



BUILDER  
STUDIO  
2020

TILE | STONE | COUNTERTOPS



# WELCOME TO THE BUILDER STUDIO PROGRAM

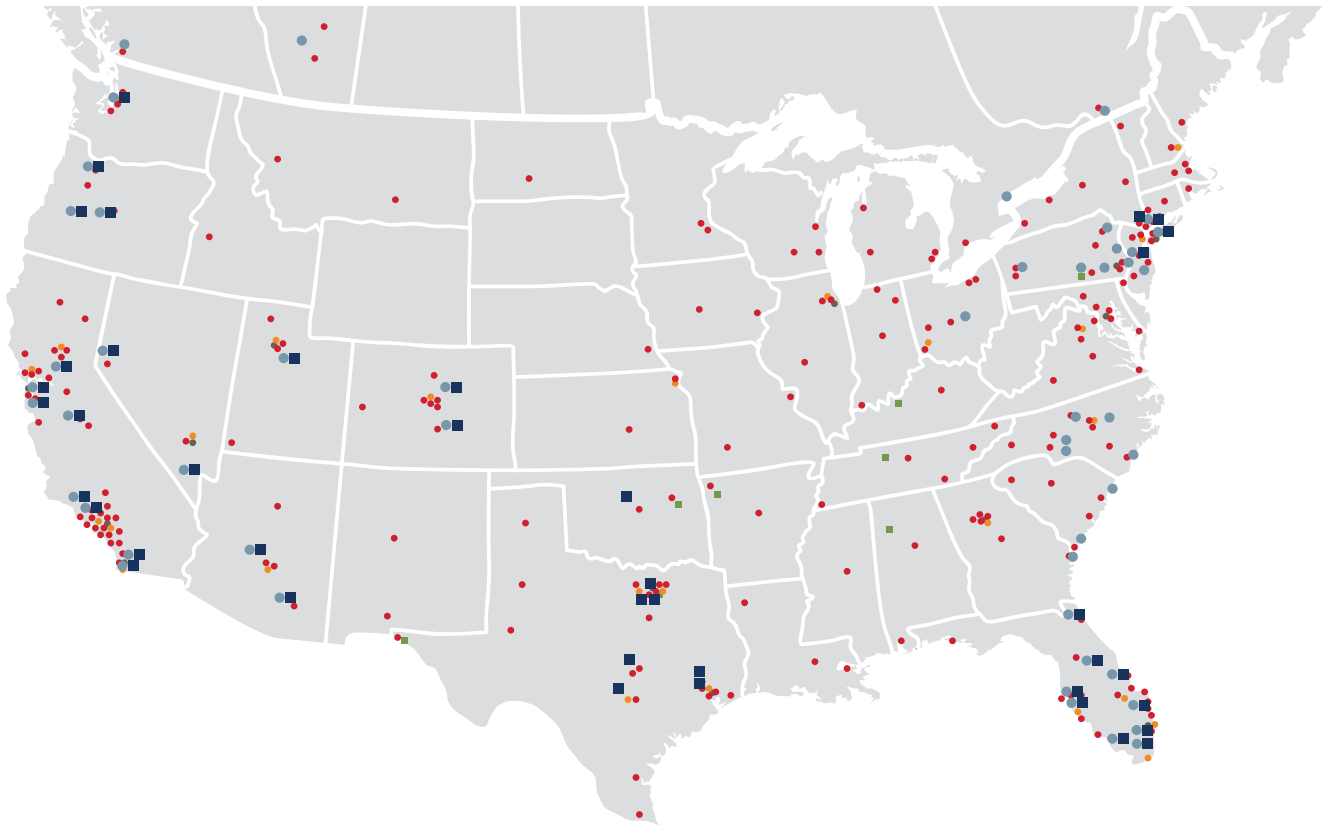
Dal-Tile is proud to present the Builder Studio program. This comprehensive program has been created specifically for our homebuilder customers and features:

- Floor, wall, natural stone, accent tile plus bath accessories, quartz and slab products
- A broad spectrum of quality products for any style of home
- Products carefully selected for their design relevance and staying power
- A variety of products within pricing levels that provide several choices for easy upgrade options
- Ability to customize by local market
- Outstanding sales support and distribution points give DalTile the ability to offer exceptional customer service, national product availability, consolidated distribution and superior turnaround
- Product knowledge and continuing education

Your Dal-Tile sales representative will work with you and your installer to provide recommendations based on your merchandising objectives, space requirements, neighborhood and customer needs. Our representatives are the most knowledgeable in the industry and can tailor a comprehensive program to fit your specific project.

