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1 2 3 4 5 6 7 8	DAVID R. ZARO (BAR NO. 124334) JOSHUA A. DEL CASTILLO (BAR NO. NORMAN M. ASPIS (BAR NO. 313466) ALLEN MATKINS LECK GAMBLE MALLORY & NATSIS LLP 865 South Figueroa Street, Suite 2800 Los Angeles, California 90017-2543 Phone: (213) 622-5555 Fax: (213) 620-8816 E-Mail: dzaro@allenmatkins.com	0. 239015)
9		DISTRICT COURT
10		CT OF CALIFORNIA
11	WESTER	N DIVISION
12	SECURITIES AND EXCHANGE COMMISSION,	Case No. 2:18-cv-05008-FMO-AFM
13 14	Plaintiff,	Date: February 14, 2019 Time: 10:00 a.m. Ctrm: 6D
15	V.	Judge: Hon. Fernando M. Olguin
16	RALPH T. IANNELLI and ESSEX CAPITAL CORP.,	MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF
17	Defendants.	MOTION OF RECEIVER, GEOFF WINKLER, FOR ORDER IN AID OF RECEIVERSHIP
18		
19		[Notice of Motion and Motion and [Proposed] Order submitted concurrently herewith]
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MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION.

Pursuant to this Court's December 21, 2018 Order Regarding Preliminary
Injunction and Appointment of a Permanent Receiver (the "Appointment Order"),
Geoff Winkler (the "Receiver"), the Court-appointed permanent receiver for
Defendant Essex Capital Corporation and its subsidiaries and affiliates (collectively,
the "Receivership Entities") hereby requests an order from this Court authorizing
and approving the terms of his engagement of Allen Matkins Leck Gamble Mallory
& Natsis LLP ("Allen Matkins") as his lead receivership counsel and providing for
the administrative and procedural relief requested herein, which relief the Receiver
believes is necessary and appropriate for the efficient and cost-effective
administration of the estate of the Receivership Entities (the "Estate"). Specifically,
the Receiver proposes the following:

1. Employment and Compensation of Legal Counsel: The

Appointment Order expressly authorizes the Receiver to engage counsel and other professional personnel. (See Dkt. No. 66 at 8:21-24.) The Receiver does not have in-house receivership counsel. In the Receiver's reasonable business judgment, the business and financial activities of the Receivership Entities, including the transactions they engaged in with their investors and third parties, along with the legal issues the Receivership Entities are expected to face, support the employment and compensation of well-qualified legal counsel in order to assist the Receiver in administering the Receivership Entities and their estate, and satisfying his duties and obligations as defined in the Appointment Order. Consistent with the Appointment Order, the Receiver further proposes submitting his, Allen Matkins', and any other receivership professionals' applications for payment of fees and reimbursement of expenses to this Court approximately every three months, commencing on or around April 15, 2019.

Accordingly, the Receiver requests that the Court formally authorize and approve Allen Matkins' engagement and compensation in accordance with the terms of this Motion for Order in Aid of Receivership ("Motion"). As detailed herein, Allen Matkins is highly experienced in federal equity receivership matters and well-qualified to assist the Receiver in this matter, as well as to provide legal advice and assistance in other applicable areas of law, as necessary, including real estate, litigation, employment, corporate, and tax matters.

- 2. Privacy Protection for Investors in the Receivership Entities: The Receiver understands that approximately 160 investors invested an aggregate of at least \$140,000,000 in the Receivership Entities. Given his experience in other receivership matters, the Receiver anticipates that, at some point, he may file materials with the Court that list or otherwise reference these investors. Consistent with Local Rule 5.2-1, and in order to ensure that private investor information, including tax ID numbers, social security numbers, and other personal identification numbers, are protected, the Receiver proposes redacting any such information in publicly filed documents and identifying individual investors in his submissions to the Court by first initial and last name only.
- **3. Website Communications:** The Receiver further proposes establishing a receivership-specific website, www.essex-receivership.com, along with electronic mail, to provide information about the receivership case and his activities, along with copies of all materials he files with the Court. The website will be updated regularly with filed materials, notices to investors, as described below, and related information.
- 4. Relieving the Receiver From the Local Rule 66-5 Requirement to File a Schedule of Creditors: Investor and creditor claim amounts are not known at this time, and a detailed accounting will need to be completed before potential investor claims can be properly identified and quantified. Additionally, based on the records the Receiver has recovered and reviewed thus far, many investors appear to

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be individuals and the Receiver submits that their personal information, including their names and addresses, should not be filed publicly absent a compelling need for disclosure.

- 5. Establishing Requirements Relating to Service and Relieving the Receiver from Local Rule 66-7 Requirements: Consistent with the requirements of due process, and as detailed below, after notifying known investors and creditors of the receivership website, in writing, the Receiver proposes to provide notice to interested parties of all matters requiring notice by electronic means, via the posting of such notices on his website and the delivery of email notices to all interested parties for whom the Receiver has a valid email address, as discussed below.
- 6. Periodic Reports to the Court: While the Appointment Order does not specifically require the Receiver to provide the Court or interested parties with updates regarding his efforts and administration of the Receivership Entities, Local Rule 66-6.1 provides that, within six (6) months of appointment, and at least semi-annually, the Receiver must make reports to the Court. Likewise, the Receiver believes that interim reports filed with the Court will be beneficial in this matter, and will provide the Court and interested parties with a means of receiving current updates on the Receiver's administration of the Receivership Entities and their estate, as well as permit the Receiver to highlight important issues. Accordingly, the Receiver proposes preparing and filing interim reports with the Court approximately every three (3) months, commencing on or around April 15, 2019.

II. PROCEDURAL HISTORY AND RELEVANT FACTS.

The above-captioned action was commenced on June 5, 2018, when the plaintiff Securities and Exchange Commission (the "Commission") filed its Complaint. (Dkt. No. 1.) The Receiver was initially appointed as a monitor for Defendant Essex Capital Corporation on October 1, 2018 (see, e.g., Dkt. No. 53) and, after completing an initial accounting and analysis of the business and financial activities of Defendant Ralph Iannelli and the Receivership Entities, submitted his

