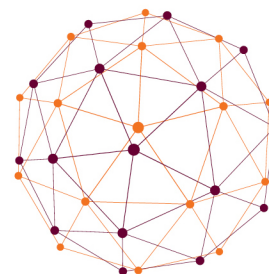




Coach and Advisor Network

A volunteer network that can work
for you



CAN

Coach and Advisor Network
for lawyers and paralegals

Common goal

FOLA

Advocates for a better justice system that recognizes crucial role of **competent** and professional lawyers

CAN

Builds **competence** and confidence through peer-to-peer connections

1. Overview of the Coach and Advisor Network
2. Report on achievements at 3-year milestone
3. Highlight CAN as an opportunity that is high impact for both the volunteer and the participant

What is CAN about?



Engagements are:

- Short term
- Outcome oriented
- High impact

All about **Competence** in practice

What is CAN about?

Walk down the hall ... with CAN



Increasing Competence and Confidence through Connection

The Right Support: Two Distinct CAN Options

Coaching

- 4 hours over 3 months
- in-person or by phone/video conference
- Practice Management Best Practices/Transitions
- Junior to senior/senior to junior/peer-to-peer
- 90% of coaches have 5+ years



The Right Support: Two Distinct CAN Options

Advising

- 30 minutes
- By phone
- Substantive or Procedural Law issue on a client file
- All advisors must have at least 5 years practice experience
- 80% have 10+ years



What is Coaching?



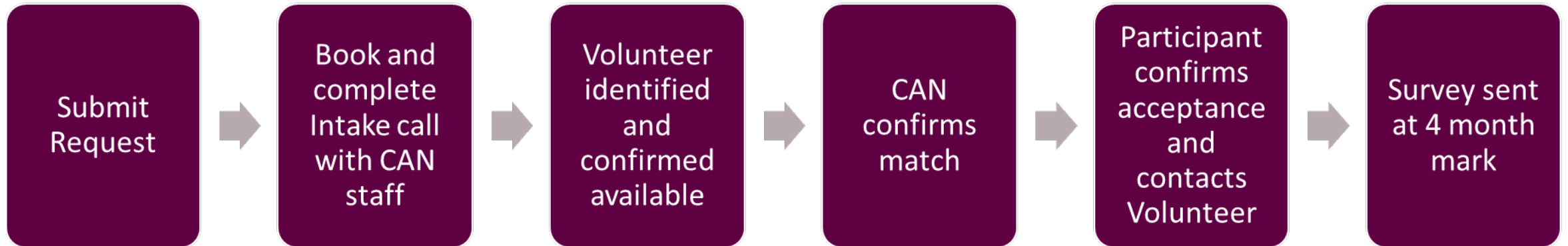
Questions help the Participants to:

- Clarify the problem or issue they are seeking to change
- Identify the real challenge for them
- Create awareness around what they have tried, what has worked, or not
- Generate ideas about other options, share experience and expertise as potential solutions are generated
- Commit to an action plan that creates the outcome they want

- **curiosity**
- **a willingness engage with the Participant's experience**
- **an ability to let go of assumptions** about what might be the problem or solution
- **a process** to support **goal setting, action planning** and **accountability**.

The Coach is building problem-solving and decision-making capacity in the Participant, increasing the Participant's competence and confidence through connection.

How a Coach Request Works (15 business days)



What is Advising?