## WHY DAL-TILE?

- Global Manufacturing & Product Availability
- Builder Studio Core Manufactured Here in North America
- Made in the U.S.A.
- Powerhouse of Brands
- Company Owned Research & Development in Marazzi Italy
- Innovative, Fashion Forward Products
- Speed to Market
- 4x More Service Centers than our Largest Competitor
- 500 Company Owned Trucks
- Category Leverage (Tile, Stone & Countertops)
- Mohawk & Countertop Leverage
- Specialized Builder Team (Corp & Local Relationships; plus promotes ongoing Education)



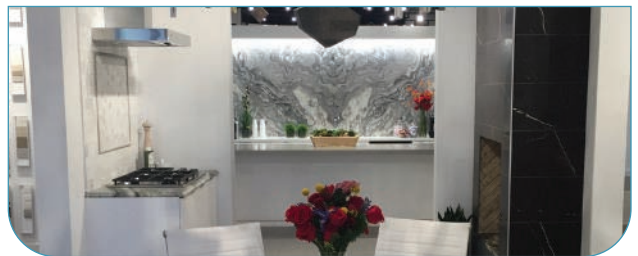
**NORTH AMERICAN LOCATIONS NOT SHOWN:**

- Cataño, Puerto Rico (sales service center)
- Honolulu, Hawaii (sales service/stone center)
- Mexicali, Mexico (manufacturing plant)
- Monterrey, Mexico (manufacturing plant)
- Salamanca, Mexico (manufacturing plant)

■ MANUFACTURING PLANTS



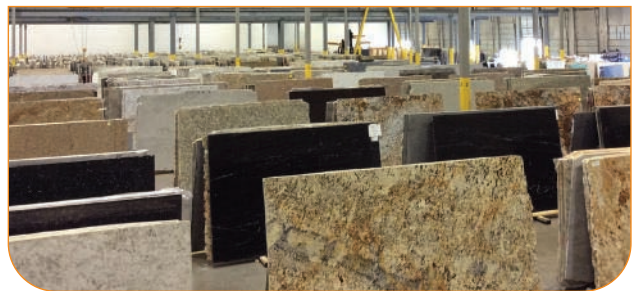
● DAL DESIGN STUDIOS | ● AO DESIGN STUDIOS  
■ MZ DESIGN STUDIOS



● SALES SERVICE CENTER LOCATIONS



● STONE CENTERS / SLAB YARDS



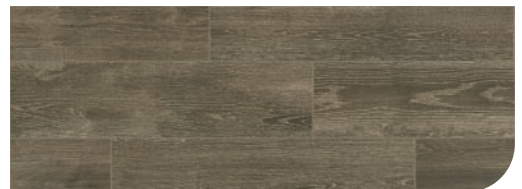
# IMAGINE WHAT'S POSSIBLE™ – SINCE 1947

IT'S NOT JUST TILE. IT'S HOW WE MAKE A SPACE OUR OWN, GIVING FORM TO IMAGINATION AND REFLECTING WHO WE ARE.

It's that extraordinary touch that creates a long-lasting kitchen backsplash, a luxurious bath, a simple office, or breathtaking grand hotel lobby. With our extensive selection of quality products, unsurpassed service and trusted attention to every detail, Daltile provides the confidence to design, build and enjoy the spaces in which we live, work and play – inviting customers to experience the extraordinary every day.



For over 70 years, Daltile has been committed to one



thing – providing durable tile to beautify and protect with unrivaled quality. As we continue to innovate, our commitments remain strong. Whether it's for new construction, refurbished spaces or custom options for builder programs, our philosophy has expanded to include advances in technology along with greater design choices. Fashion-forward trends alongside award-winning, traditional offerings equals a single-source partner for all your tile, porcelain, stone and manufactured surface requirements.

Daltile's extensive product breadth and dedicated team of solution experts and seasoned professionals are ready to create a complete program around your needs with over 300 sales service centers and 9 BDCs to support you. We've invested in our 11 manufacturing facilities to provide you with what you need, when you need it with added peace-of-mind safety stock and Industry-leading, enhanced warranties.



