Local Market Update – June 2019A Research Tool Provided by Northwest Multiple Listing Service®

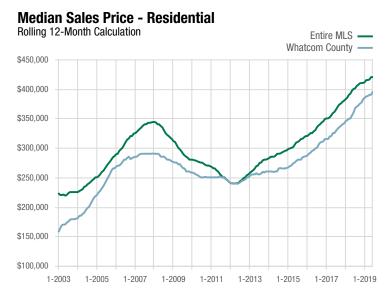


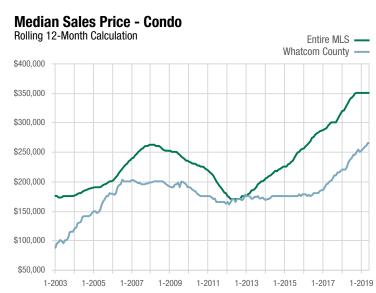
Whatcom County

Residential		June			Year to Date			
Key Metrics	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change		
New Listings	407	389	- 4.4%	1,963	1,999	+ 1.8%		
Pending Sales	312	353	+ 13.1%	1,560	1,637	+ 4.9%		
Closed Sales	332	310	- 6.6%	1,429	1,387	- 2.9%		
Days on Market Until Sale	31	32	+ 3.2%	46	42	- 8.7%		
Median Sales Price*	\$393,500	\$419,500	+ 6.6%	\$375,000	\$399,900	+ 6.6%		
Average Sales Price*	\$419,157	\$457,715	+ 9.2%	\$408,827	\$442,782	+ 8.3%		
Percent of List Price Received*	99.9%	99.4%	- 0.5%	99.4%	99.3%	- 0.1%		
Inventory of Homes for Sale	673	665	- 1.2%		_	_		
Months Supply of Inventory	2.6	2.7	+ 3.8%		_	_		

Condo		June			Year to Date		
Key Metrics	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change	
New Listings	83	62	- 25.3%	367	330	- 10.1%	
Pending Sales	59	66	+ 11.9%	340	300	- 11.8%	
Closed Sales	57	42	- 26.3%	308	263	- 14.6%	
Days on Market Until Sale	44	49	+ 11.4%	60	49	- 18.3%	
Median Sales Price*	\$273,000	\$265,000	- 2.9%	\$255,000	\$275,000	+ 7.8%	
Average Sales Price*	\$300,839	\$290,557	- 3.4%	\$293,193	\$292,969	- 0.1%	
Percent of List Price Received*	99.8%	99.4%	- 0.4%	99.1%	99.3%	+ 0.2%	
Inventory of Homes for Sale	113	108	- 4.4%		_	_	
Months Supply of Inventory	2.1	2.2	+ 4.8%			_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.