

LEGAL SPEND MATTERS

THE LATEST LEGAL SPEND MANAGEMENT NEWS FROM COOTE O'GRADY



Hello

Welcome to our latest newsletter. This month we are sharing with you the results of our recent surveys and studies as well as the latest news and developments from our rapidly growing business. From gender diversity to the impact of the furlough scheme we have used our spend analytics technology to study market trends and are sharing the results with you. We hope you enjoy this edition.

Check out the latest from the COG Blog



Public Sector Vendor Framework Accredited

- Helping public sector clients better manage their external legal spend

We are pleased to announce we are now fully accredited members of the [Constellia Marketplace](#), enabling us to better support clients across the public sector via their compliant Neutral Vendor Framework. [Click to find out more](#) or drop us an [email](#).





The Definitive Guide to Buying Legal Services

- *The step-by-step guide on how to negotiate with your law firms*

The latest book from the Buying Legal Council is co-authored by the leading procurement and legal experts of our time, including two members of the Coote O'Grady team. This guide will help you take the best approach to buying legal services. Grab your copy from [Amazon](#).

CATEGORY: ENTREPRENEURSHIP
WINNER
European Women of Legal Tech 2020
BRYTER ELTA

Caroline O'Grady
Partner, Coote O'Grady Ltd.

Legal Invoice Review Dashboard

Spend Analytics Dashboard

Award-winning Legal Tech

- *Our contributions to legal tech have been recognised!*

Our Partner and Co-Founder, [Caroline O'Grady](#), was a winner in the European Women of Legal Tech 2020 awards. Head across to our [website](#) to find out how the legal tech developed by Caroline could help you make significant savings on your external legal spend.

Track and Measure Legal Spend

- *Keep on top of your budget with our latest legal tech*

Our real-time, legal spend dashboard enables you to analyse and drill-down into your law firm spend at the touch of a button helping you to reduce spreadsheets and timely admin while cost-effectively tracking, measuring, and gaining increased insight into your legal spend. [Find out more](#) or schedule a demo.