# PROVEN IN TILE - SINCE 1923

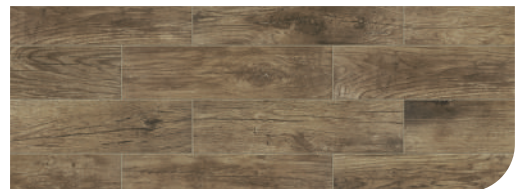
So much more than a tagline, Proven in Tile is a proud legacy nearly a century in the making. With our roots in innovation, American Olean® began as The Franklin Tile Company in 1923, as early employees pioneered new manufacturing processes that revolutionized the tile industry. In 1959, the American

Olean brand name was born, and continued to flourish over the course of the next several years with the company becoming a leading manufacturer of floor and wall tiles.

Today, American Olean continues to introduce innovative new processes and designs. Ninety-four years in the industry has certainly demonstrated our passion for providing quality products, however it is the unwavering support from our customers and our continued commitment to genuine service that truly makes American Olean Proven in Tile.



AMERICAN OLEAN®



## DARE TO BE BOLD - SINCE 1935

Since building its first factory in Sassuolo, Italy in 1935, Marazzi has established itself as an innovative brand focused on design and creativity. With a bold vision for the future, Marazzi built the first Italian-owned ceramic manufacturing plant in the U.S. in 1982, assuring domestic access to world-renowned technology and style.

Marazzi is recognized worldwide for its cutting-edge ceramic coverings and for partnering with top names in the fashion, art, design, and architectural community.

**MARAZZI** 



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# WHY TILE SETS THE STANDARD

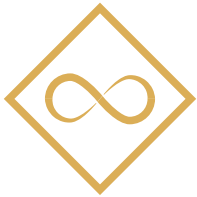
## TILE VS. ALTERNATIVES



- NO VOCs
- NO FORMALDEHYDE
- NO PVCs
- NO ALLERGENS

- ✓ Easy to Recycle
- ✓ Improves Home Resale Value
- ✓ Sustainably Sourced
- ✓ A Smart Way to LEED Certification

## MEASURING THE 4T'S OF FLOOR QUALITY



### NO.1 Timeless Beauty

Tile provides **seamless design** throughout the home for both **indoor and outdoor** spaces in **unlimited color** and style selections that never go out of style.



### NO.2 Tough

With an **innate durability** to resist decades of heavy traffic, tile is **stainproof, scratchproof, waterproof** and **fire resistant**.



### NO.3 Trouble -Free

Tile is **low maintenance** and easily cleaned with zero restrictions and **will not damage** from cleaning services.



### NO.4 Trustworthy

With the **lowest carbon footprint** of any floor, tile is **green certified** and completely free of any VOCs.

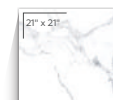
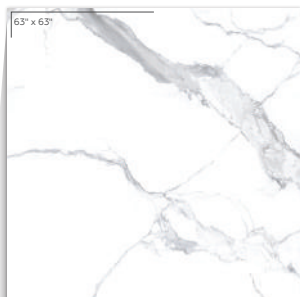
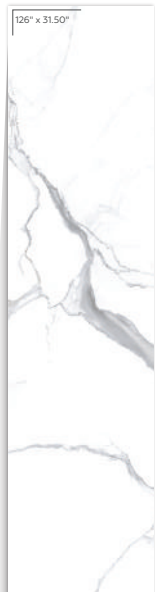
# PANORAMIC porcelain surfaces™

