Last Updated On 07/12/2023

Please verify rate before submitting application.



Guarantee Period	Company	Product	\$100K + ** Effective Yield	Under \$100K Effective Yield
	North American	Guarantee Plus 3	4.65%	4.20%
3 years	MassMutual Ascend	SecureGain 3	4.60%	4.35%
	Athene	Max Rate(Rates vary per state)	4.35%	4.10%
	Securian/Minnesota Life	SecureOption Choice	4.35%	4.20%
•	Standard	Multi-Choice 3	4.30%	4.20%
	New York Life	Secure Term MVA II	4.25%	4.00%
	New York Life	Secure Term Choice II	4.20%	3.95%
	New York Life	Secure Term MVA II	4.25%	4.00%
4 years	New York Life	Secure Term Choice II	4.20%	3.95%
•	Integrity	Multivantage	3.80%	3.80%
	Athene	Max Rate(Rates vary per state)	5.20%	4.80%
	MassMutual Ascend	SecureGain 5	5.05%	4.85%
	Standard	Multi-Choice 5	4.85%	4.75%
	Reliance Standard	Reliance Guarantee	4.75%	4.75%
	North American	Guarantee Plus 5	4.75%	4.50%
5 years	United of Omaha	Ultra-Premier	4.60%	4.60%
•	Securian/Minnesota Life	SecureOption Choice	4.35%	4.20%
	New York Life	Secure Term MVA II	4.25%	4.00%
	New York Life	Secure Term Choice II	4.20%	3.95%
	Integrity	Multivantage	3.70%	3.70%
	Lincoln Financial Group	MYGuarantee Plus	3.50%	3.00%
•	New York Life	Secure Term MVA II	4.25%	4.00%
6 years	New York Life	Secure Term Choice II	4.20%	3.95%
	Athene	Max Rate(Rates vary per state)	5.25%	4.85%
	MassMutual Ascend	SecureGain 7	5.09%	4.89%
	North American	Guarantee Plus 7	4.85%	4.55%
	Reliance Standard	Reliance Guarantee	4.75%	4.75%
	Standard	Multi-Choice 7	4.70%	4.60%
7 years	United of Omaha	Ultra-Premier	4.60%	4.60%
•	Securian/Minnesota Life	SecureOption Choice	4.40%	4.25%
	New York Life	Secure Term MVA II	4.25%	4.00%
	New York Life	Secure Term Choice II	4.20%	3.95%
	Integrity	Multivantage	3.64%	3.64%
	Lincoln Financial Group	MYGuarantee Plus	3.50%	3.00%
9 years	Securian/Minnesota Life	SecureOption Choice	4.50%	4.35%
	Reliance Standard	Reliance Guarantee	4.45%	4.45%
10 years	Integrity	Multivantage	3.60%	3.60%



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7/12/2023	AIG	Athene	Integrity	Lincoln
Product Name	Assured Edge Income Achiever	Max Rate	MultiVantage	MYGuarantee Plus
	*Avail. to Cetera Adv. (CAL) & Cetera FIN. Spec. (CFS)	FPDA	SPDA	SPDA
Carrier Ratings	A A.M. Best   A+ Standard & Poors   82 Comdex	A A.M. Best   A+ Standard & Poors   78 Comdex	A+ A.M. Best   AA- Standard & Poors   96 Comdex	A+ A.M. Best   AA- Standard & Poors   91 Comdex
States Not Approved	NY	NY	NY	NY, CA
ssue Ages	50-80	3 Year: 0-85 5 & 7-Year: 0-83	18-89	0-85
Premium Min. / Max.	Min: \$25,000 Max: \$1,000,000	Min: \$10,000 (Addtl. Min: \$1,000 - Max: \$100k / yr) Max: \$1 Million w/o approval	Min: \$20,000 Max: \$1 M, 18-75; \$750k, 76-89; w/o approval	Min: \$10,000 Max: \$2 M w/o approval