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Report of Preliminary Accounting of Defendant Essex Capital Corporation and Recommendations of Court-Appointed Monitor (Dkt. No. 60-1) (the "Monitorship" Report") on December 6, 2018. Thereafter, the Court converted the monitorship appointment into a permanent receivership pursuant on December 21, 2018 (Dkt. 4 No. 66). 5 Pursuant to the terms of the Appointment Order, the Receiver is vested with 6 7 exclusive authority and control over the Receivership Entities, and authorized or 8 instructed to, among other things: (a) take possession of the assets of the 9 Receivership Entities ("Receivership Assets"); (b) undertake investigation and discovery to locate and account for available Receivership Assets; (c) engage 10 11 counsel and other professionals necessary to the performance of his duties under the 12 Appointment Order; (d) complete and present an accounting to the Court of the business and financial activities of the Receivership Entities; and (e) prosecute such 13 14 claims of the Receivership Entities as he deems appropriate. (See Dkt. No. 66 at 7:11-9:22.) The Receiver has already commenced the performance of his duties 15 16 under the Appointment Order and has determined, in his reasonable business 17 judgment, that the relief requested herein is appropriate to facilitate his administration of the Receivership Entities and their Estate. 18 19 III. LEGAL AUTHORITY. 20 The Court's Power To Administer The Instant Receivership **A.** 21 **Extends To The Relief Requested Here.** 22 A district court's power to administer an equity receivership is extremely 23 broad. SEC v. Hardy, 803 F.2d 1034, 1037 (9th Cir. 1986); SEC v. Forex Asset 24 Management, LLC, 242 F.3d 325, 331 (5th Cir. 2001); SEC v. Basic Energy & 25 Affiliated Resources, 273 F.3d 657, 668 (6th Cir. 2001); SEC v. Elliot, 953 F.2d 1560, 1566 (11th Cir. 1992); SEC v. Wang, 944 F.2d 80, 85 (2d Cir. 1991). 26 27 "The power of a district court to impose a receivership or grant other forms of

ancillary relief does not in the first instance depend on a statutory grant of power

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from the securities laws. Rather, the authority derives from the inherent power of a court of equity to fashion effective relief." SEC v. Wencke, 622 F.2d 1363, 1369 (9th Cir. 1980). The "primary purpose of equity receiverships is to promote orderly and efficient administration of the estate by the district court for the benefit of creditors." Hardy, 803 F.2d at 1038. As the appointment of a receiver is authorized by the broad equitable powers of the court, any distribution of assets must also be done equitably and fairly. See Elliot, 953 F.2d at 1569. The Ninth Circuit has explained:

A district court's power to supervise an equity receivership and to determine the appropriate action to be taken in the administration of the receivership is extremely broad. The district court has broad powers and wide discretion to determine the appropriate relief in an equity receivership. The basis for this broad deference to the district court's supervisory role in equity receiverships arises out of the fact that most receiverships involve multiple parties and complex transactions.

SEC v. Capital Consultants, LLC, 397 F.3d 733, 738 (9th Cir. 2005) (citations omitted); see also CFTC v. Topworth Int'l, Ltd., 205 F.3d 1107, 1115 (9th Cir. 1999) ("This court affords 'broad deference' to the court's supervisory role, and 'we generally uphold reasonable procedures instituted by the district court that serve th[e] purpose' of orderly and efficient administration of the receivership for the benefit of creditors"). Accordingly, this Court has broad equitable powers and discretion in formulating procedures, schedules and guidelines for administration of the Estate.

B. The Receiver's Business Judgment Is Entitled To Deference.

In the estate administration context, courts are deferential to the business judgment of bankruptcy trustees, receivers, and other court-appointed fiduciaries.

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- 1 See, e.g., Bennett v. Williams, 892 F.2d 822, 824 (9th Cir. 1989) ("[W]e are
- 2 deferential to the business management decisions of a bankruptcy trustee");
- 3 Southwestern Media, Inc. v. Rau, 708 F.2d 419, 425 (9th Cir. 1983) ("The decision
- 4 concerning the form of ... [estate administration] ... rested with the business
- 5 judgment of the trustee"); In re Thinking Machines Corp., 182 B.R. 365, 368 (D.
- 6 Mass. 1995) ("The application of the business judgment rule ... and the high degree
- 7 of deference usually afforded purely economic decisions of trustees, makes court
- 8 refusal unlikely") (rev'd on other grounds, <u>In re Thinking Machines Corp.</u>, 67 F.3d
- 9 1021 (1st Cir. 1995)).

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IV. RELIEF REQUESTED.

A. Employment And Compensation Of Allen Matkins.

Pursuant to Article XI of the Appointment Order, the Receiver is authorized to and desires to employ Allen Matkins to assist him in the performance of his duties as Receiver.

The Receiver is does not have in-house receivership counsel. In the Receiver's reasonable business judgment, the relationships between and among the Receivership Entities, and the business and financial transactions in which they engaged with their investors, and third parties, along with the numerous legal issues the Receivership Entities are expected to face, all militate in favor of the employment and compensation of well-qualified legal counsel, to assist the Receiver in, among other things: (a) recovering, preserving, managing, and appropriately disposing of Receivership Assets; (b) addressing legal issues related to the administration of the Receivership Entities and their business, assuming any such business can continue to be operated or legitimately wound down; (c) providing legal advice relating to the Receiver's investigation of the Receivership Entities' financial activities, investments, and potential causes of action against third parties, including undertaking the discovery authorized by the Appointment Order and evaluating the strengths and weaknesses of potential claims against parties in

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possession of Receivership Assets; (d) pursuing claims and causes of action, including, where appropriate, through litigation; (e) providing legal advice relating to investor and creditor claims against the Estate; (f) formulating and presenting to the Court a plan for the administration of investor and creditor claims and distribution of assets of the Estate, if any; and (g) preparing and submitting interim

6 reports and any other materials to this Court and other courts presiding over
7 litigation involving or relating to the Receivership Entities.

The Receiver respectfully requests that the Courts specifically authorize and approve the employment and compensation of Allen Matkins as the Receiver's general receivership counsel, pursuant to the terms described below.

1. <u>Selection of Allen Matkins as Counsel.</u>

The Receiver selected Allen Matkins because the firm is highly qualified to represent him in connection with this complex receivership, given its substantial experience and expertise in federal equity receiverships, real estate, litigation, employment, corporate, and tax matters. Allen Matkins has represented federal equity receivers appointed in numerous cases initiated by the Commission and other federal agencies. Attached hereto as **Exhibit A** is a list of cases where Allen Matkins has represented court-appointed receivers or similar fiduciaries in federal enforcement actions.

2. <u>Proposed Terms of Allen Matkins Employment and Compensation.</u>

As reflected in Allen Matkins' engagement letter, attached hereto as **Exhibit B**, and in addition to the cost savings and other benefits to the Estate of retaining highly experienced legal counsel, Allen Matkins has agreed to discount its ordinary billing rates on this matter by 10%. Likewise, Allen Matkins has agreed to limit its charges for all out-of-pocket costs to those permitted by the Office of the United States Trustee in bankruptcy cases in this District. (<u>Id.</u>) Allen Matkins understands and agrees that payment of its fees and reimbursement of its expenses

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will be made only after an application and noticed hearing, as reflected in the Appointment Order. (<u>Id.</u>) The Receiver proposes submitting such applications approximately every three (3) months, commencing on or around April 15, 2019.