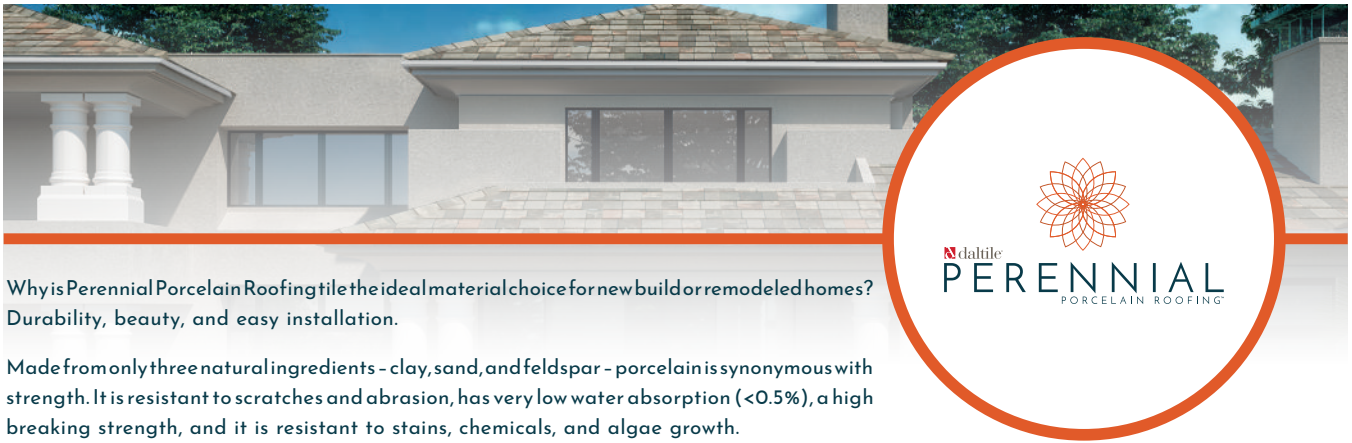
## FLEXFIT™ SIZE SOLUTIONS

PANORAMIC PORCELAIN SURFACES ARE EXTRA-LARGE PORCELAIN SLABS that enable high-impact designs without a high impact on the budget. Plus, with our FlexFit™ Size Solutions, you can style any space with our seven standard stocked sizes. So, you can achieve the look you want and never have to worry about stains and maintenance issues common with other materials. And there are no limits to the placement of the panels. They're suitable for floor, interior and exterior walls, counter, tub deck, appliance furniture – anywhere you want higher style while sticking to the project budget.

- ONE SLAB | 7 STOCKED SIZES | ALL PANORAMIC PORCELAIN SURFACES™ COLORS
- SEAMLESS DESIGN WITH NO LIMITATIONS

- THE LOOK OF NATURAL STONE & CONCRETE AND THE DURABILITY OF PORCELAIN
- REDUCE INSTALLATION TIME & COST WITH THIS PERFECT TILE OVER TILE SOLUTION





Why is Perennial Porcelain Roofing tile the ideal material choice for new build or remodeled homes? Durability, beauty, and easy installation.

Made from only three natural ingredients - clay, sand, and feldspar - porcelain is synonymous with strength. It is resistant to scratches and abrasion, has very low water absorption (<0.5%), a high breaking strength, and it is resistant to stains, chemicals, and algae growth.

-  Resistant to Frost
-  Class A Fire Rating (Fire Resistant)
-  Made In The USA
-  High Breaking Strength
-  Class IV Hail Impact Rating\*
-  Fast & Easy Installation
-  Impervious to Water
-  Lifetime Limited Warranty
-  Low Overall Weight +
-  110 mph Wind Rating
-  Walkable

We think roofing should never go unnoticed, but instead be an accent to the curb appeal of the home. With our patent pending Perennial Roofing tile design, every roof is crafted to endure the seasons.

Explore our carefully crafted assortment with selections inspired by elegant slate, classic wood shake and organic clay.

\* On HD SKUs Only  
+ Compared To Competitors

# Made in the U.S.A.



Featuring over **120** unique collections of exceptional product.



## STATE OF THE ART MANUFACTURING

12 MANUFACTURING PLANTS RIGHT HERE IN THE USA

- Positioned with the Fastest Speed to Market



## UNPARALLELED SERVICE

LARGEST FOOTPRINT OF DISTRIBUTION & SERVICE LOCATIONS NATIONWIDE

- Over 70 Years Proven Support of Remarkable Products & Service



## INNOVATIVE STYLE

INDUSTRY LEADING TECHNOLOGY FROM DESIGN TO MANUFACTURING

- Product Features Designed to Set the Standard



## ULTIMATE SOLUTION

DESIGNED TO WITHSTAND EVERYDAY LIFE

- Unparalleled Design Flexibility & Style
- Outstanding Durability & Performance
- Easy to Clean & Maintain
- No VOCs, No PVCs, No Allergens, No Worries

# Revo=Tile™

REAL BEAUTY. REAL PORCELAIN. REAL FAST.