Questions help the Participant to:

- Gather facts
- Identify assumptions
- Challenge thinking
- Provide suggestions for next steps

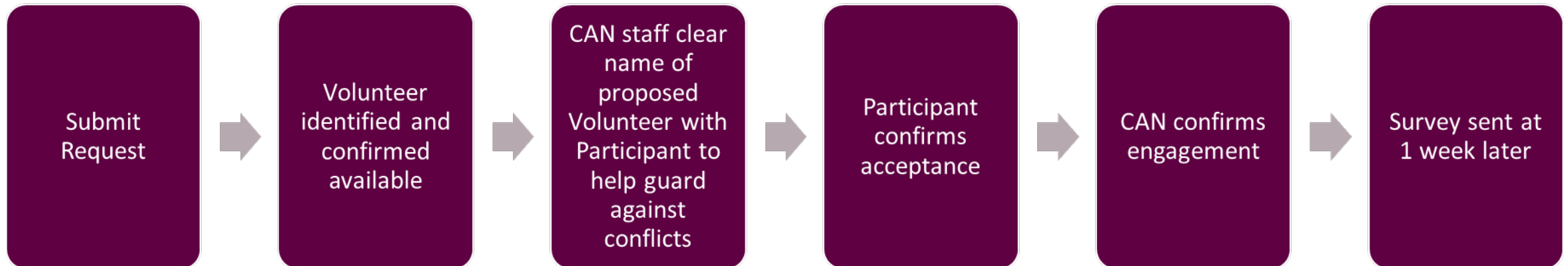
An Advisor does not provide legal advice, but does draw on their experience to bring a fresh perspective, provide a sounding board and help generate and assess options.

Advisors Bring ...

- At least 5 years of **Substantive** and/or **Procedural** Knowledge
- A fresh **perspective**
- **Safe space** to risk asking a “silly question”
- **Experience** to avoid “reinventing the wheel”
- **Suggestions** for next steps on issues that move client matters forward

The Advisor is **modelling** problem solving and increasing the Participant's competence and confidence through connection.

How an Advisor Request Works (2-5 business days)



Coaching

1. Career Development
2. Opening a Practice
3. Advocacy
4. Entrepreneurial Approaches
5. File Management



Top Requests

Advising

1. Family
2. Civil Litigation
3. Real Estate
4. Corporate Commercial
5. Estates

Achievements to date

1945 matches

270 volunteers

16 programs with **589** attendees

15% repeat users



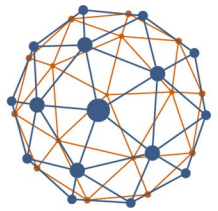
What are Participants saying about CAN?



Roughly **84%** of surveys “satisfied” or “very satisfied” with engagement

Said about CAN Volunteers:

Very Helpful, **Quick**, Fantastic, Great, **Clear**,
Accessible, **Genuine**, Approachable, **Thorough**, **Patient**,
Knowledgeable, **Awesome**, **Made Time**, *Actually Cared*



CAN
Management
Coaching

20
20

For Firm Leaders

1. 1:1 Coaching
2. 14 hours
3. 6 months



Volunteerism Considerations

- Time
- Training
- Preparation
- Risk
- Documentation
- Impact
- Other benefits

CAN's Commitment to Volunteers

- Short term and defined
- Optional and flexible
- Process focussed – no prep req'd
- Includes waiver, defined scope of engagement and Rules apply
- Meets LAWPRO requirements
- Goal oriented - see the change
- Eligible activity and complimentary access to CAN professionalism programs + online community

CAN is for problem-solving leaders like you.

Request Time
or Apply to
Join!



CAN

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for lawyers and paralegals

REP

Réseau d'encadrement de la pratique
pour avocats et parajuristes

“Problem-solving leaders have one thing in common: a faith that there’s always a better way.”

« Leaders en résolution de problèmes avoir une chose en commun: une foi qu’il y a toujours une meilleure façon. »

– Eleanor Roosevelt

SOUND LIKE YOU?

Apply to be a
CAN Advisor today.

ÇA VOUS RESSEMBLE ?

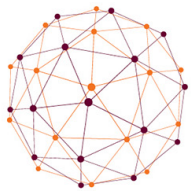
Demander à être un
CAN Conseiller aujourd’hui.



Contact CAN

1-800-668-7380 ext. 3315

coachandadvisor@lso.ca



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Law Society
of Ontario

Barreau
de l'Ontario