Finally, to the extent the Receiver determines it is necessary to initiate litigation to recover Estate assets or otherwise pursue claims against third parties, the Receiver will file an application seeking authority to take such action, prior to commencing litigation.

3. <u>Anticipated Principal Receivership Team.</u>

At present, the Receiver anticipates that the Allen Matkins attorneys principally staffed on this matter will be Joshua A. del Castillo, David R. Zaro, and Norman M. Aspis.

Mr. del Castillo is a bankruptcy and creditors' rights litigator at Allen Matkins, with over a decade of experience representing receivers and other fiduciaries appointed at the request of various federal agencies, including the Commission. Mr. Zaro is likewise a bankruptcy and creditors' rights litigator at Allen Matkins, with multiple decades of experience representing receivers appointed at the behest of the Commission and other federal agencies. Mr. Aspis is a third-year bankruptcy and creditors' rights litigation associate, with a developing practice in receivership matters. Attached hereto collectively as **Exhibit C** are the biographies of attorneys del Castillo, Zaro, and Aspis.

Mr. del Castillo will serve as lead receivership counsel, and will provide legal advice relating to the administration of the instant receivership, including in connection with all necessary discovery and Receivership Asset recovery efforts, will supervise the preparation of all pleadings to be filed with the Court, and will coordinate all necessary legal services. Mr. Aspis will perform many of the postengagement, day-to-day administration tasks for this matter (after an Order on this Motion is entered), and will be charged with necessary research and initial briefing of materials for submission to the Court, subject to recommendations and revisions

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from Mr. del Castillo. Mr. Zaro will consult and provide senior partner-level advice on matters arising in the context of the receivership case, as appropriate.

The discounted rates Allen Matkins proposed to charge for the aforementioned Allen Matkins attorneys are as follows:

Attorney	<u>Position</u>	<u>CA Bar Number</u>	<u>Discounted Hourly</u> <u>Billing Rate</u>
Joshua A. del Castillo	Partner	239015	\$562.50
David R. Zaro	Partner	124334	\$742.50
Norman M. Aspis	Associate	313466	\$351.00

(See Ex. B.) The above-described staffing arrangement is expected to maximize efficiency and minimize costs to the Estate, and reflects an effective utilization of available resources. Allen Matkins has agreed not to accept compensation for services rendered in this matter except in accordance with the terms of this Motion and any Order entered thereon, and as stated above. Moreover, the rates identified above are comparable to or less than those charged by other attorneys in Southern California with similar levels of experience in receivership matters, and are consistent with rates approved by courts in the Central District of California for attorneys representing receivers in federal enforcement matters.

The Receiver therefore respectfully requests that the Court authorize and approve the employment and compensation of Allen Matkins as the Receiver's legal counsel in accordance with the terms described herein.

B. Privacy Protections For Investors.

Based on the materials obtained by the Receiver to date, the Receivership Entities' investors appear to include a significant number of individual investors. In accordance with Local Rule 5.2-1 and Fed. R. Civ. P. 5.2, and in order to further protect the privacy of the individual investors, and to keep their information from public display, the Receiver requests authority to implement the following procedures:

- Whenever a certificate of service contains addresses of the investors, the certificate will use only the first initial and last name of the investor, and the street address will be redacted before filing with the Court;
- Any documents containing investor email information will be redacted before filing with the Court;
- If and when a Proof of Claim form is devised for the filing of claims by creditors in this case, including by investors, and should any claim objection be filed, the Receiver will redact the last four digits of any EIN (federal employer identification number), social security numbers, or other identifiers. Similarly, the Receiver will redact personal account identifiers and, where appropriate, the names of minor children, before any document is filed with the Court.

The Receiver requests that the Court approve these procedures, which will also apply to materials posted on his website.

C. Use Of The Receiver's Website For Communications.

The Receiver proposes to use his website, www.essex-receivership.com, to post information about the case and his activities, along with copies of all materials he files with the Court. The website will be updated regularly with materials filed in the case, notices to investors, as described below, and related information.

D. Relief From Local Rule 66-5.

Local Rule 66-5 requires the Receiver to file a schedule of names, addresses, and amounts of claims of all known creditors within five (5) days of his appointment as a permanent receiver. Investor and creditor claim amounts are not known at this time, and because the Receiver's investigation and analysis are incomplete, may not be known for some time. The Receiver has promptly commenced his investigation and discovery efforts, and will provide an update to the Court with respect to his progress in his first interim report, should the Court authorize him to submit interim reports. Moreover, as noted above, many investors appear to be individuals and

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their personal information, including their names and addresses, should not be filed publicly absent a compelling need for disclosure. Accordingly, the Receiver requests relief from the requirement under Local Rule 66-5 to file a schedule of known creditors.

E. Establishment Of Service Procedures To Conserve Receivership Assets And Relieve The Receiver from The Requirements Of Local Rule 66-7.

Local Rule 66-7 requires the Receiver to provide notice, by mail, to all known creditors (including investors), relating to certain petitions, reports, and applications. However, Estate resources are likely to be limited and mailing notices to the investors and creditors, as required by Local Rule 66-7, could impose significant costs on the Estate that would further reduce the funds ultimately available for distribution to investors and creditors. Notably, the Appointment Order does not specify the manner in which notice must be provided.

In the Receiver's reasonable business judgment, notice costs may be minimized here by providing electronic notice via the receivership website and emails. Accordingly, and after alerting known investors and creditors of the receivership website, in writing, the Receiver proposes to provide the notices required under Local Rule 66-7 via the receivership website, and by way of email, as the email addresses of individual investors and creditors are identified. The Receiver will establish, maintain, and update a list of investor and other creditor email addresses for such notices.

The Receiver requests that service of any such notice on investors and other interested parties be expressly limited to electronic notice, via a posting on the Receiver's website and email notice to parties with known email addresses, wherever possible. This is in order to conserve the assets of the Estate and to reduce unnecessary expenses, while still satisfying the principles of due process.