BY  daltile

REVOLUTIONARY NEW PORCELAIN TILE INSTALLS

OVER **2X** FASTER\*

WITH **CLIC=FIT™** Technology

**1**  
**PLACE**

PLACE UNDERLAYMENT  
NO MORTAR REQUIRED

**2**  
**CLICK**

CLICK TILES TOGETHER

**3**  
**GROUT**

GROUT IMMEDIATELY,  
NO WAIT TIME

## WOOD LOOK



TOASTED  
PECAN RV76



MAPLEWOOD  
RV77



WHITEWASH  
RV78



FRENCH PRESS  
RV80



DRIFTWOOD  
RV81



PROVENCE  
BROWN RV82



DARK WALNUT  
RV83



HARBOR GREY  
RV84

### 6 x 36 CLICK FLOOR TILE



PERSPECTIVE  
GREY RV70



GOLDENHURST  
RV71



SPICED  
WALNUT RV72



MISSION ELM  
RV73



TOASTED  
BROWN RV74



ANTIQUITY  
WHITE RV75

### 6 x 24 CLICK FLOOR TILE

## STONE LOOK



TOWER WHITE  
RV60



GRAPHITE  
RV61



HEARTHSTONE  
RV62



SAND DOLLAR  
RV63



BRUSHED  
GREY RV64



SHAKER BEIGE  
RV65



LENOX GREY  
RV66

### 12 x 24 CLICK FLOOR TILE

## REAL TILE. REALLY EASY TO INSTALL.

Take out the guess work with these approved accessories!

**1 RAPIDPREP™ UNDERLAYMENT+**  
THE PERFECT SUPPORT FOR YOUR FLOOR.

**2 CLIC-FIT™ INSTALL KIT**  
ALL THE TOOLS YOU NEED TO CLICK YOUR TILE TOGETHER.

**3 RAPIDGROUT™ +**  
A FLEXIBLE, SINGLE-COMPONENT GROUT DESIGNED FOR  
TILE WITH CLICFIT TECHNOLOGY.  
\* REQUIRED FOR INSTALLATION TO COMPLY WITH WARRANTY.

## MARBLE LOOK



CARRARA  
WHITE RV50



EXQUISITE  
GREY RV51



ENCHANTING  
MARBLE RV52



CALACATTA  
MARVEL RV53

### 12 x 24 CLICK FLOOR TILE

## CONCRETE LOOK



POWER GREY RV90

### 12 x 24 CLICK FLOOR TILE

## RAPIDGROUT\* SELECTIONS:



ULTRA  
WHITE D152



DOVETAIL  
D196



METROPOLITAN  
D195



COASTAL  
GRAY D160



HIGHLAND  
PEARL D145



WHISPER  
BEIGE D189



SAND  
DUNE D197



BRIARWOOD  
D199



PEWTER  
BROWN D283



GREY  
MIST D198

\* We do our best to accurately portray our grout colors in print. However, due to limitations in printing, the colors shown here are close approximations to the real grout colors. We advise making final color decisions based off of actual grout.



**MOHAWK**<sup>®</sup>  
INDUSTRIES, INC.

**DAL-TILE**

CARPET • VINYL • HARDWOOD • LAMINATE • LVF  
PAD • CERAMIC • COUNTERTOPS

## More Business is built on Mohawk and Dal-Tile.

---

Introducing the residential construction industry's most comprehensive surface solution. From vertical and horizontal installations to class-leading distribution networks, builders can leverage the capabilities of two industry giants for unsurpassed product styles, availability and customer service. Eliminate the need for multiple vendors with a streamlined process that brings together products designed to perform with designs customers demand. No matter the need, application or price point, Mohawk + Dal-Tile delivers proven solutions with a singular goal: build more business.

Consult with your sales representative for more details.



Photo features Haikou Grey 6 x 24 quartzite stacked stone on the bar, Reminiscent™ 12 x 24 on the bar floor, Panoramic Porcelain Surfaces™ Stonewall Coal on the countertop, Saddle Brook XT™ Gravel Road 6 x 36 on the floor and Delegate™ Light Grey 20 x 40 2cm Pavers on the grass pavers.



