

# ADVISOR LEADERSHIP MODEL<sup>©</sup>



## A

### **ASK & ASSESS - understand the why**

*Phillip approached the Ethiopian eunuch and asked if he understood what he is reading. The eunuch replied, "How can I unless someone explains it to me?" — Acts of the Apostles 8:26-40*

Across every sector, the leader who asks good questions earns trust, uncovers truth, and builds understanding. Discernment is the foundation of wise action.

## D

### **DEFINE THE PROBLEM**

*"Those who are well have no need of a physician, but those who are sick" — Luke 5:31*

A leader who cannot define the problem cannot lead people toward a solution.

## V

### **VISION & VALUE/S**

*"Where there is no vision, the people perish" — Proverbs 29:18*

*"What does it profit a man if he wins the whole world, yet loses his soul" — Jesus*

Whether guiding a congregation, a platoon, a city, or a company, leaders must articulate a future worth pursuing and the principles that govern the journey.

## I

### **INSPIRATION**

*"Encourage each other as long as it is called 'today'" — Hebrews 3:13*

In every domain, people perform at their best when they believe their work matters and their leader believes in them.

## S

### **SYSTEMS & ECOSYSTEMS**

*"Now you are the body of Christ, and individually members of it." — 1 Corinthians 12:27*

Every organization exists within a larger environment, and every team functions through internal systems. Ecosystems are the external realities: industry, community, mission space, or ministry field. Systems are the internal ways we engage that ecosystem: processes, structures, communication, and culture. Leaders must understand both. They design systems that empower people, adapt to the ecosystem, and align the organization with its purpose.

## O

### **OPERATING PROCEDURES, PLANS, PROCESSES**

*"Make it plain so that one may run who reads it." — Habakkuk 2:2*

Execution requires clarity. Leaders translate vision into actionable plans; establish procedures that create consistency; and, build processes that enable excellence and accountability. Whether drafting a battle plan, a ministry strategy, or a business workflow, leaders make the path clear so others can move confidently.

## R

### **RECONCILIATION (ownership & accountability)**

*"The purposes of a person's heart are deep waters, one who has insight draws them out. But if one gives answer before he hears, it is his folly." — Proverbs 18-20*

In every sector, unresolved conflict drains energy and destroys mission. Reconciliation is not optional—it is strategic leadership, and it begins with the end in mind—owning the outcome.