The Receiver's recommendation finds strong support in the law. Although investors and creditors of the Receivership Entities are not parties to the receivership case, they must be afforded adequate notice. SEC v. TLC Invs. and Trade Co., 147 F.Supp.2d 1031, 1034-35 (C.D. Cal. 2001); see also In re Gen. Am. Life Ins. Co. Sales Practices Litig., 375 F.3d 800, 804 (8th Cir. 2004) (Addressing the importance of notice in class actions, which employ a higher standard for the adequacy of notice.). Naturally, the requirements of due process vary with the rights at issue. Matthews v. Eldridge, 424 U.S. 319, 334 (1976) (Due process as a "flexible" standard that "calls for such procedural protections as the particular situation demands[.]"). While no specific standards exist regarding providing notices to investors or other creditors in this context, it is undisputed that adequate notice is required. Notice is adequate, and meets due process requirements, where it is reasonably calculated to apprise interested parties of the pendency of an action and provide them an opportunity, if appropriate, to be heard. Mullane v. Cent. Hanover Bank & Trust Co., 339 U.S. 306, 413 (1950). Notice by electronic means has been permitted where it is reasonably calculated to apprise the recipients of the pendency of the action and provide them with the opportunity to be heard. In re Int'l Telemedia Assocs., Inc., 245 B.R. 719, 721 (Bankr. N.D. Ga. 2000) (Approving notice via electronic mail in heightened due process context of criminal proceeding); Yahoo!, Inc. v. Yahooautos.com and 1865 Other Domain Names, 2006 U.S. Dist. LEXIS 54902, *10 (E.D. Va. August 8, 2006) (Approving notice via electronic mail in context of *in rem* civil action). Furthermore, "communication by ... electronic mail [has] become commonplace in our increasingly global society ... [and] [t]he federal courts are not required to turn a blind eye to society's embracement of such technological advances." Telemedia Assocs., Inc., 245 B.R. at 721. In accordance with such authorities, the Receiver proposes, based on his reasonable business judgment and efforts to conserve Estate resources, to limit

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service to the investors and other creditors so that they are noticed only by timely posting notices of all filings on the Receiver's website and by email, whenever possible. The electronic notice will contain all documents attached in "PDF" format. As stated above, "communication by...electronic mail [has] become commonplace in our increasingly global society...[and] [t]he federal courts are not required to turn a blind eye to society's embracement of such technological advances." Telemedia Assocs., Inc., 245 B.R. at 721.

Moreover, the Receiver recognizes that not all investors and creditors may possess an email address, or that he may not be able to secure email addresses for all affected parties. Thus, for the benefit of any investors or other interested parties for whom email addresses either do not exist or cannot be found, the Receiver will also post instructions on his website for how interested parties can ask to receive hard copy notice.

In the event that any interested party makes such a request, the Receiver will serve a hard copy of all Receiver notices of filings, by mail, on the party making the request. Hard copy, mailed notices will provide that the operative pleadings relating to each notice may be viewed and printed from the Receiver's website or the Court's Pacer site. Any such notices will also provide that any interested party may further request hard copies of operative pleadings and supporting documents by contacting the Receiver, in writing. The Receiver respectfully submits that the recommended course of action comports with the requirements of due process, while conserving Estate assets.

F. Submission Of Interim Reports.

As noted above, Local Rule 66-6.1 requires the Receiver to provide the Court with reports addressing at least: (a) the receipts and expenditures of the receivership; and (b) the acts and transactions undertaken by the Receiver. The Receiver recognizes the importance of his reporting obligations strongly recommends that he be authorized to file interim reports approximately every three (3) months,

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commencing on or around April 15, 2019, on essentially the same schedule as that proposed herein for the Receiver's and his professionals' applications for fees and reimbursement of expenses.

In the Receiver's experience, interim reports enable the Court and all interested parties to remain abreast of material developments in the Receiver's administration of the Receivership Entities and their Estate, essentially in real time. This ensures that the Court remains apprised of material developments in the receivership as they occur, permits interested parties to track the administration of the Estate, and provides the Receiver with a means of publicly highlighting important issues.

V. CONCLUSION.

For the foregoing reasons, the Receiver respectfully requests that the Court enter and Order in Aid of Receivership:

- 1. Authorizing the Receiver to employ and compensate Allen Matkins, as his general receivership counsel, in accordance with the terms described herein;
- 2. Authorizing and approving the Receiver's recommended privacy protection procedures, including specifically that: (a) the Receiver will only use first initial and last name of investors on certificates of service and will redact their street addresses before filing with the Court; (b) any documents containing investor email information will be redacted before filing with the Court; (c) in the case of a Proof of Claim form filed with the Court, the Receiver will redact all but the last four digits of any EIN, social security numbers, or other identification numbers, as well as personal identifiers and names of minor children on any documents filed by the Court;
- 3. Authorizing the Receiver to use his website, <u>www.essex-receivership.com</u>, to post information about the case and his activities, in conjunction with or in addition to electronic notices;

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4. 1 Relieving the Receiver of the requirements of Local Rule 66-5 that the 2 Receiver file a schedule of creditors; 3 5. Relieving the Receiver of the requirements of Local Rule 66-7 and establishing a procedure to provide for electronic service only on all interested 4 parties, in the form of posting notices of filings to the Receiver's website, 5 www.essex-receivership.com, and providing notice of such filings by email, where 6 available, subject to interested parties' reserving the right to receive service of 7 8 notices by mail, if they so request; and 9 6. Authorizing the Receiver to prepare and file interim reports with the 10 Court, approximately every three (3) months. 11 Dated: January 9, 2019 ALLEN MATKINS LECK GAMBLE 12 MALLORY & NATSIS LLP DAVID R. ZARO 13 JOSHUA A. DEL CASTILLO NORMAN M. ASPIS 14 15 By: /s/ Joshua A. del Castillo JOSHUA A. DEL CASTILLO 16 [Proposed] Attorneys for Receiver GEOFF WINKLER 17 18 19 20 21 22 23 24 25 26 27 28

LAW OFFICES

Allen Matkins Leck Gamble
Mallory & Natsis LLP

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RECEIVERSHIP & MONITORSHIP CASE LIST

