



Nape, Marjoury

General Virtual Assistant

Results-oriented lead generation specialist with a track record of using creative lead acquisition strategies, focused outreach, and smart prospecting to generate business success. Knowledgeable about using cutting-edge resources, such as Apollo.io, to locate and interact with high-value prospects. Devoted to using efficient lead generation techniques to produce quantifiable results and support organizational success.

Work experience

Video Editor & SMM - Present

Phyllis Song

- Video Edit
- Social Media Content and posting
- Youtube Analytics

Affiliate Marketer - Present

The VA Bar

- Outbound Prospect Service
- Find and qualify leads
- Appointment Setter
- Categorize the Leads using CRM

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Philippines

<https://marjnapeva.godaddysites.com/>

Education

- College ISHRM. 2011

Online Academe

- VA Bar 2023 - SMM
 - Lead Gen
 - Graphic Designer
 - Email Management
 - Administrative Task

Skills

- Google Sheet
- Google Drive
- Gmail
- MailChimp signup form
- Fb
- IG
- Twitter
- Linkedin
- Discord
- Biscuit
- Apollo
- Phantombuster
- Instant Data Scraper
- Octopus

Work experience

Social Media Manager - Present
Cambodian Client

- Posting Content
- Graphics
- Branding
- Web Creation

Youtube Monetization - Present
Personal & Gaming

- Posting Content
- Graphics
- YouTube Analyzed
- Video Editor

Lead Generation Specialist 2023
Klexamedia

- Outbound Prospect Service
- Find and qualify leads
- Appointment Setter
- Categorize the Leads using CRM

Sales Associate 2015 - 2022
Frontrow

- Outbound Prospect Service
- Find and qualify leads
- Appointment Setter
- Categorize the Leads using CRM
- Selling Products
- Present the Business to people

Online Casino Dealer 2014
Blue Pearl

- Dealing Cards

Promodizer 2012
Asia Brewery

- Dizer of Tanduay Ice

Cashier 2011
Jollibee

- Cashier
- Take order and payment