

Island Country Club

Minutes for 9/18 Board Meeting

Members present: Ryan Hayward, David Greiwe, Lisa Haynsworth, Ken Wiberg, Mike and Jeannette Parker, Vern Seile, Jim Twitchell, Cory Webb, Linda Allen.

President Ryan Hayward called the meeting to order at 4:10pm. A motion was made to amend the August 2024 minutes to include Sophie Webb's proposal of a parade/float committee. Motion passed.

Treasurer's Report- David

The following is a summary of the financial activities for the Club since our last meeting on August 21st.

• Cash positions:

The Club's over all cash position has decreased \$15,250 over the past four weeks. All of this was in our Operating Cash account, down \$20,254 as membership fees have slowed to a trickle and non member play has slowed but our expenses have not. During that period we collected only \$90 in memberships dues and handicap fees, but over we collected \$18.5 thousand in green fees, daily cart rental fees and other fees plus \$410 in tennis fees. Clubhouse beverage and merchandise sales were \$6.3 thousand this period.

Expense for that same period were \$25.2 thousand in regular payroll expense, \$3,393 in club maintenance and supplies, \$2,348 in regular utility expenses, \$1,366 in insurance expense, \$952 in card payment processing fees, \$159 in other office expense. We also added \$1,387 in items for resale to our sales inventory and paid off the credit card balance of \$10,856 on August 24th. At September 15th, there were no accounts payable.

Membership is the same level as last year but at higher rates. Plays for both members and non-members up. Cart rentals up. Overall position on track and slightly better than last year.

Treasurer's report accepted.

Manager's Report- Willow: Not much to add on the financial side after David's report. Member and non-member plays have slowed down significantly as expected for the time of year. Sales and inventory sell-offs have started. The season is wrapping up nicely. Looking to the next year.

Building Committee- Vern: Improvements have been made by volunteers. Bag barn entrance has been painted, new tar paper has been laid on the ramp, and patching has been done to the tar.

Discussion: Painting the Clubhouse. Getting quotes on painting versus new siding.

Social Committee- Lisa: Happy with the success of the season and looking ahead to next year.

Grounds Committee- Jon Hellstedt reported by Ken Wiberg: New mower in the works as previously discussed. The septic design is complete and will be sent out for estimates. No plans to put in new septic. Greens have been aerated. Closing the course for one day was very successful in shortening the work time. Keith would like to thank everyone who helped: Lee Levant, David & Tim Greiwe, Dick Sheldon, Ken Wiberg, Dan McLaughlin, Ryan Hayward, Vern Seile, Jim Twitchell, Steve Moore, and Linda Stratton for providing refreshments. Grounds has created a list of projects for the coming months.

Rumors of another water issue brought up. No information confirmed and Board unaware of problems. Keith will be asked if there are any issues. Consensus that the entire water system needs to be looked at thoroughly for issues. Water is top priority.

Long Range Committee- Lee Levant reported by David Greiwe: Pledge letters have been drafted and will soon be sent out to the membership via mail and email. Pledges are close to \$200,000.

Tournament Committee- Ryan: Tournaments are done for the year. Crazy Golf was the final one and had a good turnout.

Men's Golf- Ken: Twilight League finished on Monday, 9/17. David G and Steve M won the session. Weekday golfers have been donating to the Centennial fund. Billing's League plans to as well next year. Twilight League had a great end of the season party. The ladies contributed food and help and it was a great team effort.

Ladies Golf- Linda S reported by Lisa: Officially, Ladies Golf had their last formal day on September 10th. Roughly 25 Ladies played a scramble followed by an amazing potluck luncheon. The Ladies will play Fall Golf until the weather forces us inside. We have had some new Ladies join us this summer, bringing new blood and fun to our group. The ladies will also gather for Putts on Thursdays at 9:30am.

Handicap Committee- Dick Dunham reported by Ken: there have been discussions about the local rules to go on the back of the new scorecards. Company is still working on sponsors and can't print until they are all confirmed. Dick is submitting the changes now to help speed up the process.

Tennis Committee- Linda A:

Tennis Committee Report September 18, 2024

There was a meeting of the tennis committee on August 25th and we discussed several important issues. One of the most significant was the need to restructure the tennis court fees. At present, players are charged an individual fee that could result in an hour of tennis for 4 players costing \$80. A typical court fee is closer to \$45, which is what Castine and other clubs charge. In previous years, that was how fees were structured here at the ICC. Club brochures from 2009 to 2017 showed court costs for visitors ranged from \$28 to \$40; guests of a member ranged from \$8 to \$25; guest fees for Open Tennis ranged from \$18 to \$25; and a one month tennis membership ranged from \$250 to \$420. In recent years, the numbers of tennis players have dwindled and we want to encourage more players to join the Club_

To that end, we have the following recommendations:

1. Charge a single court fee for an hour of \$30 for singles and \$40 for doubles to be split between the players;
2. Charge \$15 for a guest playing with a member for the day;
3. Charge \$15 for Open Tennis except once a month offer it free, e.g., the first Sunday of each month as a gesture to increase participation;
4. Offer half price court fees during typical slow times, e.g., Friday afternoons;
5. Reinstate short-term memberships of 2-4 weeks to attract vacationing families or couples, suggested amount of \$100 per week;
6. Reduce the 10 play card to \$150 to align with Open Tennis fees;
7. Advertise that players 18 and under may play for free and recruit young players from local schools;
8. We desperately need to offer tennis clinics for all ages and want help locating a pro to run them.

Now, in regards to Pickleball, it seems that our clay courts are not suitable for it. We'd like to find an alternative space to make a 44'x 20' pickleball court with a proper surface. It will be a draw for new members as well as offer an alternative to our aging tennis players. Its popularity is only expected to increase over time and we should make it part of our Club's offerings. There are even golfers who have taken up the sport!

Please take our suggestions into consideration when you are planning for the future of our Club as we approach the upcoming 100th Anniversary. We can continue the legacy of our founders through thoughtful planning and adaptation to the changing needs of our members.

Respectfully submitted,

Linda Allen, Tennis Committee Co-chair
Babette Cameron, Tennis Committee Co-chair

Discussion of converting courts two and three into pickleball courts. Previous estimate was between \$250,000 and \$300,000. Could we just tar over one instead of ripping up the courts? Could we get other estimates? Is the current material on the courts real HarTrue? Tennis fee changes to be discussed at executive board meetings.

New Business: Resolution needed to open new account at Bar Harbor Bank and Trust for Centennial funds. Types of account debated- Money Market account decided as the money in account will be variable and not gain much interest in other types of accounts.

Proposition: Open new bank account at Bar Harbor Bank and Trust to deposit Centennial funds into. Motion approved.

Other Comments: Jeannette- wants new members to be posted in the weekly newsletter. Lisa suggests Jeannette make a new member poster with names and pictures next year.

Food donations went well. Featured on the front page of the Island Advantages. Plans to continue next year with a bigger goal. 690 items donated this season.

Jim T- Proposed change to Red Box fees. Currently \$10, increase to \$20. Discussion about the amount of people who currently pay the fees and if that would make the Club more money or alienate the few honest players. No decision made.

Meeting adjourned at 5:30pm.

Respectfully submitted,

Willow Weed-Eaton

Manager (Stand-in Note-taker)