Guarantee Periods and Rates	10-year 2.50% Income Rider • Built into the product • Fee 0.95% deducted annually • Income can start in first year GLIA = guaranteed lifetime income amount GLIA is set at the end of the eligible premium period of 60 days after contract issue, and equals total eligible premium multiplied by an income percentage based on client's age at issue. For each year client waits to turn on income, income will increase by the income credit of 8.5%. Exampli 65-year old, Premium Single % Initial GLIA \$100,000 7.10% \$7,100 The \$7100 will increase by 8.5% for each year client waits to turn on income (8.5% of \$7100 = \$603.50) If client waits 5 years, the income at age 70 will be \$10,117.50 (Initial GLIA of \$7100 + \$3017.50, which is the \$603.50 times 5 ye	Under \$1001         \$100k +           Multi-Year         1-Yr         Multi-Year         1-Yr           3-year         4.10%         4.35%         4.35%           5-year         4.80%         4.80%         5.20%           5-year         4.80%         4.80%         5.20%           7-year         4.85%         4.85%         5.25%           Rates Below Available in: AK, CA, CT, DE, HI, ID, MD MN, MO, NV, NJ, OH, OK, OR, PA, SC, TX, UT & WA           Under \$1001         \$100k +           Multi-Year         1-Yr         Multi-Year           3-year         4.10%         4.35%         4.35%           5-year         4.75%         5.15%         5.15%           5-year         4.75%         4.75%         5.15%           7-year         4.80%         4.80%         5.20%         5.20%	Rate for Remainder         Avg Annual           1st Yr         of GP         Rate           4-Year         4.55%         3.55%         3.80%           5-Year         4.50%         3.50%         3.70%           7-Year         4.50%         3.50%         3.64%           10-Year         4.50%         3.50%         3.60%	<\$100k \$100k + 5-Year 3.00% 3.50% 7-Year 3.00% 3.50%
	10-years: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0	Minimum Renewal Rate: 0.25% 3-Year: 10, 10, 10 / 5-Year: 10, 10, 10, 10, 10	Minimum Renewal Rate: 1.00% 4-Yr: 8, 8, 7, 7 / 5-Yr: 8, 8, 7, 7, 6 / 7-Yr: 8, 8, 7, 7	Minimum Renewal Rate: 0.10% (1.00% CA) Matches GP
Surrender Chgs (%)	In CA, 9 years: 9, 8, 7, 6, 5, 4, 3, 2, 1, 0	7-Year: 10, 10, 10, 10, 10, 10, 10, 10	6, 5, 4 / 10-Yr: 8, 8, 7, 7, 6, 5, 4, 3, 2, 1	7, 7, 6, 5, 4, 3, 2, 0, 0, 0
/VA	Yes	Yes	Yes	Yes (it applies during the initial guarantee period)
Options at end of guarantee period		At the end of the Term Period, it goes into the 1-Yr Fixed Strategy. At this point, annuity's full accumulated Value will be available without withdrawal charges or MVA.	Choose a new GRO period; locking in a new interest rate and a new withdrawal charge. OR, do nothing and let it automatically transfer to the 1-yr guarantee period with no withdrawal charge.	Contract renews annually.
