

# CAPABILITY STATEMENT



#### **COMPANY OVERVIEW**

Harris Consulting Group delivers innovative and resilient solutions to the Federal Government. Our core focus areas include program management, project management, IT, cybersecurity, and business continuity. We have ongoing experience with strategic planning, data management, and threat assessment.

# **CORE COMPETENCIES**

- Administrative and General Management Consulting
- Accounting Services
- Custom Computer Programming
- Computer Systems Design
- Computer Facilities Management
- Other Computer-Related Services
- Management and Strategy Consulting
- Scientific and Technical Consulting
- ▶ Professional, Scientific, and Technical Services
- Office Administrative Services
- Temporary Staffing and Help Services
- Janitorial and Facility Services
- Professional and Management Development Training
- Outpatient Care Services (Specialty and General)
- ▶ General Medical and Surgical Hospitals
- ▶ Emergency and Relief Services
- ▶ Real Estate Transactions and Brokerage
- ▶ Logistics and Supply Chain Consulting
- ▶ Human Resources Consulting
- Professional Employer and HR Outsourcing Services
- ▶ Miscellaneous Business Support Services

#### **KEY DIFFERENTIATORS**

- Comprehensive Service Portfolio: Offering a broad range of services from IT solutions to Agile coaching, Harris Consulting Group delivers tailored, integrated solutions.
- ► Proven Agile Expertise:

With 12+ years in Agile methodologies, they excel in large-scale transformations, consistently meeting time and budget requirements.

► Focus on Continuous Improvement:

By integrating Lean Six Sigma and process improvement, they ensure optimal efficiency and service quality.

# **COMPANY DATA**

Unique Entity ID: VR4EHU1U6H87 CAGE/NCAGE: 08P47

- ▶ Lean Six Sigma Certified
- ► Agile Certified Practitioner (ACP)

POC: Sabeina Harris, President

- (469) 209-5843

#### **PAST PERFORMANCE**

## ▶ IT Overhaul and Cloud Migration

Harris Consulting Group successfully led numerous IT infrastructure overhauls and cloud migration projects, achieving all milestones within budget and scope. These projects enhanced clients' decision-making capabilities through data analytics, with full compliance with Agile methodologies.

#### Agile Process Optimization and Project Success

Managed large-scale technology projects with significant budgets, improving project velocity by up to 98% and reducing risk by 25%. Each project was delivered within budget and schedule, showcasing the firm's commitment to excellence in Agile process optimization.

## ▶ Digital Transformation for Customer Engagement

Developed and executed comprehensive digital marketing strategies, resulting in substantial increases in website traffic, customer acquisition, and brand awareness. Infrastructure upgrades led to enhanced system reliability, supporting clients in achieving both growth and operational efficiency.

#### ► Salesforce CRM Implementation

Led multiple CRM implementations that achieved 100% success, applying a risk management approach that boosted team productivity and reduced resource use by 30%. Harris Consulting Group delivered high-impact outcomes, improving workflow efficiency and customer satisfaction.

#### Agile Coaching and Team Development

Provided Agile coaching to a variety of teams, leading to a 40% increase in productivity and a 20% rise in team satisfaction. Harris Consulting Group's leadership fostered a collaborative culture, which directly enhanced project delivery and overall client outcomes.

# **NAICS CODES**

541611	<ul> <li>Administrative Management and General Management Consulting Services.</li> </ul>	
241011	Administrative Mandaerhent and General Mandaerhent Consulting Services	

541219 - Other Accounting Services

541511 - Custom Computer Programming Services

541512 - Computer Systems Design Services

541513 - Computer Facilities Management Services

541519 - Other Computer Related Services

541618 - Other Management Consulting Services

541690 - Other Scientific and Technical Consulting Services

541990 - All Other Professional, Scientific, and Technical Services

561110 - Office Administrative Services

561320 - Temporary Help Services

561720 - Janitorial Services

611430 - Professional and Management Development Training

621340 - Specialty (except Psychiatric and Substance Abuse) Outpatient Centers

621498 - All Other Outpatient Care Centers

622110 - General Medical and Surgical Hospitals

624230 - Emergency and Other Relief Services

531210 - Offices of Real Estate Agents and Brokers

541614 - Process, Physical Distribution, and Logistics Consulting Services

541612 - Human Resources Consulting Services

561330 - Professional Employer Organizations

561499 - All Other Business Support Services