



New Consultant Checklist

NAME	SEND WELCOME LINK	WELCOME TO TEAM POST	2 ZOOM LAUNCHES	3 PRACTICE CALLS
1) _____	☐	☐	☐ ☐	☐ ☐ ☐
2) _____	☐	☐	☐ ☐	☐ ☐ ☐
3) _____	☐	☐	☐ ☐	☐ ☐ ☐
4) _____	☐	☐	☐ ☐	☐ ☐ ☐
5) _____	☐	☐	☐ ☐	☐ ☐ ☐
6) _____	☐	☐	☐ ☐	☐ ☐ ☐
7) _____	☐	☐	☐ ☐	☐ ☐ ☐
8) _____	☐	☐	☐ ☐	☐ ☐ ☐
9) _____	☐	☐	☐ ☐	☐ ☐ ☐
10) _____	☐	☐	☐ ☐	☐ ☐ ☐

TIPS:

There is a lot of learning for a new consultant in the first 30 days and we all learn at different paces. Stay super connected to your new consultants as they navigate the Arbonne landscape. Think back to when you started, what were the questions you had, what were you fearful of, what bumps did you run into? Calling, texting, voice messaging or even meeting them for coffee is always a good idea! Hot coals stay hot together and their success can be influenced by your presence.

NOW...with that being said we always recommend to MATCH THEIR EFFORTS. If they are putting in 100%, you put in 100% back to them. If they are giving you 10%, you give them 10% back.

Most of us start and have some sort of fear or insecurity - Be their #1 cheerleader, speak life into them. Remind them of the things you see them doing really well and always remember... EVERYONE HAS AN INVISIBLE SIGN ON THEIR FOREHEADS SAYING: "Make me feel important"