Free withdrawals	10% starting in first year	Multi-Year rate multiplied by Accumulated Value	10% starting in first year (Min: \$250 or \$100 SW)	10% starting in first year
Waivers	Extended Care - Terminal Illness	Confinement (n/a in CA & MA)	Terminal Illness (n/a in CA)	Terminal Illness (n/a in CA, MA)
valvers	n/a in CA	Terminal Illness (n/a in CA)	Confinement (n/a in CA)	Confinement (n/a in CA, MA)
Death Death	Owner driven	Annuitant driven	Owner driven	Owner driven
Death Benefit				
Annuitization	After 3 years	After initial guarantee period	After 2nd year (after 1st year in FL)	After the 5th contract yr (after 1st year in: FL,MA,OR,UT)

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7/12/2023		MassMutual Ascend		New York Life
Product Name	SecureGain 3 SPDA	SecureGain 5 SPDA	SecureGain 7 SPDA	Secure Term MVA II SPDA
Carrier Ratings	A+ A.M. Best   A+ Standard & Poors   92 Comdex	A+ A.M. Best   A+ Standard & Poors   92 Comdex	A+ A.M. Best   A+ Standard & Poors   92 Comdex	A++ A.M. Best   AA+ Standard & Poors   100 Comdex
States Not Approved	NY	NY	NY	Approved in all states
Issue Ages	0-89	0-89	0-85	0-85 (0-80 in CA)
Premium Min. / Max.	Min: \$10,000 Max: \$1 M, 0-85; \$500k, 86+; w/o approval	Min: \$10,000 Max: \$1 M, 0-85; \$500k, 86+; w/o approval	Min: \$10,000 Max: \$1 M, 0-85; \$500k, 86+ w/o approval	Min: \$5,000 Max: \$1 M w/o approval
Guarantee Periods and Rates	<\$100k	<\$100k	<\$100k	\$5k -         \$25k -         \$50k -           \$24,999         \$49,999         \$99,999         \$100k +           3-Year         3.60%         3.90%         4.00%         4.25%           4-Year         3.60%         3.90%         4.00%         4.25%           5-Year         3.60%         3.90%         4.00%         4.25%           6-Year         3.60%         3.90%         4.00%         4.25%           7-Year         3.60%         3.90%         4.00%         4.25%
	9, 8, 7, 6, 5, 4, 0	9, 8, 7, 6, 5, 0	9, 8, 7, 6, 5, 4, 3, 0	3 Yr: 7, 7, 7 / 4 Yr: 7, 7, 7, 6 / 5 Yr: 7, 7, 7, 6, 5
Surrender Chgs (%)	0, 0, 1, 0, 0, 1, 0	0, 0, 1, 0, 0, 0	0, 0, 1, 0, 0, 1, 0, 0	6 Yr: 7, 7, 7, 6, 5, 4 / 7 Yr: 7, 7, 7, 6, 5, 4, 3
MVA	Yes (except in AK and UT)	Yes (except in CT, IN, MN, MO, OH)	Yes (except in CT, IN, MN, MO, OH, VA)	Yes
Options at end of guarantee period	Early withdrawal charges will not apply to surrenders during the last 30 days of the initial three-year term.	Surrender charges and MVA do not renew after initial guarantee period.	Surrender charges and MVA do not renew after initial guarantee period.	Policy will receive a new renewal rate each anniversary
Free withdrawals	10% starting in first year	10% starting in first year	10% starting in first year	10% starting in first year
Waivers	Extended Care, Terminal Illness Approved in all states and issue ages	Extended Care, Terminal Illness N/A in MA	Extended Care, Terminal Illness N/A in MA	Nursing home, terminal illness, unemployment, DI Approved in all states
Death Benefit	Owner driven	Owner driven	Owner driven	Owner driven
Annuitization	Call for info	Call for info	Call for info	After 1 year
Remarks				Enhanced Bene Benefit Rider: Cost 0.30%. It enhances DB with 40% of earnings. Helps pay taxes

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7/12/2023	New York Life		North American	Reliance Standard
Product Name	Secure Term Choice II SPDA	Clear Income SPDA	Guarantee Plus SPDA	Reliance Guarantee SPDA
Carrier Ratings	A++ A.M. Best   AA+ Standard & Poors   100 Comdex	A++ A.M. Best   AA+ Standard & Poors   100 Comdex	A+ A.M. Best   A+ Standard & Poors   89 Comdex	A++ A.M. Best   A+ Standard & Poors   88 Comdex
