

# Local Market Update – December 2020

A Research Tool Provided by Northwest Multiple Listing Service®



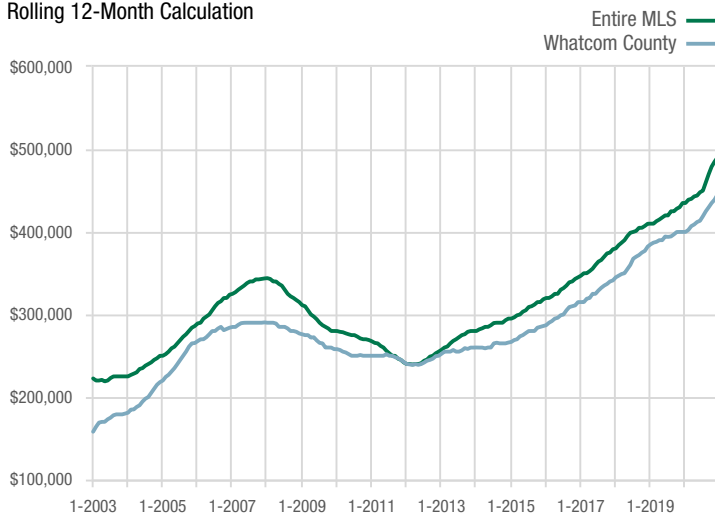
## Whatcom County

Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	118	154	+ 30.5%	3,665	3,372	- 8.0%
Pending Sales	162	174	+ 7.4%	3,069	3,143	+ 2.4%
Closed Sales	213	252	+ 18.3%	3,048	3,062	+ 0.5%
Days on Market Until Sale	43	25	- 41.9%	40	34	- 15.0%
Median Sales Price*	\$395,000	\$487,750	+ 23.5%	\$400,000	\$445,000	+ 11.3%
Average Sales Price*	\$423,526	\$533,719	+ 26.0%	\$442,540	\$495,445	+ 12.0%
Percent of List Price Received*	98.9%	100.3%	+ 1.4%	99.2%	100.1%	+ 0.9%
Inventory of Homes for Sale	462	211	- 54.3%	—	—	—
Months Supply of Inventory	1.8	0.8	- 55.6%	—	—	—

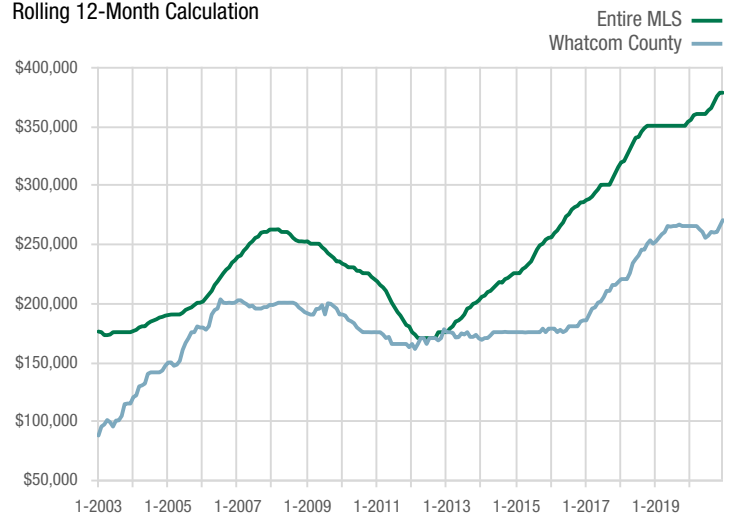
Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	17	28	+ 64.7%	624	645	+ 3.4%
Pending Sales	23	44	+ 91.3%	556	616	+ 10.8%
Closed Sales	35	46	+ 31.4%	567	585	+ 3.2%
Days on Market Until Sale	68	50	- 26.5%	50	56	+ 12.0%
Median Sales Price*	\$249,900	\$320,000	+ 28.1%	\$265,000	\$270,000	+ 1.9%
Average Sales Price*	\$267,913	\$373,965	+ 39.6%	\$288,879	\$316,064	+ 9.4%
Percent of List Price Received*	98.0%	99.1%	+ 1.1%	99.2%	99.2%	0.0%
Inventory of Homes for Sale	104	53	- 49.0%	—	—	—
Months Supply of Inventory	2.2	1.0	- 54.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price Rolling 12-Month Calculation



### Median Sales Price - Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.