ALLEN MATKINS LECK GAMBLE MALLORY & NATSIS LLP

YEAR	CASE NAME	VENUE
2018	SEC v. McKinley Mortgage Co. LLC, et al.,	USDC, Eastern District of California (Sacramento), No. 2:18-cv-00616-MCE-CMK
2018	SEC v. Pacific West Capital Group, Inc., et al.,	USDC, Central District of California (Los Angeles), No. 2:15-cv-02563-FMO (FFMx)
2016	SEC v. Emilio Francisco; PDC Capital Group, LLC, et al.,	USDC, Central District of California (Santa Ana), No. 8:16-cv-02257-CJC-(DFMx)
2016	SEC v. Charles Liu; Pacific Proton Therapy Regional Center, LLC, et al.,	USDC, Central District of California (Santa Ana), No. 8:16-cv-00974-CJC-AGR
2016	SEC v. BIC Real Estate Development, et al.,	USDC, Eastern District of California (Fresno), No. 1:16-cv-00344-LJO-JLT
2015	SEC v. Yang; Yanrob's Medical, Inc., et al.,	USDC, Central District of California (Los Angeles), No. 5:15-cv-02387-SVW (KKx)
2015	SEC v. Path America, LLC, et al.	USDC, Western District of Washington (Seattle), No. c-15-1350-JLR
2015	SEC v. Chen, USFIA, Inc., et al.	USDC, Central District of California (Los Angeles), No. 2:15-cv-07425-RGK-GJSx
2015	SEC v. Total Wealth Management, Inc., et al.,	USDC, Southern District of California No. 15-cv-226 BAS (DHB)
2014	SEC v. World Capital Market, Inc., et al.,	USDC, Central District of California (Los Angeles), No. 2:14-cv-02334-JFW-MRW
2013	SEC v. Yin Nan "Michael" Wang, Velocity Investment Group, Inc., et al.,	USDC, Central District of California (Los Angeles), No. 13-cv-07553-JAK (SSx)
2012	SEC v. Small Business Capital Corp.; Mark Feathers; Investors Prime Fund, LLC, et al.,	USDC, Northern District of California (San Jose), No. 5:12-cv-03237-EDJ
2012	SEC v. Louis V. Schooler; First Financial Planning Corporation dba Western Financial Planning Corporation	USDC, Southern District of California, No. 12CV2164-LAB
2010	SEC v. Advanced Money, Inc.; Moises Pacheco, et al.,	USDC, Southern District of California
2009	SEC v. Medical Capital Holdings, Inc., et al.,	USDC, Central District of California (Santa Ana)
2009	SEC v. Sunwest Management, Inc., et al.,	USDC, District of Oregon (Portland)
2008	SEC v. Robert Louis Carver; Lincoln Funds International, Inc.	USDC, Central District of California (Santa Ana)
2008	SEC v. Plus Money, Inc.; Matthew LaMadrid, et al.,	USDC, Southern District of California
2008	SEC v. Tuco Trading, LLC	USDC, Southern District of California
2008	SEC v. Safevest, LLC; John G. Ervin; John V. Slye	USDC, Central District of California (Santa Ana), No. SACV08-00473 JVS
2007	SEC v. Global Online Direct	USDC, Northern District of Georgia

YEAR	CASE NAME	VENUE
2007	SEC v. Trabulse	USDC, Northern District of California (San Francisco)
2006	SEC v. Credit First Fund	USDC, Central District of California (Los Angeles)
2006	SEC v. Charis Johnson; 12Daily Pro	USDC, Central District of California
2006	SEC v. Rhodes	USDC, District of Oregon (Portland)
2004	SEC v. Presto Telecommunication	USDC, Southern District of California
2004	SEC v. Rose Fund	USDC, Northern District of California (San Francisco)
2004	SEC v. Learn Waterhouse, Inc.	USDC, Southern District of California
2002	SEC v. Alpha Telcom; Rubera, et al.,	USDC, District of Oregon (Portland), No. 01-cv-01283-PA
2002	SEC v. Health Maintenance Centers, Inc.; Znetix, et al.,	USDC, District of Washington (Seattle)
2001	SEC v. Pinnfund USA	USDC, Southern District of California
2000	SEC v. Capital Consultants, LLC; Jeffrey Grayson	USDC, District of Oregon (Portland)

FEDERAL TRADE COMMISSION

YEAR	CASE NAME	VENUE
2018	FTC v. Impetus Enterprise, Inc., et al.,	USDC, Central District of California (Santa Ana), No. SACV-18-01987-AG (KESx)
2018	FTC v. American Home Servicing Center	USDC, Central District of California (Santa Ana), No. SACV-18-00597-JLS
2012	FTC v. Consumer Advocates Group Experts, LLC	USDC, Central District of California (Los Angeles), No.
2009	FTC v. MCS Programs, LLC, et al.,	USDC, Western District of Washington (Tacoma)
2007	FTC v. Merchant Processing, Inc., et al.,	USDC, District of Oregon

U.S. COMMODITY FUTURES TRADING COMMISSION ("CFTC")

YEAR	CASE NAME	VENUE
2008	U.S. Commodity Futures Trading Commission v. Safevest, LLC; Jon G. Ervin; John V. Slye	USDC, Central District of California (Santa Ana)

FDIC

YEAR	CASE NAME	VENUE
2018	FDIC as Receiver for AMTRUST BANK, f/k/a Ohio Savings Bank, a federal savings bank v. Rex H. Lewis, et al.,	USDC, District of Nevada, No. 2:10-cv-00439-JCM-VCF

CONSUMER FINANCIAL PROTECTION BUREAU ("CFPB")

YEAR	CASE NAME	VENUE
2016	CFPB, et al., v. Pension Funding, LLC, et al.,	USDC, Central District of California, No. 8:15-cv-01329-JLS-JCGx

Allen Matkins

Allen Matkins Leck Gamble Mallory & Natsis LLP
Attorneys at Law

865 South Figueroa Street, Suite 2800 | Los Angeles, CA 90017-2543 Telephone: 213.622.5555 | Facsimile: 213.620.8816 www allenmatkins.com

Joshua A. del Castillo E-mail: jdelcastillo@allenmatkins.com

Direct Dial: 213 955 5591 File Number: 110045-00136/LA1147515.01

Via Email/U.S. Mail

January 2, 2019

Geoff Winkler, JD, MBA, CFE Managing Director Alvarez & Marsal, LLC 100 Pine Street, Suite 900 San Francisco, CA 94111-5222

Re: Prospective Legal Services Engagement

SEC v. Iannelli, et al., Central District of California Case No. 2:18-cv-05008

Dear Geoff:

Thank you for considering Allen Matkins to represent you as general receiver counsel connection with the above-referenced Securities and Exchange Commission ("Commission") enforcement action, currently pending in the United States District Court for the Central District of California (the "Court"). We look forward to assisting you in fulfilling your duties as receiver.

1. Allen Matkins' Qualifications.

As you know, Allen Matkins is well qualified to serve as receiver's counsel in connection with this matter. Allen Matkins has a multi-office receiverships, lenders, and special creditor remedies practice, in five office locations throughout California, including San Diego, Orange County, Century City, and Los Angeles. Allen Matkins attorneys, including my colleague David Zaro and I, regularly serve as counsel for court-appointed receivers, and have served as receiver's counsel in dozens of enforcement and receivership actions brought by the SEC, including in District Courts throughout California.

Allen Matkins likewise has substantial experience in receivership matters involving allegations of securities fraud. Indeed, we are currently serving as receiver's or monitor's counsel in a number of enforcement actions brought by the Commission alleging various forms of securities fraud, including actions involving alleged offering frauds, Ponzi-schemes, and EB-5 investment schemes, as well as matters and implicating disgorgement litigation and other complex asset recovery and disposition issues. I am currently serving as the supervising partner and lead counsel in five of these matters.

Allen Matkins Leck Gamble Mallory & Natsis LLP Attorneys at Law

Geoff Winkler, JD, MBA, CFE January 2, 2019 Page 2

The Allen Matkins website may be viewed at <u>www.allenmatkins.com</u>; the website summarizes the firm's practice specialties and contains biographies of all its attorneys. Biographies of the attorneys we anticipate will be staffed on the matter, each of whom is identified below, are enclosed herewith.

