

### Opportunity

### Acquire A \$2 Million Revenue Lift Truck Sales and Service Business

### Business Highlights

- Authorized dealer of a world class brand
- Wide product range - from 1.5 to 46 tonne lift equipment
- Multiple revenue streams:
  - Sale of new equipment
  - Sale of used equipment
  - Long and short-term rentals
  - Ongoing maintenance and service
- Business is now in its third year with this brand
- Strong management team in place
- Significant upside growth potential through scalable geographic expansion
- 2018 Net Income Before Taxes \$293,000 (net of owner's compensation)

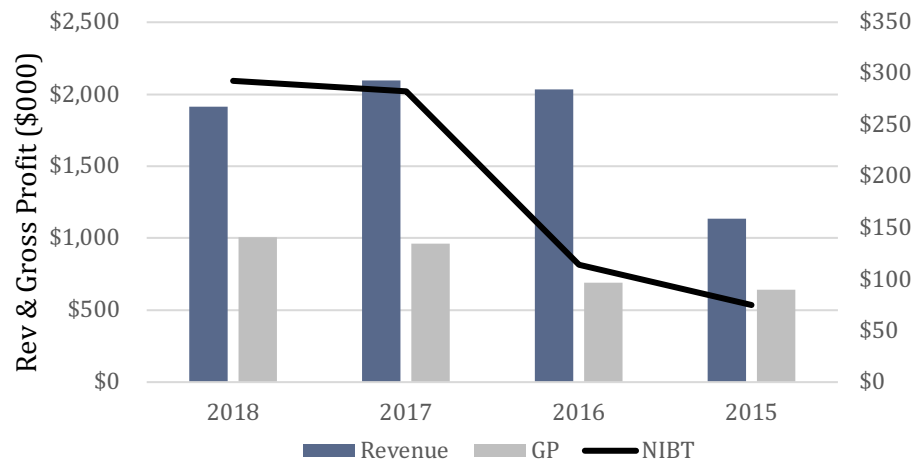
### Operations

- Operates out of leased facility, east of GTA in heavy industrial area with ongoing growth opportunities

### Workforce

- Experienced and committed workforce in place to run day-to-day operations.

### Financial Summary



| (\$'000) | Revenue | GP      | NIBT  |
|----------|---------|---------|-------|
| 2018     | \$1,913 | \$1,008 | \$293 |
| 2017     | \$2,097 | \$963   | \$283 |
| 2016     | \$2,035 | \$693   | \$111 |
| 2015     | \$1,137 | \$642   | \$75  |