Job Title: Business Consultant

Job Location(s): <u>Eastern Caribbean Islands</u>: Anguilla, Antigua, Dominica, Grenada, Guadeloupe, Martinique, Montserrat, St Kitts, St Lucia, St Martin, and St Vincent.

Job Description: Full-time.

Our Business Consultant will gather and organize information using industry sources in order to understand the customer's sales trends, strengths and weaknesses, and competitive environment. Develop and execute solutions with customer account manager in order to meet locally identified customer needs. Provide input to plans and strategies for a business unit, department, or project to satisfy internal client or external customer requirements. Define the customer/client base for your area of accountability. Determine the metrics for a business unit, department, or projects that are linked to customer satisfaction.

Consulting: Providing timely, specific information, guidance, and recommendations to help groups, managers, and others make informed committed decisions that will lead to sustainable impact.

Monitoring Information: Establishing and using ongoing procedures to collect and review information necessary to manage projects or ongoing activities.

Consumer Focus: Demonstrating understanding of how one's actions and/or work impact the Company's relationship with consumers.

Problem Analysis: Forming an opinion or making a decision through careful testing of assumptions and facts; taking action that is consistent with available facts, constraints, and probable consequences.

Business Planning / Rolling Estimate Process: Knowledge of business planning and rolling estimate processes and procedures. This includes applying forecasting techniques and skills to develop and evaluate business goals and strategies, analyzing information to derive insights and implications to initiate planning and/or re-planning, and controlling actual results versus budget.

Travel Required: up to 50%

Relocation Expenses: Not Paid

Tele-Work: Yes

Minimum Experience/Education:

3 years experience BS in a management related field (Accounting, Economics, etc.)

Preferred Experience/Education:

5 years experience MBS

Work Environment: This position requires eye-hand coordination & manual dexterity sufficient to operate a keyboard, photocopier, telephone, calculator and other office equipment, bending, stretching, prolonged sitting, stooping, and lifting up to 50 pounds occasionally.

Salary: 63k

Please submit resume & application as PDF attachments to:

HR@CaribbeanCollectibles.org

Caribbean Collectibles Creations is an Equal Employment Opportunity employer. If a candidate is not elected for the announced position within 30 days, their application will be filed for future reference. All applications will be destroyed after 90 days. Candidates are encouraged to reapply. The employment process includes a pre-employment background investigation that applies to all applicants, employees, and contractors/sub-contractors of Caribbean Collectibles Creations. The scope of this inquiry covers such elements as education, employment history, a criminal history check, reference checks, and a pre-employment drug screen. Sensitive positions within the company may have more stringent standards.