



Solution Pricing – Option 2 – New & Old Mix

Recommended Models in Proposed Equipment Configurations



- Ricoh IM 3500 (Back Offices)
- B&W Laser Multifunction Printer
- Prints up to 35 ppm, copy, scan, fax (optional)
- Prints up to 11"x17" (Ledger)
- Paper capacity up to 4,700 pages

Proposed Accessories: IEEE 802.11a/g/n Interface Unit Type M19, Type F Cabinet



- Ricoh IM C4510 (Front Office)
- Color Laser Multifunction Printer
- Prints up to 45 ppm, copy, scan, fax (optional)
- Prints up to 12"x18"
- Paper capacity up to 4,700 pages

Proposed Accessories: PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Interface 802.11a/b/g/n/ac, Type M52 Fax option



- 2 Existing HP E52645dn (Public Works, Police Dept.)



- 1 NEW HP E45028dn (Finance)

Proposed Accessories: IEEE802.11 Interface Unit Type M24



Recommended Monthly Plan – OPTION 2

Purchase Option	Monthly Payment	BW Allowance	Color Allowance
36 Month FMV - Standard	\$577.00	13,000	425

Overages: **BW:** 0.0130 **Full Color:** 0.074

Unless otherwise noted, this plan includes all service, parts, and supplies excluding paper and staples. Manage account activity through RJ Young ePASS for supply orders, meter reading, and more.



RJYoung

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Price
Not
Locked



Solution Pricing – Option 1 – ALL NEW Ricoh's

Recommended Models in Proposed Equipment Configurations



- Ricoh IM 3500 (Back Offices)
- B&W Laser Multifunction Printer
- Prints up to 35 ppm, copy, scan, fax (optional)
- Prints up to 11"x17" (Ledger)
- Paper capacity up to 4,700 pages

Proposed Accessories: IEEE 802.11a/g/n Interface Unit Type M19, Type F Cabinet



- Ricoh IM C4510 (Front Office)
- Color Laser Multifunction Printer
- Prints up to 45 ppm, copy, scan, fax (optional)
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- Paper capacity up to 4,700 pages

Proposed Accessories: PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Interface 802.11a/b/g/n/ac, Type M52 Fax option



- Ricoh IM 350FSE (Finance, Public Works, Police Dept.)
- BW Multifunction Printer
- Prints up to 37 ppm
- Prints up to 8.5x14"
- Dimensions (WxDxH): 18.7" x 17.4" x 20.1"

Proposed Accessories: IEEE802.11 Interface Unit Type M24



Recommended Monthly Plan

Purchase Option	Monthly Payment	BW Allowance	Color Allowance
36 Month FMV - Standard	\$717.60	8,600	300
60 Month FMV - Standard	\$537.50	8,600	300

Overages: **BW:** 0.0129 **Full Color:** 0.059

Unless otherwise noted, this plan includes all service, parts, and supplies excluding paper and staples. Manage account activity through RJ Young ePASS for supply orders, meter reading, and more. ****RATES LOCKED FOR TERM****

New All Machine



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