2. Attorneys' Fees and Costs.

As typically set forth in the order appointing the receiver, our fees and costs incurred in this matter will be paid out of the receivership estate, and will be subject to Court approval for payment, after application. Our fees will be based on our hourly time charges. The time charges will be for all time actually expended, less any discounts or write-offs applied to those charges. The hourly rates for Allen Matkins attorneys and paralegals vary according to the expertise and level of experience of the person involved. These rates for the personnel likely to be staffed on this matter presently range from \$100 to \$685 per hour. We understand that the primary Defendants for this matter are located in and around Santa Barbara, California, and that the Commission has filed the enforcement action in the Court, as defined above.

I will serve as the supervising partner and lead receivership counsel on this matter and my partner, David Zaro, will serve as the practice group lead. My standard billing rate for Allen Matkins' current fiscal year is \$625 per hour and David's is \$825. In order to reduce attorneys' fees and costs and help achieve a lower target billing rate for this matter, we also anticipate staffing at least one associate, including Norman M. Aspis, an associate in our receiverships group, and whose standard hourly billing rate is \$390.

In addition, and as an accommodation to you and the Commission, we will discount our standard billing rates by 10% for all Allen Matkins attorneys and staff on this engagement. Discounted hourly billing rates for those attorneys presently expected to be staffed are anticipated to be as follows:

•	David R. Zaro	\$742.50

Joshua A. del Castillo \$562.50

• Norman M. Aspis \$351.00

Depending on the volume of work involved and the nature of services needed, we may use other attorneys whose billing rates will be between that of Mr. Zaro and our most junior associates. If unusual or special expertise is required, we will call on experienced lawyers from our corporate, tax, labor, land use, and/or other specialty departments. While it is impossible to predict the amount of fees ultimately to be incurred, our goal is to achieve a blended rate that reflects the effective utilization of quality junior lawyers and paralegals.

Allen Matkins Leck Gamble Mallory & Natsis LLP Attorneys at Law

Geoff Winkler, JD, MBA, CFE
January 2, 2019

Page 3

Until we know more about the case and the type of services needed or the extent of disputed matters, we will be unable to provide a more specific blended rate for the case. Our goal would be maximize the use of associates over the life of the case, assuming the issues and matters do not require more experienced counsel or special expertise.

In order to further assist in controlling costs in this matter, Allen Matkins will not bill for attorney travel time to the Court, and will only charge for out-of-pocket travel costs. Allen Matkins generally reviews its hourly rates annually and, if appropriate, adjusts them effective July 1, to reflect increases in seniority, experience and other relevant factors. Those adjustments typically range from 3-5%. We generally do not send any notices of such changes in hourly rates.

You understand that it is impossible to determine in advance the amount of fees and costs needed to complete this matter. In addition to charges for legal services, you, in your capacity as receiver, will also be responsible for reimbursing Allen Matkins for costs and expenses incurred, such as filing fees, charges for transcripts, depositions, long distance telephone, computerized legal research, messenger fees, copying costs, word processing expenses and the like. These items are charged at our standard rates in effect at the time the expense is incurred. In certain cases, we will ask you to pay these expenses directly. We agree to limit our out-of-pocket costs for which we will seek reimbursement to those permitted by the Guidelines issued by the Office of the U.S. Trustee covering bankruptcy cases in the Court.

Whenever appropriate and consistent with the proper representation of our clients, we use paralegals, investigators, junior attorneys and staff members in order to minimize the impact of the hourly rates of more senior attorneys. We believe the utilization of junior attorneys, paralegals or staff members, in consultation with and under supervision of more experienced attorneys in the firm as appropriate, enables us to maintain economically and efficiently the high quality of our legal representation, while permitting us both to avoid sacrificing the quality of our work for lower fees and to avoid assigning senior attorneys to tasks which can be performed proficiently by junior attorneys, paralegals or staff members.

3. Conflicts of Interest.

We cannot, without appropriate consents, represent any party if there is a conflict of interest with any of our other clients. In order to avoid conflicts of interest among our clients, we maintain an index of relevant names. In connection with this matter, we have searched our index for the following names:

- Geoff Winkler, JD, MBA, CFE, Receiver
- U.S. Securities and Exchange Commission
- Ralph T. Iannelli
- Essex Capital Corporation

Allen Matkins Leck Gamble Mallory & Natsis LLP Attorneys at Law

Geoff Winkler, JD, MBA, CFE

January 2, 2019

Page 4

We have not discovered any conflict which requires further action before undertaking our representation. Please advise us, at or before the time you return the signed copy of this letter, if you know of any other individuals or entities which may be involved in this matter. In addition, please inform us at once if you learn in the future of other persons or entities who may be involved so we can make a conflict of interest search with respect to them.

4. No Guarantees.

During the course of our representation, we will endeavor to keep you fully advised as to the status and progress of this matter, including our view of your rights and potential liabilities or exposure, and our recommendations as to an appropriate course of action in view of the facts, circumstances and issues involved. Upon your request, we will also endeavor to provide you with an estimate of the future costs and fees you should anticipate incurring through the various stages of this matter. An estimate is not a fixed fee and does not constitute a commitment by Allen Matkins to perform our professional services for that amount. You will be responsible for the actual fees and costs incurred on the basis described in this Agreement.

We will send copies of all material documents generated in connection with our representation, and I ask that you call me at any time should you wish to discuss the matter, our invoices or bills, or any other aspect of this representation. If for some reason I am unavailable, another attorney in this office will generally be available and familiar with the matter sufficiently to consult with you as desired.

We must emphasize that our firm has not made and cannot make any representations or guarantees regarding the successful outcome of any representation, involving litigation or otherwise, or the actual amount of any fees or costs you will incur. For example, costs, expenses and results are often controlled by external factors beyond our control.

5. Client Representation by Allen Matkins.

For purposes of this engagement, Allen Matkins is only representing you, Geoff Winkler, in your capacity as receiver. We are not representing any of your affiliates, subsidiaries, parent companies, joint ventures, officers, directors, partners, principals, investors, or employees, unless otherwise agreed to by Allen Matkins in writing. Accordingly, Allen Matkins may be adverse to these related parties or their legal interests, unless precluded by reason of the Rules of Professional Conduct.

6. Consent to Electronic Communications.

In order to maximize efficiency in this matter, we intend to use state of the art communications devices to the fullest extent possible (e.g., E-Mail, document transfer by computer, cellular telephones, and facsimile transfers). The use of such devices under current technology may place your confidences and privileges at risk. However, we believe the effectiveness involved in

Allen Matkins Leck Gamble Mallory & Natsis LLP Attorneys at Law

Geoff Winkler, JD, MBA, CFE January 2, 2019 Page 5

use of these devices outweighs the risk of accidental disclosure. By signing this letter, you acknowledge your consent to the use of these devices.

7. Confirmation of Agreement.

Please confirm your agreement to the terms of this engagement letter by signing this letter and returning it to us.

