Local Market Update – April 2025 A Research Tool Provided by Northwest Multiple Listing Service®



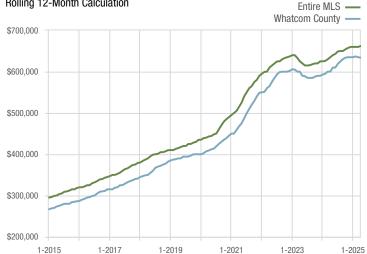
Whatcom County

| Residential | | April | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change | | |
| New Listings | 317 | 435 | + 37.2% | 869 | 1,158 | + 33.3% | | |
| Pending Sales | 215 | 238 | + 10.7% | 693 | 734 | + 5.9% | | |
| Closed Sales | 198 | 172 | - 13.1% | 613 | 589 | - 3.9% | | |
| Days on Market Until Sale | 34 | 41 | + 20.6% | 44 | 49 | + 11.4% | | |
| Median Sales Price* | \$628,500 | \$621,875 | - 1.1% | \$635,000 | \$625,000 | - 1.6% | | |
| Average Sales Price* | \$678,148 | \$683,695 | + 0.8% | \$686,799 | \$685,830 | - 0.1% | | |
| Percent of List Price Received* | 100.4% | 99.3% | - 1.1% | 99.7% | 99.1% | - 0.6% | | |
| Inventory of Homes for Sale | 396 | 612 | + 54.5% | | _ | _ | | |
| Months Supply of Inventory | 2.1 | 3.2 | + 52.4% | | _ | | | |

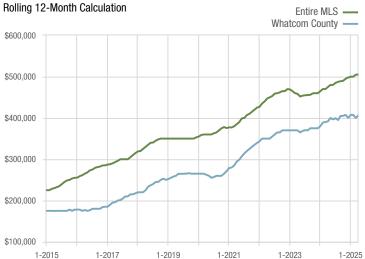
| Condo | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| New Listings | 63 | 63 | 0.0% | 165 | 229 | + 38.8% |
| Pending Sales | 39 | 37 | - 5.1% | 142 | 149 | + 4.9% |
| Closed Sales | 33 | 42 | + 27.3% | 121 | 134 | + 10.7% |
| Days on Market Until Sale | 50 | 49 | - 2.0% | 53 | 62 | + 17.0% |
| Median Sales Price* | \$402,000 | \$450,000 | + 11.9% | \$400,000 | \$425,000 | + 6.3% |
| Average Sales Price* | \$411,558 | \$498,836 | + 21.2% | \$420,002 | \$476,101 | + 13.4% |
| Percent of List Price Received* | 99.7% | 98.7% | - 1.0% | 99.4% | 98.1% | - 1.3% |
| Inventory of Homes for Sale | 80 | 163 | + 103.8% | | _ | _ |
| Months Supply of Inventory | 2.2 | 4.5 | + 104.5% | | _ | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Rolling 12-Month Calculation



Median Sales Price - Condominium



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.