## FLOOR TILE

From rustic-inspired designs to sophisticated looks, our broad selection of floor and wall tile is designed to inspire at various pricing levels to fit your needs.







TIER 0  
TIER 1

EMBLEM™  
GLAZED CERAMIC FLOOR



BROWN EM04



BEIGE EM01



GRAY EM03

AVAILABLE TILE SIZES



7 x 20  
Floor Tile

Products are grouped by pricing tiers, Tier 1 being the least expensive.  
Some tiles may fit into higher tiers due to size, accent or possible added labor.

SOME PRODUCTS MAY HAVE TRIM AVAILABLE. CONTACT YOUR SALES REPRESENTATIVE OR VISIT DALTILE.COM FOR MORE INFORMATION.

# CANNES™

## GLAZED CERAMIC FLOOR

### FLOOR TILE



BUFF CS20



FAIR CS22



UMBER CS21



IRON CS23

### 2 x 2 MOSAIC – DOT-MOUNTED ON A 12 x 24 SHEET



CANDIDO CA22



CREMA CA20



LIGHT NOCE CA21



MASSO CA23

#### AVAILABLE TILE SIZES



18 x 18  
Floor Tile



12 x 24  
Floor Tile



12 x 12  
Floor Tile



2 x 2  
Mosaic

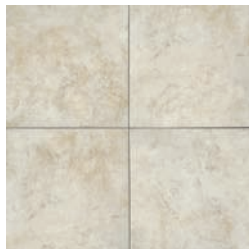
# CAPE COAST™

## GLAZED CERAMIC FLOOR & MOSAIC

### FLOOR TILE



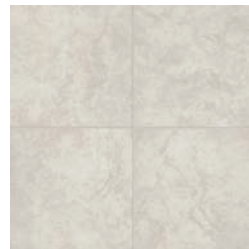
ALPINE CC70  
12 x 24  
16 x 16 ULMQ  
12 x 12 ULMQ



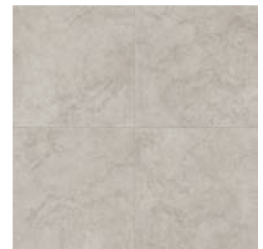
MIST CC71  
12 x 24  
16 x 16 ULMQ  
12 x 12 ULMQ



CHATEAU CC72  
12 x 24  
16 x 16 ULMR  
12 x 12 ULMN

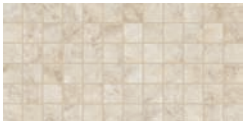


PEDESTAL CC73  
12 x 12, 16 x 16 & 12 x 24



HAZE CC74  
12 x 12, 16 x 16 & 12 x 24

### 2 x 2 MOSAIC – DOT-MOUNTED ON A 12 x 24 SHEET



ALPINE CC70



MIST CC71



CHATEAU CC72



PEDESTAL CC73



HAZE CC74

#### AVAILABLE TILE SIZES



16 x 16  
Floor Tile



12 x 24  
Floor Tile



12 x 12  
Floor Tile



2 x 2  
Mosaic

Products are grouped by pricing tiers, Tier 1 being the least expensive. Some tiles may fit into higher tiers due to size, accent or possible added labor.

