



Leverage your Clinical Technology

To succeed in Value Based Care



by

3 MED

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Topics/Agenda

- The Goals of Value Based Care
- Steps involved in the Value Based Care Workflow
- Quality data capture
- Quality data submission to payers
- Reconciling payment against performance

Goals

- Improve Patient Care & Outcomes
- Reduce Overall Healthcare Spend & Unnecessary Utilization
- Create/Increase VBC Reimbursement to RHC
- Enhance 'traditional' RHC reimbursement

The VBC Workflow

1. Perform the quality care service
 - a. At/during the Encounter with the patient - BMI Screen & Follow Up Plan
 - b. Between visits (performed by you) - Close the Referral Loop
 - c. Between visits (performed by someone else) - Mammogram; Colorectal Cancer Screening
 - d. Patient has to do something - Controlling BP; A1c below 9%
2. Document & Code the Service
 - a. Patient Info (Insurance, Vitals, etc.)
 - b. Proper Dx Codes (diabetes, BH issues, etc.)
 - c. CPT Codes (sometimes from other providers)
 - d. CPT II Codes (i.e. G-codes, etc.)
3. Submit the Data
 - a. Claims
 - b. Direct data submission to payers/registries
 - c. Sometimes data from other sources (i.e. labs, etc.)
4. Reconcile payment against performance
 - a. Payer portals; MIPS score, etc.

Do you know your population???

Technology Tools

Data Capture

- Encounter Templates
- Document Filing & Coding
- Gaps in Care Tracking
 - During the Encounter
 - In the Patient Record
- Gap/Quality Dashboards - Population Health
 - Drive outreach campaigns

Technology Tools

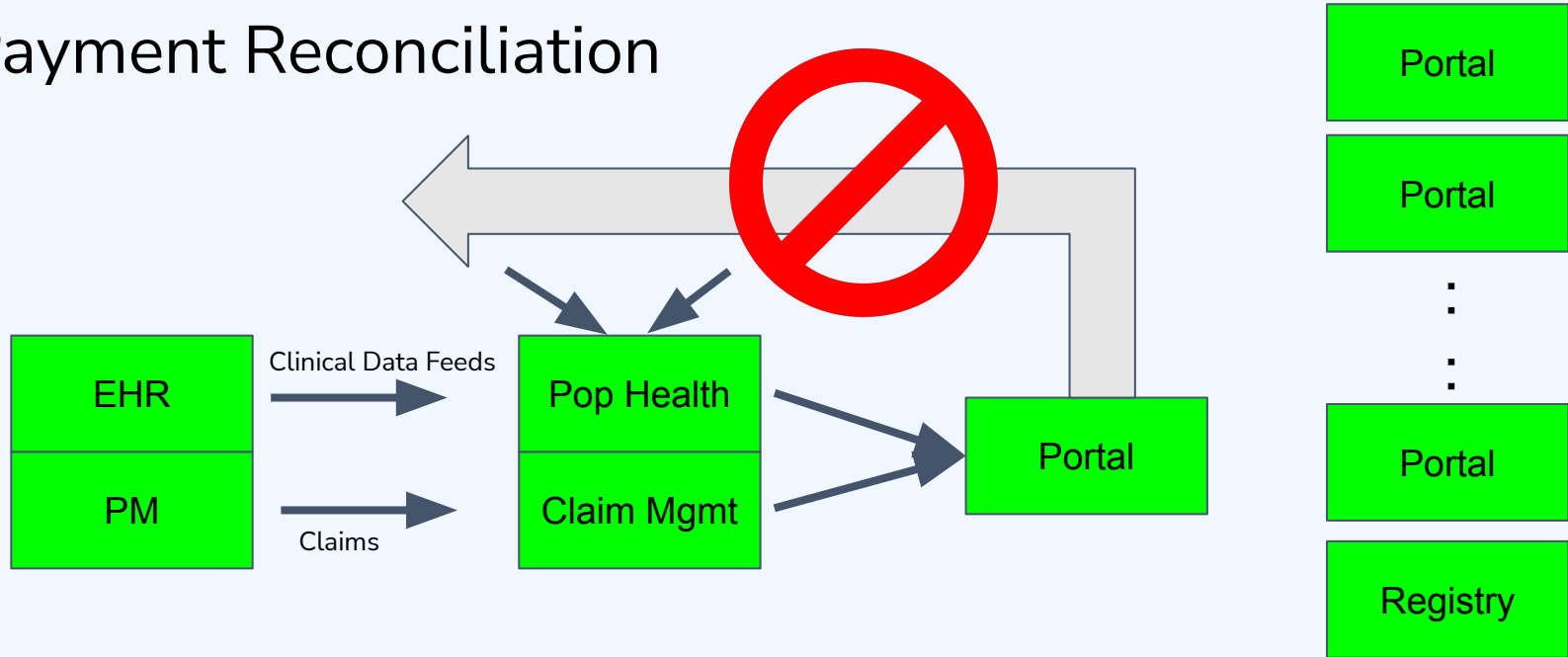
Data Submission

- Claims based reporting
- Direct clinical data feed
- Registry Reporting

Match collection type with submission type

Technology Tools

Payment Reconciliation



Technology Tools

Payment Reconciliation

- Value Based Revenue Cycle Management (RCM)
 - Import Attribution File & Compare Against Patient Visits
 - Payment Reconciliation Against Quality Performance

Data integration and aggregation is key

Possible Future??

- Bi-directional Data Exchange with payers
- Real-time Prior Authorization
- Real-time Cost Factoring
- Payments for Value & Fee for Service with no Claim



HEALTHCARE
SOLUTIONS

Questions??



