



1 May 2019



To: HemaClear Users





When You Have to Have Your HemaClear Order Tomorrow (How to Avoid Rush Charges)

Dear HemaClear User,

Despite escalating business costs, OHK Medical Devices has used stringent project management to maintain superb quality *and* our 2015 pricing.

Unfortunately, fulfilling rush shipments for overnight delivery has become an exception, incurring additional costs to both OHK and you.

For that reason, on May 15th, OHK will have to begin charging a \$70 "Rush Handling Fee" for Overnight shipments.

For all other shipments, our handling fee remains \$35 and it will not be added to the rush handling fee.

In order to help you avoid the expenses of the Rush Handling Fee and overnight shipping, we are increasing our customer usage tracking to alert you to low HemaClear inventory. This should result in significant cost savings to you.

HealthTrust Partners (HPG) should consult the OHK HPG purchase agreement, HPG-7540 for handling fees.

Thank you for being our HemaClear customer.

Larry Murdock, RRT

US Territory Manager & Human Recourse

OHK Medical Devices, Inc.

Cell: 951-255-9297 (pacific time)

