

Introducing

An Exclusive New Membership Benefit for MTFCI Members

Ford X-Plan Partner Recognition Program

For qualifying new Ford and Lincoln vehicles

The Model T Ford Club International is proud to announce its participation in the Ford Motor Company X-Plan Partner Recognition Program, providing eligible members with exclusive pricing on many new Ford and Lincoln vehicles. While our passion will always center around the Model T, many of our members also drive modern Ford and Lincoln vehicles every day. Whether purchasing a new pickup to tow your Model T, a family SUV, a Mustang, or a luxury Lincoln Navigator, this new partnership allows eligible club members to enjoy exclusive Ford Partner pricing as an added benefit of MTFCI membership.

What is the Ford X-Plan Partner Recognition Program?

The Ford X-Plan Partner Recognition Program is a vehicle purchase and lease program offered by Ford Motor Company to approved partner organizations and their eligible members. Rather than negotiating the selling price of an eligible vehicle, participants receive a predetermined X-Plan price established by Ford. In many cases, members may also combine X-Plan pricing with applicable public incentives and rebates, providing additional savings. Most current Ford and Lincoln models, along with many prior-model-year vehicles still in dealer inventory, qualify for X-Plan pricing. Certain specialty or limited-production vehicles are excluded, and used vehicles are not eligible.

Who Is Eligible?

Current members of the Model T Ford Club International become eligible for the Ford X-Plan Partner Recognition Program after maintaining 90 consecutive days of active membership and remaining in good standing with the club. In addition to eligible members, household members who reside at the same mailing address may also qualify under Ford Motor Company's X-Plan Partner Recognition guidelines. Proof of current MTFCI membership and residency are required at the time of purchase or lease.

To ensure the integrity of the program, MTFCI administers the X-Plan verification process for all eligible members and household members. Amy Steelman, MTFCI Executive Director, will verify eligibility and issue an X-Plan PIN after confirming that all program requirements have been met.

Protecting Your Privacy

As this program was being developed, one question quickly rose to the top: "Will my information be shared with Ford?" The answer is no.

Protecting the privacy of our members has always been one of the Model T Ford Club International's highest priorities, and that commitment remains unchanged. MTFCI does not sell, distribute, or provide its membership database or member information to Ford Motor Company or any other organization. Your membership information remains confidential and is used only to verify your eligibility for this exclusive member benefit. If you choose to purchase or lease a vehicle through X-Plan, any personal information required to complete that transaction is provided directly by you to your participating Ford or Lincoln dealership as part of the normal vehicle purchasing process. It is not supplied by MTFCI.

This partnership was created for one purpose — to provide additional value to your MTFCI membership while maintaining the trust and privacy our members expect.

How to Participate

Participating in the X-Plan program is simple.

- Maintain an active MTFCI membership for at least 90 consecutive days.
- Contact Amy Steelman, MTFCI Executive Director, to request an X-Plan PIN. She will verify your eligibility and issue your X-Plan PIN.
- Visit a participating Ford or Lincoln dealership and let your salesperson know before negotiating or ordering your vehicle that you will be purchasing through the Ford X-Plan Partner Recognition Program.
- Present your X-Plan PIN, proof of membership, and the last four digits of your Social Security number when completing your purchase or lease.

Frequently Asked Questions

Q: Can I use any Ford or Lincoln dealership?

A: Most Ford and Lincoln dealerships participate in the X-Plan program; however, participation is voluntary. If one dealership chooses not to participate, you may visit another participating dealership.

Q: Can I combine X-Plan with Ford incentives?

A: In most cases, yes. X-Plan pricing is compatible with many public Ford incentives, private offers, and rebates. Some promotional offers may not be combined with X-Plan pricing, so your dealer can explain which incentives apply to your purchase.

Q: Is my trade-in included in the X-Plan price?

A: No. X-Plan establishes the purchase price of the new vehicle. The value of your trade-in is negotiated separately with the dealership.

Q: Can I purchase accessories or an extended warranty?

A: Yes. Dealer-installed accessories, protection packages, and extended service plans are available but are priced separately from the X-Plan purchase price.

Q: Are there any additional dealer fees?

A: Dealers may charge documentation fees as permitted by state law and Ford's X-Plan guidelines.

A Message for Our Canadian Members

We recognize that many of our Canadian members are eager to participate in this exciting program. At this time, however, the Ford X-Plan Partner Recognition Program is available only to eligible members purchasing vehicles through participating dealerships in the United States. Unfortunately, this limitation is established by Ford Motor Company and is not a decision made by MTFCI. Please know that the Model T Ford Club International is actively

Ford Partner Recognition
X-Plan Vehicle Pricing







Have questions about X-Plan?

Join us for a Q&A session at Hershey!

Wednesday, October 7, at 3:00 pm

MTFCI Tent | RCM 24/25

working with Ford Motor Company to explore expanding X-Plan eligibility into Canada. While we cannot provide a timeline or guarantee that this expansion will occur, we remain committed to advocating for our Canadian members and will share updates as discussions progress.

Looking Ahead

The Ford X-Plan Partner Recognition Program represents far more than a vehicle purchasing program. It reflects the continuing relationship between Ford Motor Company and the Model T Ford Club International while providing a meaningful, tangible benefit to our membership. We hope our members will take advantage of this exciting opportunity the next time you are in the market for a new Ford or Lincoln vehicle.

Acknowledgments

The Board of Directors extends its appreciation to Board member Jonathon Boyer, who originated the partnership with Ford Motor Company and the Model T Ford Club International, and worked closely with Ford Motor Company throughout the process to bring this partnership from concept to reality. The successful implementation of this program reflects many months of planning, communication, and collaboration, and it is our hope that this benefit will provide lasting value to MTFCI members for years to come.

Questions? Join us for a Q&A session at Hershey or contact the MTFCI office

To introduce this exciting new member benefit, the Model T Ford Club International will host an X-Plan Question & Answer session at our Hershey Tent (RCM 24/25) on Wednesday, October 7, at 3:00 p.m. Members are encouraged to attend to learn more about the program, how eligibility is verified, how the purchasing process works, and what to expect when purchasing or leasing a new Ford or Lincoln vehicle through X-Plan. This session will also provide an opportunity to ask questions and learn more about this new member benefit. If you can't attend the session, stop by the MTFCI tent at any time.

For more information, contact Amy Steelman, MTFCI Executive Director, at mtfci.exe.dir@modelt.org or 616-268-0078.

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