



KNOTPARTNERS

Executive Search & Project-Based Consulting

ERP & Business Systems | Leadership & Talent Advisory | Executive Search

helping organizations
execute their vision with
clarity, confidence, and
measurable impact.

ABOUT

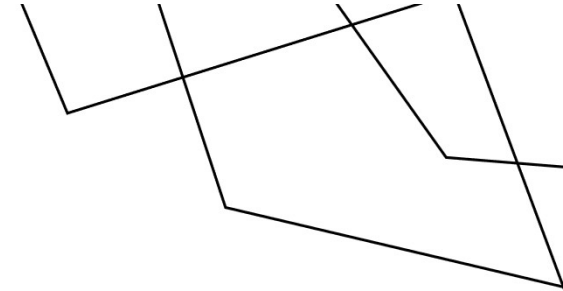
knotpartners is a boutique advisory and talent solutions firm that supports companies in building strong leadership structures, process-driven smart operations, and solid technology foundations.

Founded by Melike Karaman, the firm focuses on companies facing growth, transformation, ERP and business systems challenges, operational efficiency needs, organizational structuring, and critical leadership requirements.

SERVICES

The firm provides focused support in three main areas:

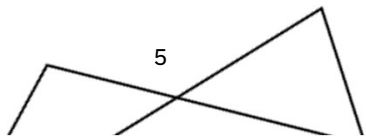
- ✓ **Project-Based Consulting**
- ✓ **Executive Search & Headhunting**
- ✓ **Targeted Recruitment for Specialist Roles**

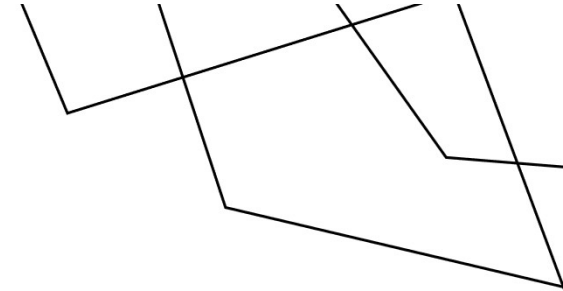


PROJECT BASE CONSULTING

Through project-based consulting engagements, companies are supported in ERP and business systems, operational processes, data-driven decision making and organizational structuring.

- ✓ ERP usage, process alignment and system efficiency
- ✓ Business systems, integrations and data flows
- ✓ Operational improvement and workflow optimization
- ✓ Reporting, KPIs and management visibility
- ✓ AI readiness and data-driven decision processes
- ✓ Organizational structure, role clarity and hiring strategy



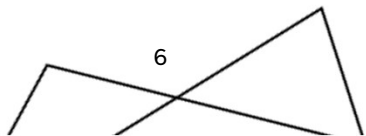


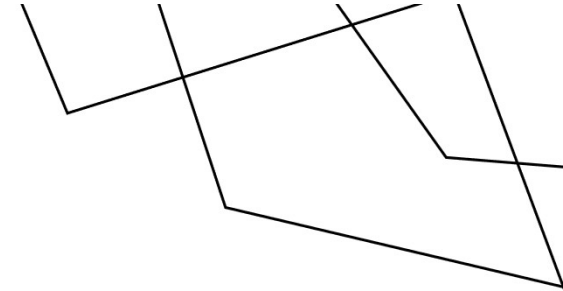
EXECUTIVE SEARCH & HEADHUNTING

Highly targeted searches are conducted for senior leadership positions such as:

- ✓ CEO, CTO, COO, CFO
- ✓ Head of Operations
- ✓ Country Leadership Roles
- ✓ Other critical executive positions

Each search includes targeted market mapping and direct headhunting for roles that require specific expertise and cannot easily be filled through traditional recruitment channels.



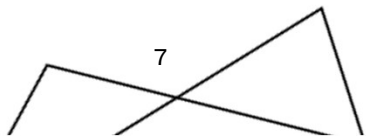


TARGETED RECRUITMENT

Beyond executive roles, companies are supported in hiring specialist professionals across technical, commercial and operational functions, aligned with their growth, transformation and business needs.

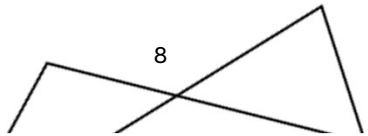
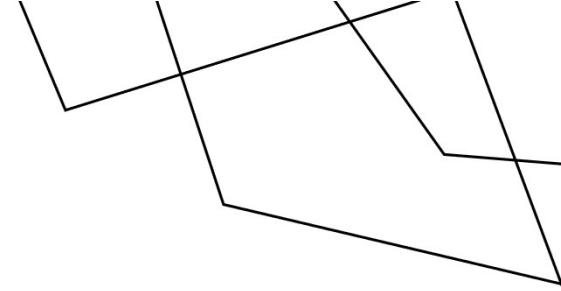
Typical areas include:

- ✓ IT, technology and business systems roles
- ✓ Product, engineering and project management positions
- ✓ Operations, supply chain and process management roles
- ✓ Sales, business development and customer management positions
- ✓ Finance, reporting and support functions
- ✓ Critical specialist roles requiring sector-specific expertise





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KNOTPARTNERS

VALUE

MULTI-SECTOR EXPERIENCE AND FOCUSED EXPERTISE

Experience across different sectors in technology, business systems, operations and talent structuring. Strong sector knowledge in technology, IT services, hospitality and hospitality technology.

