

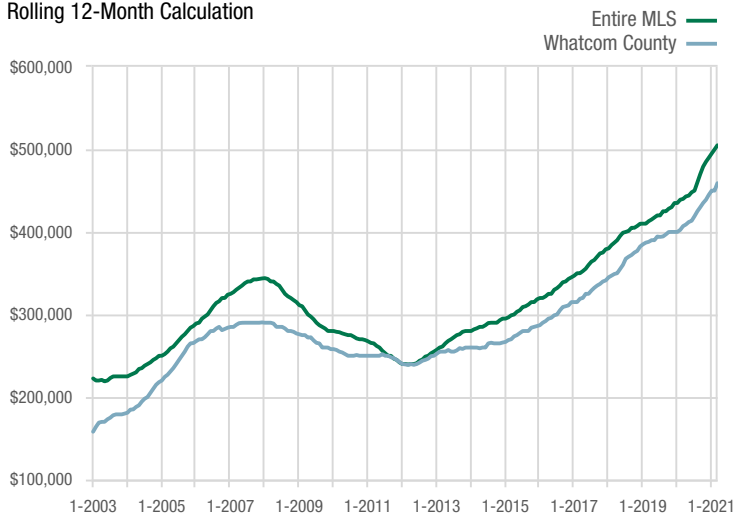
## Whatcom County

Residential Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	345	<b>306</b>	- 11.3%	758	<b>730</b>	- 3.7%
Pending Sales	204	<b>301</b>	+ 47.5%	586	<b>688</b>	+ 17.4%
Closed Sales	199	<b>228</b>	+ 14.6%	524	<b>562</b>	+ 7.3%
Days on Market Until Sale	39	<b>23</b>	- 41.0%	51	<b>30</b>	- 41.2%
Median Sales Price*	\$431,700	<b>\$520,000</b>	+ 20.5%	\$420,500	<b>\$500,000</b>	+ 18.9%
Average Sales Price*	\$454,100	<b>\$578,635</b>	+ 27.4%	\$451,055	<b>\$543,745</b>	+ 20.5%
Percent of List Price Received*	99.6%	<b>103.9%</b>	+ 4.3%	98.9%	<b>102.4%</b>	+ 3.5%
Inventory of Homes for Sale	523	<b>206</b>	- 60.6%	—	—	—
Months Supply of Inventory	2.1	<b>0.8</b>	- 61.9%	—	—	—

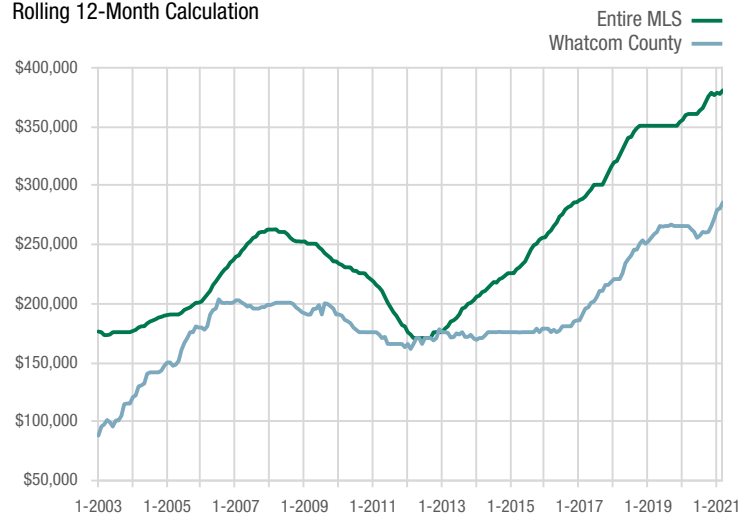
Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	71	<b>56</b>	- 21.1%	146	<b>151</b>	+ 3.4%
Pending Sales	44	<b>59</b>	+ 34.1%	122	<b>160</b>	+ 31.1%
Closed Sales	46	<b>48</b>	+ 4.3%	102	<b>137</b>	+ 34.3%
Days on Market Until Sale	76	<b>32</b>	- 57.9%	71	<b>52</b>	- 26.8%
Median Sales Price*	\$263,500	<b>\$298,500</b>	+ 13.3%	\$255,750	<b>\$294,900</b>	+ 15.3%
Average Sales Price*	\$293,761	<b>\$353,941</b>	+ 20.5%	\$284,720	<b>\$311,769</b>	+ 9.5%
Percent of List Price Received*	100.0%	<b>107.0%</b>	+ 7.0%	99.4%	<b>102.4%</b>	+ 3.0%
Inventory of Homes for Sale	105	<b>39</b>	- 62.9%	—	—	—
Months Supply of Inventory	2.3	<b>0.7</b>	- 69.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price Rolling 12-Month Calculation



### Median Sales Price - Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.