States Not Approved	Approved in all states	Approved in all states	NY FL and CA only 3yr & 5yr are approved	NY
Issue Ages	0-90 (0-80 in CA)	50-80	0-90	0-85
Premium Min. / Max.	Min: \$5,000 (\$10,000 for Pension Plans) Max: \$1 M w/o approval	Min: \$50,000 Max: \$1 M w/o approval	Min: \$20,000 Max: \$1 M w/o approval	Min: \$20,000 Max: \$1,000,000 Age 0-75 \$500,000 Age 76-85
Guarantee Periods and Rates	\$5k -         \$25k -         \$50k -           \$24,999         \$49,999         \$99,999         \$100k +           3-Year         3.55%         3.85%         3.95%         4.20%           4-Year         3.55%         3.85%         3.95%         4.20%           5-Year         3.55%         3.85%         3.95%         4.20%           6-Year         3.55%         3.85%         3.95%         4.20%           7-Year         3.55%         3.85%         3.95%         4.20%           7-Year         3.55%         3.85%         3.95%         4.20%           7-Year         3.55%         3.85%         3.95%         4.20%           Return of Premium:         Issue age 0-85: effective on second policy anniv.         Issue age 86-90: effective immediately	Value         MVA           \$100k+         1.05%         1.00%           <\$100k	\$100k +       <\$100k	5-Year 4.75% 7-Year 4.75% 10-Year 4.45%
	Minimum Renewal Rate: 0.90%	Minimum Renewal Rate: 1.00%	Minimum Renewal Rate: 0.10%	Minimum Renewal Rate: 2.65%
Surrander Ches (%)	3 Yr: 7, 7, 7 / 4 Yr: 7, 7, 7, 6 / 5 Yr: 7, 7, 7, 6, 5	7 Yr: 7, 7, 7, 6, 5, 4, 3	Surrender period matches interest rate period	5-Yr: 9, 8, 7, 6, 5, 0 / 7-Yr: 9, 8, 7, 6, 5, 4, 3, 0
Surrender Chgs (%)	6 Yr: 7, 7, 7, 6, 5, 4 / 7 Yr: 7, 7, 7, 6, 5, 4, 3		9, 8, 7, 6, 5, 4, 3	10-Yr: 9, 8, 7, 6, 5, 4, 3, 2, 1, 0.50, 0
MVA	No	Yes	Yes	Yes
Options at end of guarantee period	Policy will receive a new renewal rate each anniversary	Policy will receive a new renewal rate each anniversary	Prior to the end of each GP, owner has a 30-day window to select a new GP, or withdraw their account with no surrender or MVA. If no election is made, it automatically renews for a new GP, and new surrender charges and MVA will apply.	At the end of the initial guarantee period, the contract will automatically renew into a subsequent guarantee period of 1 year at the then-current renewal interest rates and will no longer be subject to surrender charges
Free withdrawals	10% starting in first year	10% starting in first year	Interest earned the prior year.	10% starting immediately
Waivers	Nursing home, terminal illness, unemployment, DI Approved in all states	Living Needs Benefit & Unemployment and disability	Nursing home waiver (n/a SD)	Confiment Benefit 25% Free Withdrawal*
Death Benefit	Owner driven	Owner driven	Owner and Annuitant driven	Owner driven
Annuitization	After 1 year		After guarantee period (in FL, after 1 year)	
Remarks	Enhanced Bene Benefit Rider: Cost 0.30%. It enhances DB with 40% of earnings. Helps pay taxes		Surrender charges differ in CA call for details	*Max Issue Age Confinement Benefit Age 74 Surrender Charges in CA differ call for details

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7/12/2023	Securian/Minnesota Life	The Standard	United of Omaha	United of Omaha
Product Name	SecureOption Choice	Multi-Choice Annuity	Ultra-Premier	Ultra Secure Plus
	SPDA	SPDA (Flexible for first 90 days)	SPDA (Flexible during first year)	SPDA (Flexible during first year)