FOUNDER-LED ENGAGEMENT

All engagements are led directly by the founder, ensuring focus, accountability and close involvement.

OPERATIONAL LEADERSHIP PERSPECTIVE

Former C-level operational leadership experience brings a practical perspective to organizational structure, process and execution challenges.

TARGETED BOUTIQUE APPROACH

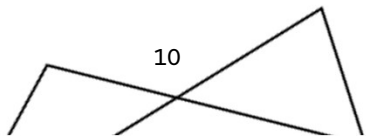
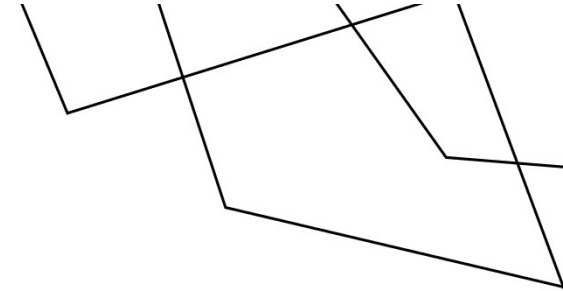
A boutique working model that combines tailored advisory, targeted talent search, sector insight and flexible collaboration with domain experts when needed.

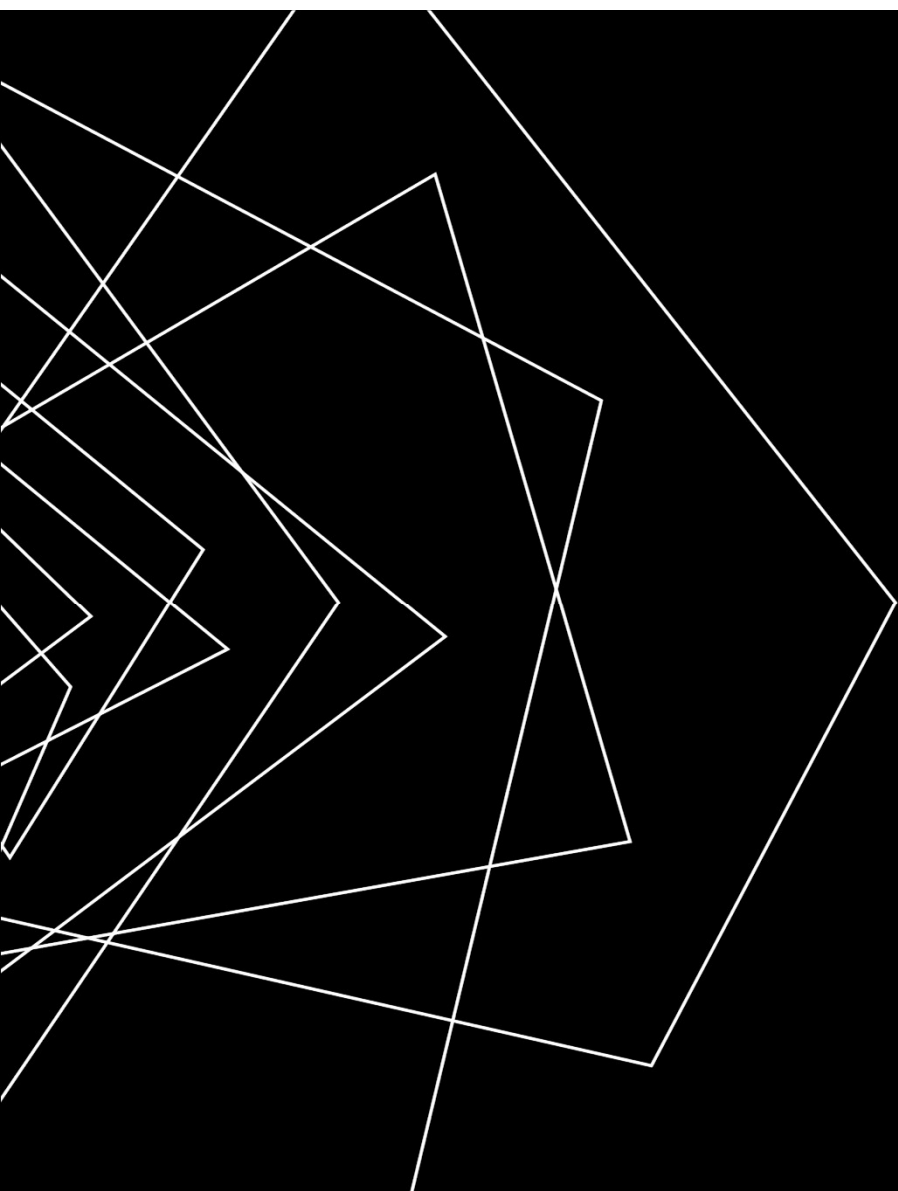
LEADERSHIP



- ✓ Sector expertise across technology, AI, IT services, hospitality and hospitality technology
- ✓ Former C-level operational leadership experience
- ✓ Executive search and leadership advisory
- ✓ Founder-led, hands-on approach in every search assignment, with domain expert support when needed
- ✓ Co-founder of an AI startup ([aiperas](#)), developing AI-powered solutions on top of ERP system
- ✓ [AESC](#) certified consultant

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THANK YOU

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