We will endeavor to represent you promptly and efficiently, and we hope for a long and mutually satisfactory relationship. We very much appreciate the opportunity of working with you, again.

Very truly yours,

Joshua A. del Castillo

JAD:jad Enclosures

cc:

David R. Zaro, Esq. (via email only)

APPROYED, ACCEPTED AND AGREED TO

this day of January, 2019

Geoff Winkler, JD, MBA, CFE





DAVID R. ZARO
Partner
Los Angeles
(213) 955-5518
(213) 620-8816 (fax)
dzaro@allenmatkins.com

INDUSTRIES Financial Services Construction

SERVICES Litigation Restructuring, Insolvency & Bankruptcy Construction Law Receiverships, Lenders & Special Creditor Remedies

BIOGRAPHY

David R. Zaro is a partner in our Los Angeles office, where his practice focuses upon litigation with an emphasis upon creditors' rights, bankruptcy litigation, and state and federal receiverships. David represents a wide range of clients including banks and other institutional lenders, developers, landlords, receivers, examiners, secured and unsecured creditors, and other business enterprises.

David has extensive experience as a bankruptcy lawyer as well as a trial lawyer in federal and state courts in California and several other jurisdictions. His experience in the field of insolvency, creditors' rights, and bankruptcy litigation includes out-of-court workouts and restructurings, federal and state court receiverships, and bankruptcy reorganization proceedings. David also advises residential and commercial lenders and others regarding all aspects of commercial law with regard to commercial and residential mortgage litigation, bank regulatory disputes, and collection actions.

David's representative cases include the representation of Court Appointed Receivers in a \$1.2 billion fraud action brought by the Securities and Exchange Commission in connection with the sale of TIC and other interests in 300 assisted living facilities; and a \$750 million ponzi-like scheme involving the purchase of medical related receivables and related lending transactions; representation of lender in workout of mezzanine financing on a multi-building office park; defense of actions in bankruptcy by junior lienholder and debtor against lender on an industrial park; and structure lease termination and modifications for commercial and retail tenants both in and out of bankruptcy.

David has lectured on matters regarding residential and commercial mortgage litigation and workouts, creditors' rights, construction law, and other real property remedies.

MEMBERSHIPS

- Financial Lawyers Conference
- · American Bankruptcy Institute
- · Turnaround Management Association

ACCOLADES

 Awarded Turnaround Management Association's Transaction of the Year- Large Turnaround Award (2011)

EDUCATION

David received his B.A. from Stanford University and obtained his J.D. from the University of California Hastings College of The Law.

BAR ADMISSIONS

California

COURT ADMISSIONS

- · U.S. District Court, Central District of California
- · U.S. District Court. Eastern District of California
- U.S. District Court, Northern District of California
- U.S. District Court, Southern District of California
- · U.S. District Court. District of Arizona
- · California Supreme Court
- U.S. Ninth Circuit Court of Appeals
- U.S. Supreme Court

EVENTS

The State Bar of California-Real Property Section - 28th Annual Retreat 5/15/2009

Speakers: Thomas W. Henning and David R. Zaro

Case 2:18-cv-05008-FMO-AFM Document 67-1 Filed 01/09/19 Page 29 of 33 Page ID

ABI - Bankruptcy Battleground #2429 ference

3/13/2009

Speakers: David R. Zaro

REPRESENTATIVE MATTERS

- Residential and Commercial Bank. Represented bank in achieving a favorable published decision by the Ninth Circuit in Chapter 12 bankruptcy case. The appeal involved an attempt by a debtor in bankruptcy, and self-described family farmer, to leverage a discharge of personal debt in a prior chapter 7 bankruptcy case into subsequent eligibility under chapter 12 of the Bankruptcy Code, which could have enabled her to avoid foreclosure or strip down the value of the bank's security in the subject property. The Ninth Circuit did not agree with the debtor. The debtor sought an en banc review of the Ninth Circuit's decision which was subsequently denied.
- **SEC Receiver.** Representing SEC Receiver in securities fraud case in connection with the raising of \$120 million via the EB-5 program for the development of two large real estate developments in Seattle and neighboring Everett. We are prosecuting claims to recover investor funds from third-party borrower.
- Residential and Commercial Bank. Represented a residential and commercial bank in defending several thousand lawsuits throughout California and managed local counsel in 20 other states. The lawsuits concern allegations of mortgage fraud, wrongful foreclosure, violations of TILA, RESPA, HOSPA, and other statutory and regulatory issues.
- SEC Receiver. Represented SEC Receiver in securities fraud case involving losses to investors of over \$40 million.
- Residential and Commercial Lender. Represented a residential and commercial lender in the workout and collection of a portfolio of commercial loans exceeding \$1 billion.
- Residential and Commercial Lender. Represented a residential and commercial lender as
 to the workout and collections of a portfolio of construction loans. Some loans involving
 completed projects as well as those in progress.

NEWS & PUBLICA

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JOSHUA A. DEL CASTILLO

BIOGRAPHY MATTERS PUBLICATIONS

SPEAKING ENGAGEMENTS



JOSHUA A. DEL CASTILLO PARTNER

LOS ANGELES (213) 955-5591 (213) 620-8816 (fax) jdelcastillo@allenmatkins.com

INDUSTRIES

Financial Services> Residential & Multifamily>

SERVICES

Restructuring, Insolvency & Bankruptcy> Litigation> Receiverships, Lenders & Special Creditor Remedies> Commercial Finance>

EDUCATION

J.D., USC Gould School of Law

M.A., University of Michigan

B.A., cum laude, University of Southern California

BIOGRAPHY

Joshua A. del Castillo is a litigation, creditors' rights, and regulatory compliance attorney practicing in the Firm's Receiverships, Lenders & Special Creditor Remedies; Restructuring, Insolvency & Bankruptcy; and Corporate Finance practice groups. Joshua's practice includes general business litigation, receiverships and bankruptcy, and regulatory compliance. Joshua represents a range of clients including banks and other institutional lenders, receivers, monitors, secured and unsecured creditors, developers, and other business enterprises.

Joshua regularly serves as general litigation counsel for institutional lenders and administrators of securitized trusts throughout the state and federal court systems in California, including in connection with contract matters, actions challenging the enforceability of security instruments, and actions alleging regulatory violations for which private remedies exist. He also frequently represents creditors in related bankruptcy proceedings and oversees local counsel in creditor matters nationwide.

Joshua also serves as counsel for court-appointed permanent receivers in enforcement actions brought by the Securities and Exchange Commission, Federal Trade Commission, and other federal agencies. Joshua's receiver clients are regularly tasked with taking over the entities used to perpetrate a fraud or other unlawful conduct, conducting necessary forensic accountings, documenting (for the benefit of the appointing court) the unlawful conduct itself, and recovering available proceeds for distribution, where possible. Joshua also maintains an active real property receivership practice, advising lender and receiver clients on the propriety of a receivership for a given circumstance and on the management and disposition of receivership estate property. In this context, Joshua has secured the appointment of receivers in hotly contested real property disputes and assisted real property receivers with the administration and sale of environmentally compromised and other unusual commercial properties.

