## **Local Market Update – April 2024**A Research Tool Provided by Northwest Multiple Listing Service®

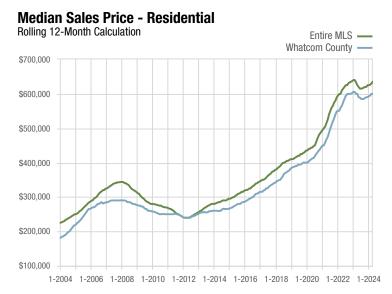


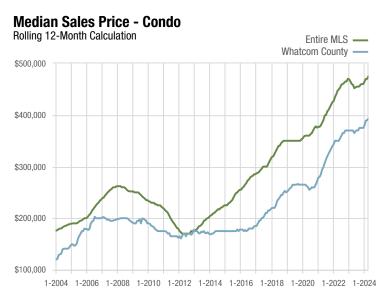
## **Whatcom County**

| Residential                     |           | April     |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2023      | 2024      | % Change | Thru 4-2023 | Thru 4-2024  | % Change |  |  |
| New Listings                    | 239       | 321       | + 34.3%  | 843         | 876          | + 3.9%   |  |  |
| Pending Sales                   | 199       | 237       | + 19.1%  | 706         | 719          | + 1.8%   |  |  |
| Closed Sales                    | 193       | 191       | - 1.0%   | 609         | 606          | - 0.5%   |  |  |
| Days on Market Until Sale       | 38        | 35        | - 7.9%   | 49          | 45           | - 8.2%   |  |  |
| Median Sales Price*             | \$617,000 | \$635,000 | + 2.9%   | \$590,000   | \$639,500    | + 8.4%   |  |  |
| Average Sales Price*            | \$680,523 | \$680,132 | - 0.1%   | \$662,226   | \$687,525    | + 3.8%   |  |  |
| Percent of List Price Received* | 99.3%     | 100.3%    | + 1.0%   | 99.0%       | 99.7%        | + 0.7%   |  |  |
| Inventory of Homes for Sale     | 400       | 383       | - 4.3%   |             | _            | _        |  |  |
| Months Supply of Inventory      | 1.9       | 2.0       | + 5.3%   |             | _            | _        |  |  |

| Condo                           |           | April     |          |             | Year to Date |          |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2023      | 2024      | % Change | Thru 4-2023 | Thru 4-2024  | % Change |  |
| New Listings                    | 43        | 62        | + 44.2%  | 168         | 166          | - 1.2%   |  |
| Pending Sales                   | 43        | 38        | - 11.6%  | 136         | 143          | + 5.1%   |  |
| Closed Sales                    | 42        | 34        | - 19.0%  | 115         | 122          | + 6.1%   |  |
| Days on Market Until Sale       | 40        | 47        | + 17.5%  | 44          | 52           | + 18.2%  |  |
| Median Sales Price*             | \$361,825 | \$406,000 | + 12.2%  | \$350,000   | \$401,000    | + 14.6%  |  |
| Average Sales Price*            | \$387,063 | \$417,541 | + 7.9%   | \$392,730   | \$421,600    | + 7.4%   |  |
| Percent of List Price Received* | 99.3%     | 99.8%     | + 0.5%   | 98.1%       | 99.5%        | + 1.4%   |  |
| Inventory of Homes for Sale     | 82        | 80        | - 2.4%   |             | _            | _        |  |
| Months Supply of Inventory      | 2.3       | 2.2       | - 4.3%   |             | _            |          |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.