

2020 Exchange | Biography

Tom O'Donnell – Chief Executive Sydney

"It is not the strongest of the species that survive, nor the most intelligent, but the one most responsive to change."
- Charles Darwin



Affectionately dubbed one of Sydney's most connected professionals, Tom O'Donnell's masterful ability to connect meaningfully with people and hold them loyal is a testament to his extraordinary leadership skills. Tom has had a global career spanning private banking, professional services and client management. A master of the global investment industry with more than 30 years of business experience, he's held pivotal senior executive positions and Board roles delivering an exemplary track record. His leadership experience spans across multiple industries, multiple geographies and multiple cultures, with a variety of global roles covering both, developed and developing markets in every part of the world.

As a strategic partner of 2020 Exchange since inception last decade Tom was instrumental in delivering the highly acclaimed series *'Across the Table'* with the likes of David Murray AO, Graham Bradley AM, John O'Neill AO, Anne Sherry AO, David Mortimer AO, Lindsay Fox AC and Commissioner Andrew Scipione APM just to name a few. His focus is strategically connecting specific individuals and families to facilitate targeted introductions that are focused on generating opportunities and in turn revenue growth.

Tom has been engaged by wealth owners, family offices and professional service firms, that are all keen to understand the dynamics of wealth, its effect on family relationships and how other families have dealt with these challenges. As a consultant to families, manager of large professional service teams and developer of product and strategy, Tom is naturally a pragmatic collaborator who enjoys working with like-minded professionals to drive a return on investment.

Tom is known as a connector of ideas and people to generate meaningful partnerships that enable teamwork, collaboration and strategic thinking.

Career History

Tom has unsurpassed experience as a financier with significant capability across wealth management and distribution markets and will support 2020 Exchange's client relations strategy across the business.

In his most recent role, as an Executive Director Private Capital with Centuria Bass Credit he was based in Sydney and led all businesses outside the Americas. Tom's recently held positions include: Pallas Capital, partner - distribution; ANZ, private wealth director NSW/ACT; and Credit Suisse's Private Bank Australia as vice president – head of business development.

He also serves as Chief Executive Officer at TOD Advisory and sat on the board at the Australian National Maritime Museum Foundation, the Australian Youth Trust, and Taronga Conservation Society Australia.

Why 2020 Exchange

Tom O'Donnell has an exemplary record as one of Australia's most connected professionals across blue-chip industries from Professional Services, Real Estate and Construction through to Sports and Media. Tom holds the vision and humility to help people in both the best and worst of times... with exceptional people skills, it is this extraordinary world class talent that aligns Tom O'Donnell with 2020X.

Positions Held

2024 – present	Centuria Bass Credit, Executive Director
2022 – 2023	Pallas Capital
2020 – present	Australia Youth Trust, Board Member
2019 – present	Australian National Maritime Museum, Director
2016 – present	TOD Advisory, Principal
2016 – 2016	Wilson HTM Investment Group
2014 – 2015	ANZ Private Bank, Private Wealth Director
2012 – 2022	Taronga Conservation Society Australia, Foundation Board Member
2009 – 2014	Credit Suisse, Vice President
2008 – 2009	Macquarie Bank
2003 – 2008	Rothschild & Co, Managing Director