



Director, Development

Monarch Energy is a green hydrogen project development platform founded in 2021. We secure land rights, permitting approvals, water rights, power supply, and long-term hydrogen supply contracts needed to build utility-scale hydrogen and e-Fuels projects.

The Director, Development will be responsible for all aspects of site development of green hydrogen projects from the idea stage through FID.

Attributes:

- High-integrity, high-energy, high-intelligence
- Curious
- Persistent

Expectations:

- Lead execution of strategic development plans from project inception through Development Complete
- Lead regularly scheduled project meetings to advance projects through the development lifecycle
- Develop and manage project budgets and schedules across the project pipeline. Own budget and forecast management, including prioritization, and perform budget vs. actual analysis
- Commercial structuring and negotiation of long-term development contracts, from term sheets through executed definitive agreements. These include land control, interconnection, permitting, property tax, water supply & disposal, and others.
- Administer service agreements with development partners and manage the relationship with technical consultants, land experts, and surveyors.
- Work closely with the technical, finance, and BD team leads to ensure Monarch has appropriate project inventory to meet the needs of customer demands

Qualifications:

- 6-10+ years of datacenter, wind, solar, energy storage, or chemical processing project development experience
- Bachelor's degree from an accredited college program: preference for chemical, environmental, mechanical or engineering background, or real estate development
- Knowledge of the full-cycle of power project development: interconnection process, permitting, real estate, state/federal regulation, policy, law, power marketing, and other topics
- Solid understanding of policy & economic drivers for renewable energy projects
- Ability to recognize development opportunities and identify and evaluate risks related to project development
- Proficiency with Microsoft Office, Smartsheet, and GIS platforms (Google Earth & ArcGIS)
- Legally authorized to work in the United States

Monarch Energy offers a competitive base salary, employee stock options, project execution bonuses, health benefits, mandatory PTO, and remote work.

Please send profiles to balingh@monarch.energy