Local Market Update – August 2022 A Research Tool Provided by Northwest Multiple Listing Service®



Whatcom County

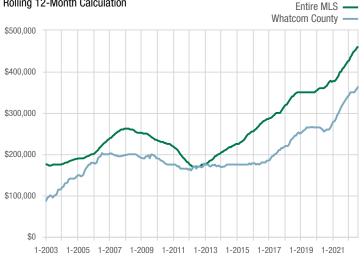
| Residential | | August | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change | |
| New Listings | 355 | 381 | + 7.3% | 2,537 | 2,901 | + 14.3% | |
| Pending Sales | 336 | 300 | - 10.7% | 2,250 | 2,037 | - 9.5% | |
| Closed Sales | 312 | 288 | - 7.7% | 2,093 | 1,911 | - 8.7% | |
| Days on Market Until Sale | 23 | 24 | + 4.3% | 24 | 19 | - 20.8% | |
| Median Sales Price* | \$569,450 | \$600,000 | + 5.4% | \$535,000 | \$625,000 | + 16.8% | |
| Average Sales Price* | \$598,881 | \$657,382 | + 9.8% | \$586,912 | \$672,579 | + 14.6% | |
| Percent of List Price Received* | 103.3% | 99.1% | - 4.1% | 103.8% | 102.6% | - 1.2% | |
| Inventory of Homes for Sale | 311 | 644 | + 107.1% | | | | |
| Months Supply of Inventory | 1.1 | 2.6 | + 136.4% | | _ | | |

| Condo | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change | |
| New Listings | 58 | 58 | 0.0% | 469 | 445 | - 5.1% | |
| Pending Sales | 47 | 50 | + 6.4% | 450 | 335 | - 25.6% | |
| Closed Sales | 68 | 36 | - 47.1% | 437 | 309 | - 29.3% | |
| Days on Market Until Sale | 18 | 22 | + 22.2% | 31 | 15 | - 51.6% | |
| Median Sales Price* | \$347,500 | \$397,000 | + 14.2% | \$330,500 | \$370,000 | + 12.0% | |
| Average Sales Price* | \$386,912 | \$437,221 | + 13.0% | \$364,914 | \$418,104 | + 14.6% | |
| Percent of List Price Received* | 102.9% | 98.3% | - 4.5% | 102.5% | 102.0% | - 0.5% | |
| Inventory of Homes for Sale | 45 | 95 | + 111.1% | | | | |
| Months Supply of Inventory | 0.8 | 2.4 | + 200.0% | | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Rolling 12-Month Calculation Entire MLS -Whatcom County \$700,000 \$600,000 \$500,000 \$400,000 \$300.000 \$200,000 \$100,000 1-2003 1-2005 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021

Median Sales Price - Condo **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.