Carrier Ratings	A+ A.M. Best   AA- Standard & Poors   96 Comdex	A A.M. Best   A+ Standard & Poors   84 Comdex	A+ A.M. Best   A+ Standard & Poors   90 Comdex	A+ A.M. Best   A+ Standard & Poors   90 Comdex
States Not Approved	NY	NY	MT, NY	MT, NY
Issue Ages	0-90	3 or 5 yr: 0-93	5-yr: 0-89	5-yr: 0-89
<b>.</b>		7 yr: 0-90	7-yr: 0-88	7-yr: 0-88
Premium Min. / Max.	Min: \$25,000	Min: \$15,000	Min: \$25,000 (Min. additional: \$500)	Min: \$5,000 (Min. additional: \$500)
	Max: \$2 M w/o approval	Max: \$1 M w/o approval	Max: \$3 M w/o approval	Max: \$3 M w/o approval
		Optional Withdrawal Provisions <\$100k \$100k +		<\$50k \$50k +
	<\$100k \$100k +	3-Year: No free withdrawal* 4.20% 4.30%	5-Year 4.60%	5-Year 4.10% 4.25%
	3 Year 4.20% 4.35%	3-Year: Interest-Only 4.15% 4.25%	7-Year 4.60%	7-Year 4.10% 4.25%
	5 Year 4.20% 4.35%	3-Year: 10% after 1st year 4.10% 4.20%		
	7 Year 4.25% 4.40%	3-Year: 10% after 1st yr. & ROP 4.00% 4.10%		
	9 Year 4.35% 4.50%			
	0 1001 4.0070 4.0070	5-Year: No free withdrawal* 4.75% 4.85%		
		5-Year: Interest-Only 4.70% 4.80%		
	Rates for CA, Non-MVA State	5-Year: 10% after 1st year 4.65% 4.75%		
Guarantee Periods		5-Year: 10% after 1st yr. & ROP 4.55% 4.65%		
and Rates	<\$100k \$100k +	5-16di. 1070 diter 130 yr. a 101 4.5570 4.0570		
	3 Year 4.10% 4.25%	7-Year: No free withdrawal* 4.60% 4.70%		
	5 Year 4.10% 4.25%	7-Year: Interest-Only 4.55% 4.65%		
	7 Year 4.15% 4.30%	7-Year: 10% after 1st year 4.50% 4.60%		
	9 Year 4.25% 4.40%	7-Year: 10% after 1st yr. & ROP 4.40% 4.50%		
	5 1 Cal 4.23 /0 4.40 /0	7-1eai. 10% aller 13t yi. & ttor 4.40% 4.50%		
		* For "No free withdrawal" option, RMD is available without surrender charges		
	Minimum Renewal Rate: 2.40%	Minimum Renewal Rate: 0.10%	Minimum Renewal Rate: 0.05%	Minimum Renewal Rate: 0.25%
Surrender Chgs (%)	3-Yr: 9, 8, 7, 0 / 5-Yr: 9, 8, 7, 6, 5, 0 / 7-Yr: 9, 8, 7, 6,	Surrender period matches interest rate period	5-Yr: 9, 9, 8, 7, 6	5-Yr: 6, 6, 6, 6, 5
	5, 4, 3, 0 / 9-Yr: 9, 8, 7, 6, 5, 4, 3, 2, 1, 0	9.4, 8.5, 7.5, 6.5, 5.5, 4.5, 3.5	7-Yr: 9, 9, 8, 7, 6, 5, 4	7-Yr: 6, 6, 6, 6, 5, 4, 3
MVA	Yes (non-MVA in CA)	Yes (non-MVA in CA)	Yes	Yes
	1) Continue the annuity with an annual renewal rate	At the end of each guarantee period, a new interest	30-day window after each 5- or 7-year GP to surrender,	30-day window after each 5- or 7-year GP to
Options at end of	2) Annuitize	rate GP and surrender-charge automatically	or annuitize penalty free. If you do nothing, a new	surrender, continue, or annuitize penalty free.
guarantee period	3) Surrender	begins. During the first 30 days of each subsequent	GP of the same length will begin automatically, and	If you do nothing, a new GP of the same length
		surrender-charge period, you may withdraw	withdrawal charges will be reinstated.	will begin automatically, and withdrawal charges
		without surrender charges or MVA.		will be reinstated.
Free withdrawals	10% after 1st year		10% starting immediately	10% starting immediately
Waivers	Hospital, Medical Care, and Terminal Condition waivers	Terminal conditions, Nursing home residency	LTC, Unemployment, disability, term. illness,	(n/a in CA) LTC, Unemployment, disability, term. illness,
			death of spouse/minor dependenat, damage to residence.	death of spouse/minor dependenat, damage to residence.
Death Benefit	Owner driven		Annuitant driven	Annuitant driven
Annuitization	After 1st contract anniversary, adjusted by MVA	immediately		
Remarks			* and Transplant surgery	Return of Premium built-in
				* and Transplant surgery

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