



## Emily Grant

Emily's passion for helping people and her love of Durango's community are the foundations of her real estate business. Her top priority is to educate her clients on the buying and selling process. Her understanding of financing, contracts, and aggressive negotiation tactics gives her clients an edge. Emily knows that good business is in client satisfaction because word of mouth is the best advertisement.

Having started her real estate career in Austin, TX before moving to Southwest Colorado, Emily has a well-rounded and in depth perspective that is much bigger than many small town agents. She brings this expertise to every relationship, ensuring her clients a win-win scenario.

Emily also prides herself on her professionalism and attention to detail. Her strategy is to present all the data and to offer guidance soundly rooted in experience. Her principled approach makes her more a trusted advisor, than a salesperson.

Emily also owns a home staging company. This value adds in another advantage to listing your home with her, as she offers this as a complimentary service. Her outdoor lifestyle, like many locals, means you might see her at the river, on her bike, or on the slopes.