# BALANS™

GLAZED CERAMIC FLOOR, WALL & MOSAIC

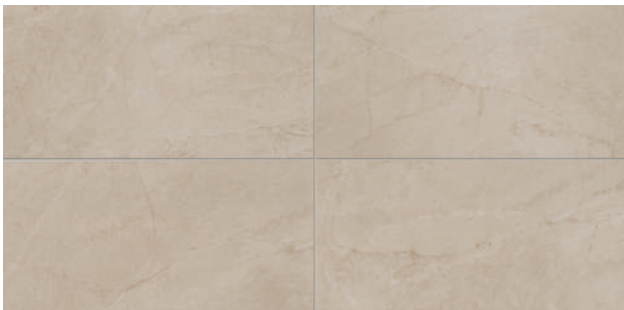
## FLOOR TILE



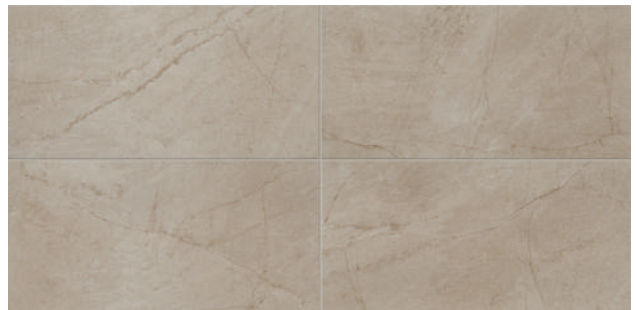
WHITE BA30



BEIGE BA31



BROWN BA33

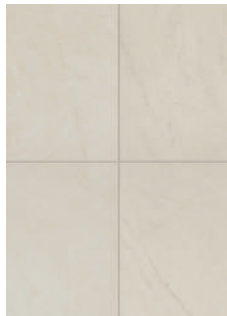


GREY BA32

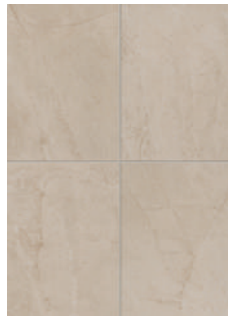
## 10 x 14 WALL TILE



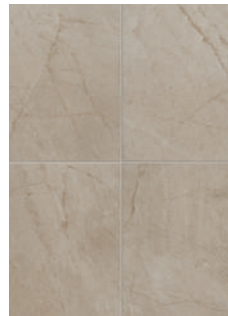
WHITE BA30



BEIGE BA31

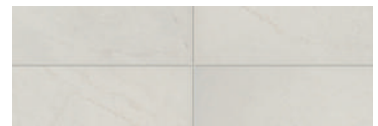


BROWN BA33

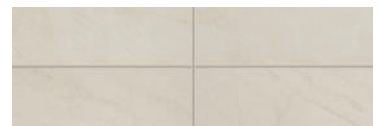


GREY BA32

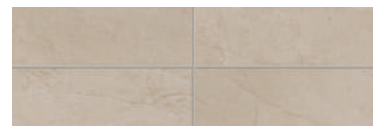
## 4 x 12 WALL TILE



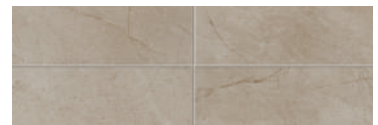
WHITE BA30



BEIGE BA31

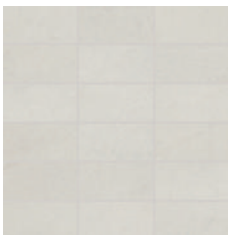


BROWN BA33



GREY BA32

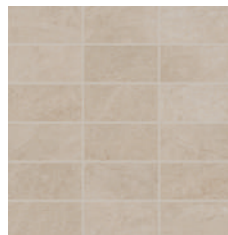
## 2 x 4 STRAIGHT-JOINT MOSAIC – DOT-MOUNTED ON A 12 x 12 SHEET



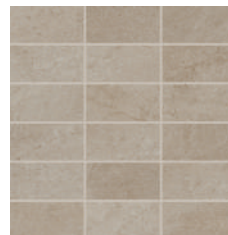
WHITE BA30



BEIGE BA31



BROWN BA33



GREY BA32

## AVAILABLE TILE SIZES



18 x 18  
Floor Tile



12 x 24  
Floor Tile



12 x 12  
Floor Tile



10 x 14  
Wall Tile



4 x 12  
Wall Tile



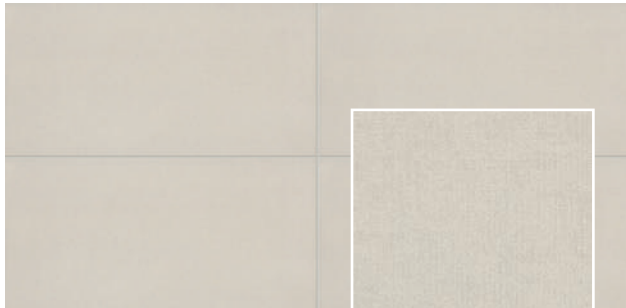
2 x 2  
Mosaic

Products are grouped by pricing tiers, Tier 1 being the least expensive. Some tiles may fit into higher tiers due to size, accent or possible added labor.

SOME PRODUCTS MAY HAVE TRIM AVAILABLE. CONTACT YOUR SALES REPRESENTATIVE OR VISIT [DALTILE.COM](http://DALTILE.COM) FOR MORE INFORMATION.