Joshua further maintains a growing regulatory compliance practice, with a focus on federal and state financial services regulations. Joshua has successfully represented lenders and other business enterprises in litigation alleging regulatory violations, as well as provided regulatory compliance and analysis advice to lenders, investment and telecommunications companies, public interest organizations, and others.

An advocate for social and economic justice, Joshua sits on the board of the Wage Justice Center, a public-interest organization that collaborates with community groups, workers' centers and legal services providers to advance low-income workers' rights, educate workers, and advocate for the collection of unpaid wages. He has also served as a pro bono law clerk for the ACLU of Southern California, and pro bono counsel to Public Counsel, one of the nation's largest public interest law firms.

Joshua has represented clients before state and federal courts throughout California, including the California Court of Appeal, the United States Bankruptcy Appellate Panel of the Ninth Circuit, and the Ninth Circuit Court of Appeals.

MEMBERSHIPS

- Financial Lawyers Conference
- California Receivers Forum
- Hispanic National Bar Association
- National Association of Federal Equity Receivers

ACCOLADES

- Pro Bono Award, Wage Justice Center (2009)
- Selected for inclusion in Super Lawyers' Southern California Rising Stars (2012 - 2015)



EDUCATION

Joshua received his B.A. in economics, cum laude, from the University of Southern California in 1996. He received his M.A. in anthropology, with a subspecialty in economic anthropology and development, from the University of Michigan in 1998, and advanced to Ph.D. candidacy in 2000. In 2005, Joshua received his J.D. from USC Gould School of Law.

In law school, Joshua was awarded an Olin Foundation/USC Center for Law, Economics, and Organization scholarship, and was selected as a member of the inaugural class of USC Law School Summer Fellows. In addition, Joshua was a member of the law school's Hale Moot Court Honors Program, and later served as an editor on the Hale Moot Court Board and a member of the USC National Moot Court team.

BAR ADMISSIONS

California

COURT ADMISSIONS

- All California state courts
- U.S. District Court, Northern District of California (including Bankruptcy Court)
- U.S. District Court, Eastern District of California (including Bankruptcy Court)
- U.S. District Court, Central District of California (including Bankruptcy Court)
- U.S. District Court, Southern District of California (including Bankruptcy Court)
- Ninth Circuit Court of Appeals
- United States Bankruptcy Appellate Panel of the Ninth Circuit
- Supreme Court of the United States



BIOGRAPHY

Norman helps clients maximize their goals and objectives in litigation related to creditors' rights, bankruptcy, and state and federal receiverships. He is a valued team member who provides a high level of attention to detail, sound judgment, and responsive service.

Working alongside Allen Matkins litigation partners, Norman is known for his ability to flesh out creative angles and craft persuasive arguments to win in a broad array of proceedings both inside and outside the courtroom.

Prior to joining Allen Matkins, Norman was an associate in the commercial litigation department at Dentons US LLP. There, he worked on litigation matters involving government contracts law, international trade regulations, insurance coverage, employment disputes, and environmental issues. He is a former intern at the United States Attorney's Office for the Central District of California, the District of Massachusetts, and the House of Commons of the United Kingdom.

NORMAN M. ASPIS Associate Los Angeles (213) 955-5621

(213) 620-8816 (fax) naspis@allenmatkins.com

INDUSTRIES

SERVICES

Litigation Receiverships, Lenders & Special Creditor Remedies Restructuring, Insolvency & Bankruptcy

EDUCATION

Norman earned a Bachelor of Science degree in political science from Northeastern University, graduating *summa cum laude*. He received his Juris Doctor degree from the University of Virginia School of Law, where he served as a senior articles editor of the *Virginia Law & Business Review*.

PROOF OF SERVICE 1 Securities and Exchange Commission v. Ralph T. Iannelli and Essex Capital Corporation 2 USDC, Central District of California - Case No. 2:18-cv-05008-FMO-AFM 3 I am employed in the County of Los Angeles, State of California. I am over 4 the age of 18 and not a party to the within action. My business address is 865 S. Figueroa Street, Suite 2800, Los Angeles, California 90017-2543. 5 6 A true and correct copy of the foregoing document(s) described below will be served in the manner indicated below: 7 MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF 8 MOTION OF RECEIVER, GEOFF WINKLER, FOR 9 ORDER IN AID OF RECEIVERSHIP 10 TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC 1. **FILING** ("NEF") – the above-described document will be served by the Court 11 via NEF. On January 9, 2019, I reviewed the CM/ECF Mailing Info For A 12 Case for this case and determined that the following person(s) are on the Electronic Mail Notice List to receive NEF transmission at the email 13 address(es) indicated below: 14 • J Jorge DeNeve 15 ideneve@omm.com 16 Gary Y Leung leungg@sec.gov,chaj@sec.gov,longoa@sec.gov,larofiling@sec.gov,irwin 17 ma@sec.gov 18 Michael O Mena michael.mena@akerman.com 19 **Brian P Miller** 20 brian.miller@akerman.com 21 **Douglas M Miller** millerdou@sec.gov,caseview.ECF@usdoj.gov,usacac.criminal@usdoj.go 22 v,longoa@sec.gov,irwinma@sec.gov 23 Yolanda Ochoa ochoay@sec.gov,ochoay2009@lawnet.ucla.edu 24 **Steven J Olson** 25 solson@omm.com 26 Mark Riera mark.riera@akerman.com,helen.serrano@akerman.com 27 28

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1148530.03/LA

2. SERVED BY U.S. MAIL OR OVERNIGHT MAIL (indicate method for each 1 , I served the following person(s) and/or person or entity served): On 2 entity(ies) in this case by placing a true and correct copy thereof in a sealed envelope(s) addressed as indicated below. I am readily familiar with this firm's 3 practice of collection and processing correspondence for mailing. Under that practice 4 it is deposited with the U.S. postal service on that same day in the ordinary course of business. I am aware that on motion for party served, service is presumed invalid if 5 postal cancellation date or postage meter date is more than 1 (one) day after date of deposit for mailing in affidavit. Or, I deposited in a box or other facility regularly 6 maintained by FedEx, or delivered to a courier or driver authorized by said express 7 service carrier to receive documents for overnight delivery paid or provided for. 8 9 10 I declare that I am employed in the office of a member of the Bar of this Court at whose direction the service was made. I declare under penalty of perjury under the laws of 11 the United States of America that the foregoing is true and correct. Executed on January 9, **2019** at Los Angeles, California. 12 13 /s/Martha Diaz 14 Martha Diaz 15 16 17 18 19 20 21 22 23 24 25 26 27 28 1148530.03/LA

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