation
- ✓ A 30-day action plan with 2–3 concrete commitments per attendee/team

"Trust should be earned, not assumed, and professional boundaries are a form of self-respect."

Melody Harkness Mobele