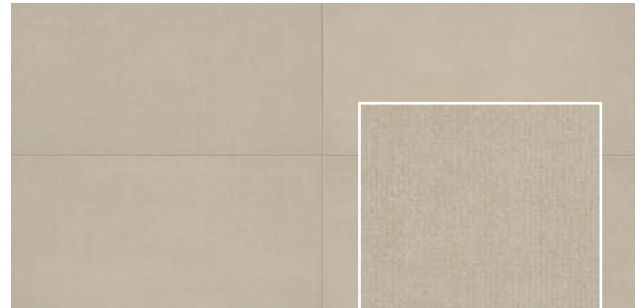
# KONCRETE™

GLAZED CERAMIC FLOOR, WALL & MOSAIC  
FLOOR TILE



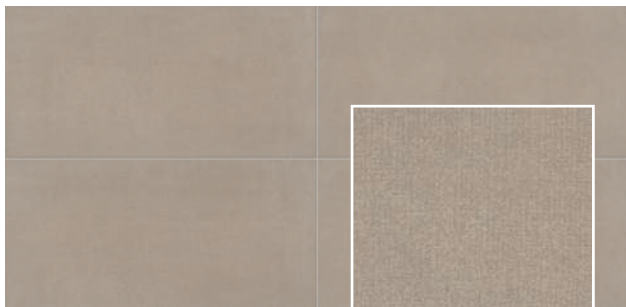
WHITE KC01

CLOSE UP



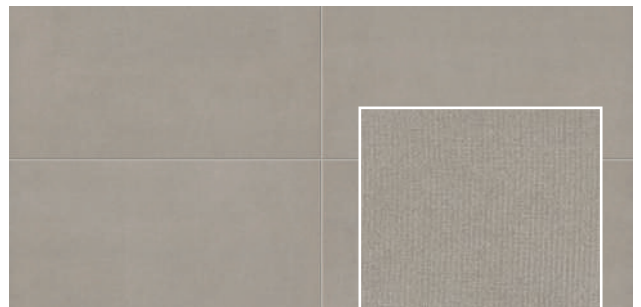
BEIGE KC02

CLOSE UP



GREIGE KC03

CLOSE UP



GREY KC04

CLOSE UP

## 10 x 14 WALL TILE



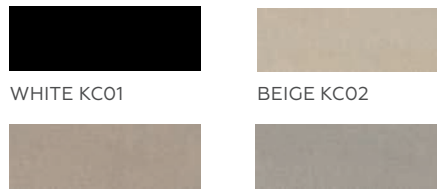
WHITE KC01

BEIGE KC02

GREIGE KC03

GREY KC04

## 4 x 12 WALL TILE



WHITE KC01

BEIGE KC02

GREIGE KC03

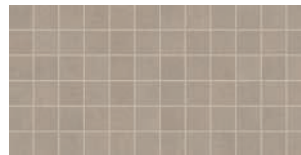
GREY KC04

## 2 x 2 MOSAIC – DOT-MOUNTED ON A 12 x 24 SHEET

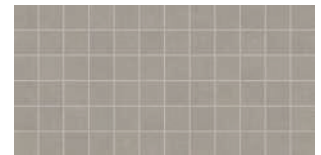


WHITE KC01

BEIGE KC02

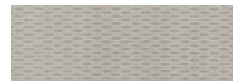


GREIGE KC03

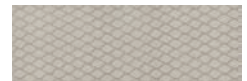


GREY KC04

## 4 x 12 DECORATIVE WALL ACCENTS



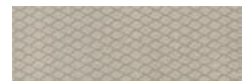
KC07 COOL CATENA



KC05 COOL MADERNO

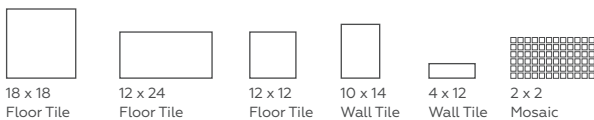


KC08 WARM CATENA



KC06 WARM MADERNO

## AVAILABLE TILE SIZES



Products are grouped by pricing tiers, Tier 1 being the least expensive. Some tiles may fit into higher tiers due to size, accent or possible added labor.