

Local Market Update – November 2025

A Research Tool Provided by Northwest Multiple Listing Service®



NORTHWEST
MULTIPLE LISTING SERVICE®

Whatcom County

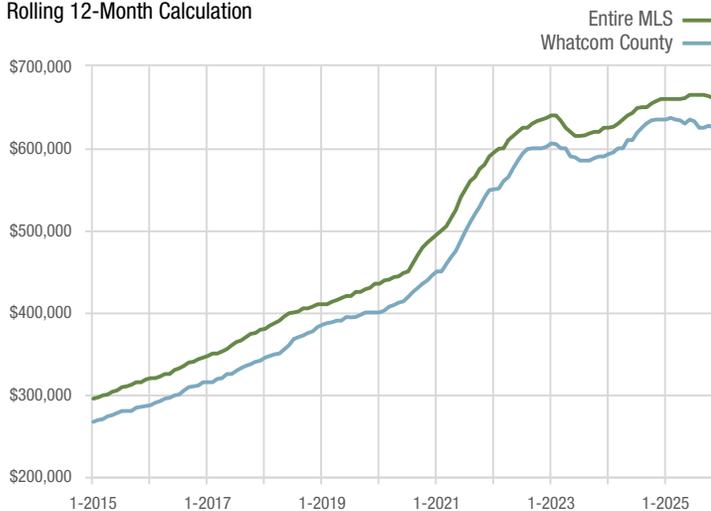
Residential Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	167	155	- 7.2%	2,983	3,546	+ 18.9%
Pending Sales	131	177	+ 35.1%	2,157	2,229	+ 3.3%
Closed Sales	167	155	- 7.2%	2,129	2,150	+ 1.0%
Days on Market Until Sale	43	52	+ 20.9%	36	40	+ 11.1%
Median Sales Price*	\$629,900	\$615,000	- 2.4%	\$639,000	\$625,000	- 2.2%
Average Sales Price*	\$660,917	\$696,301	+ 5.4%	\$700,416	\$698,858	- 0.2%
Percent of List Price Received*	98.5%	97.7%	- 0.8%	99.4%	98.9%	- 0.5%
Inventory of Homes for Sale	531	671	+ 26.4%	—	—	—
Months Supply of Inventory	2.8	3.4	+ 21.4%	—	—	—

Condo Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	51	38	- 25.5%	584	665	+ 13.9%
Pending Sales	24	31	+ 29.2%	397	420	+ 5.8%
Closed Sales	23	31	+ 34.8%	389	412	+ 5.9%
Days on Market Until Sale	37	56	+ 51.4%	44	60	+ 36.4%
Median Sales Price*	\$395,000	\$432,500	+ 9.5%	\$409,500	\$400,000	- 2.3%
Average Sales Price*	\$467,522	\$511,332	+ 9.4%	\$450,841	\$472,982	+ 4.9%
Percent of List Price Received*	98.7%	98.1%	- 0.6%	98.9%	98.8%	- 0.1%
Inventory of Homes for Sale	158	156	- 1.3%	—	—	—
Months Supply of Inventory	4.5	4.2	- 6.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

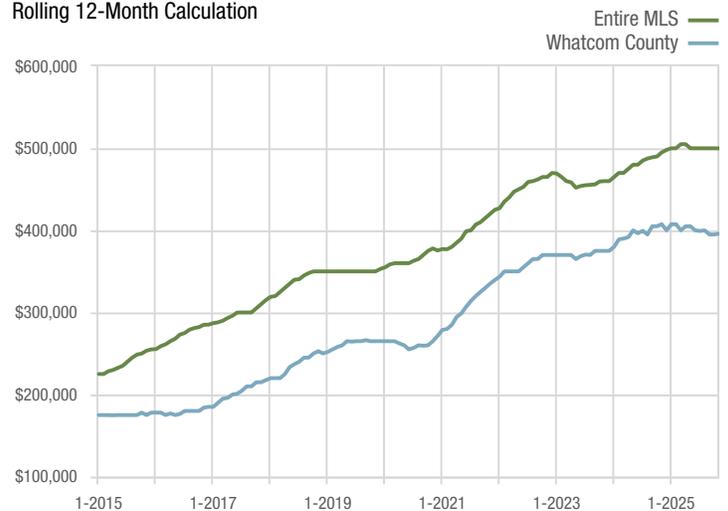
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condominium

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.