



SCHABEL TECH

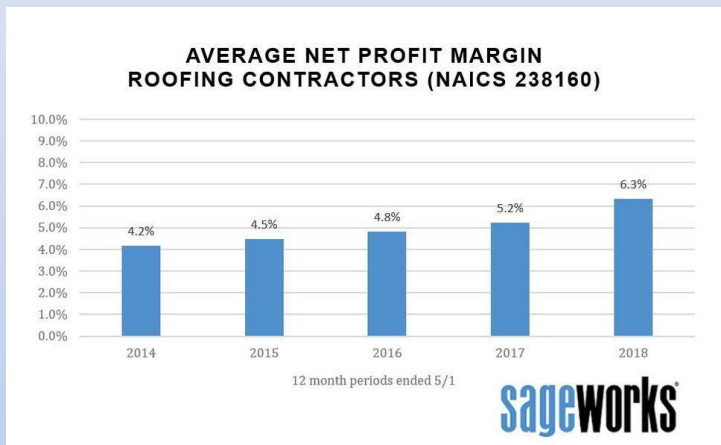
GRANULES & AGGREGATES



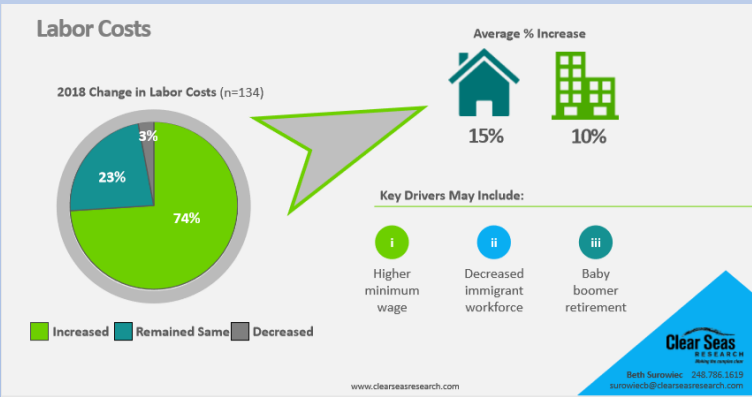
Business and Profits are Up, but... Are You Set Up to Capture Current Demand?

Strong growth is continuing and profit margins are rising. However, labor challenges threaten contractors' ability to fulfill work and grow revenue and profits. Don't let staffing and material supply limit your profit potential – **call SchabelTech for granules today at 440-462-1500!**

Strong Growth Forecasted for Next 3 Years, Profits Continuing to Increase



Growing Labor Challenges are Costing Roofing Industry Billions Annually



DID YOU KNOW?

- **“Nearly 90% of commercial roofing contractors surveyed said they are seeing *increased labor costs*.”**
- The National Roofing Contractors Association has reported “...Most contractors indicate they could be doing 10 to 20 percent or more work if they could only fill vacant positions, *which translates into an estimated \$3.6 billion to \$7.2 billion in lost economic activity annually*...”¹



For easy ordering and hassle-free shipping done for you, call SchabelTech for your granules.

1: Biery, Mary Ellen. “The Roofing Industry Continues Its Upward Slope.” *Forbes*, Forbes Magazine, 3 June 2018, 06:47, www.forbes.com/sites/sageworks/2018/06/03/the-roofing-industry-continues-its-upward-slope/#3575b8a2c8c0.

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