

August 03, 2015

To: Western Region Resellers
From: Larry Murdock
OHK Medical Devices, Inc.



Subject: Access to DOD & VA medical centers

When selling HemaClear into military hospitals and VA medical centers, you may receive a request from material managers for a SAM number. The System for Award Management (SAM) is the Official U.S. Government system that consolidated the capabilities of previous systems. SAM numbers are used by the DOD and VA to identify vendors selling products and services to those facilities, vendors with FSS regional supply agreements and vendors with a government Services Administration purchasing agreement.

Our active SAM number is **054373703**, and the companion Commercial and government Entity code (CAGE) is **7F3K5**. Your DOD & VA purchaser may look up the numbers on-line and verify that they are active.

Our SAM number opens up more opportunity to improve your business and earnings. The VA system alone has more than 1,400 facilities, making it the largest single health-care delivery system in the United States. Included in that number are 151 medical centers and 827 outpatient clinics. Knee replacements and Hip replacements are one of the commonest surgeries performed in the U.S. and in the VA hospitals*.

With more than 800,000 cases using HemaClear to date, there have been no reported cases of nerve injury. Compare that with the estimation of 1 in 4000 cases with the pneumatic tourniquet result in nerve injury** - the value from using HemaClear is strong for hospitals serving Veterans.

Always a Sterile device. Superb Exsanguination. Narrow Cuffs are Safer.

For your questions and comments about penetrating into government facilities, please contact me at 951-255-9297.

Good Selling,

A handwritten signature in black ink on a yellow rectangular background, appearing to read "Larry Murdock".

Larry

* *Osteoarthritis Cartilage*. 2010 Dec; 18(12): 1639–1642. *J Bone Joint Surg Am*. 2007 Apr;89(4):780-5.

** *J Bone Joint Surg [BR]*;2006:88-B:1090-2.