

Bobi Robson

Digital specialist | Professional Problem solver | Delivery Manager





Hello, I'm Bobi

I empower charities and social enterprises to thrive in a digital world and to create innovative digital strategies.

You can see a selection of those I've worked with below.













A "squiggly career" driven by purpose

I have always been passionate about making a difference and challenging social injustice.

My "squiggly career" began with a Fine Art Degree, has seen me launch initiatives, create campaigns, build a training company, and collaborate with people from all walks of life to develop products that support their work in making change happen.

2015 Launch self employed business and start supporting charities and small businesses with digital campaigns 2008 2010 Launch art Begin workshops in volunteering at

Sifa Fireside to **HMP Woodhill** run arts workshops with the homeless

2012

Launch the Craft Inn (social craft workshops) and Site Specific (Public Art collective)

2011

Join collective of artists and makers and launch The Create Place (Bethnal Green)

2019

Become Certified Scrum Product Owner and launch BeMoreDigital to help charities learn how to start working in more digital ways.

Empowering the social impact digital

Execution G Freelance Digital Specialist in the charity and social enterprise space since 2015.

Since then and in this freelance capacity I have

- led the digital team at Target Ovarian Cancer, to devise their digital transformation strategy
- run major technical and service design projects at UNISON, including the development of a tool to support the wellbeing of front line workers and project manage a large scale hosting migration
- supported the integration of new CRMs and Websites at charities of varying sizes and budgets
- designed multiple no code MVPs as part of wider feasibility and testing projects
- Explored the digital needs of grass roots organisations and supported the development of new solutions (Powering up)
- founded a training business to support the sector on its digital journey (BeMoreDigital).

You can find a more detailed list of projects on my website - bobirobson.digital/cv





My working principles...

Problem first I am led by the problems to solve. Sometimes these may be multiple and complex — we cannot solve *all* problems in one go.

Iterative and consistent I break problems down into smaller more manageable chunks of work with defined outcomes.

People first Starting with people, I look at the impact of what change might mean to them.

Repurpose, re-use, and recycle reducing duplication, complexity and 'digital waste' by working with existing solutions where possible.

Purposeful and practical I hate creating reports that end up in your filing cabinet! I believe that if you are investing your valuable time and funds into working with me, the result should be something that has helped you make a change. I will do everything in my power to ensure the work we do together has a significant practical and impactful outcome.



It's been fantastic to work with Bobi. When a charity partner has a real expert like Bobi in place, it makes a huge difference to how the project runs.

John,

The Developer Society



Things I love to work on - and

where I can help you most

I have one of those brains that loves to **make sense out of chaos**, I love supporting clients to improve their systems and processes and find digital solutions to compliment this.

I love to "fix" the way that you use tools, or the processes you have in place to manage services, fundraising, working together.

I enjoy working with teams that know change is needed but don't know where to start, or have the time to get it done.

Not every "digital problem" is solved by a "digital tool". I love working with my clients to explore where it's getting sticky, and find ways to smooth things out.



Contact information

If you're interested in working together, please get in touch.

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Website: https://bobirobson.digital

LinkedIn: /bobirobson

Book a call: <u>calendly.com/bobi-robson/enquiry</u>

