



## **Rain International, LLC Compensation Plan**

Rain International has designed its Compensation Plan to reward our Rain Partners for gathering customers and helping others do the same.

The most successful Rain Partners take the time to do two things:

1. Learn as much about the Company's products as possible; and
2. Develop critical business building skills by following the Company's success systems.

The reason that these two activities are so critical is that you will need to teach and train those members of your marketing organization to do the same. What is certain is that exercising diligence, discipline, and demonstrating a willingness to work hard can turn into significant residual income for years to come.

*The information contained in this document is intended to be an illustrative explanation of the Rain International Compensation Plan and not a guarantee or representation of the income you will actually earn as a Rain Partner. Any representation or guarantee of earnings can be misleading. Rain Partners should not attempt to persuade or recruit members of their organization by means of such guarantees or representations. Any earnings examples contained in this document are for illustration purposes and do not represent actual earnings or earnings potential.*

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## Definitions

**Active:** In order to be Active, a RP must generate a minimum of fifty (50) PV in a MQP. PV is generated by a RP's personal and PC Product purchases.

**Autoship:** An optional program that authorizes the Company to automatically ship Product to RPs and PCs on a recurring monthly basis.

**Dual Team Earnings Cap:** Team Commissions are maximized at \$10,020, per BC per Qualification Period.

**Dual Team Genealogy:** The genealogically structured network of RPs that is created through placement of RPs on either Leg.

**Dual Team Position:** The genealogical position of a RP within the Dual Team Genealogy.

**Carry Over Volume (COV):** Any CV that is not paid to a RP in a Qualification Period will be carried over to the next Qualification Period if the RP, during the next Qualification Period, is Active. If a RP is Active, CV continues to carry over and bank until total CV reaches 2,000,000.

**Commissionable Volume (CV):** Each Product purchase is assigned a Volume value by the Company. CV is the basis for determining and calculating bonuses and commissions. The Compensation Plan pays 50% of all CV.

**Commission Qualified:** A RP who is personally active, and has at least one (1) Active Personal Enrollee in each Leg of his or her Dual Team Genealogy.

**Compensation Plan:** The specific plan used by the Company that details the requirements and benefits of the compensation structure for RPs.

**Customer:** An individual or company that purchases product through a RP's distributorship.

**Cycle:** Is a dual team commissions payout of \$30 that occurs during a commissions period every time 300 CV and/or COV is generated in each leg of the RP's dual team genealogy. 300 left side plus 300 right side equals \$30 (1 cycle). Max of 334 cycles per commissions period.

**Enrollment Leg:** The genealogy stemming from each Personal Enrollee of a RP in the Sponsor Tree Genealogy.

**Genealogy:** Comprising the Dual Team Genealogy and Sponsor Tree Genealogy, this determines most of a RP's compensation under the Compensation Plan.

**Generation:** Every RP between a RP and the next Paid As Bronze Executive or higher in an Enrollment Leg.

**Greater Leg:** A RP's Leg in the Dual Team Genealogy with the greater CV.

**Group Volume (GV):** The total amount of CV attributable to the RP's Sponsor Tree Genealogy. A RP's PV is included in the GV calculation. GV is equal to QV.

**Initial Product Order:** See the definition of this term in the Company's

Policies and Procedures.

Dual Team Leg: One of two legs front line to a RP; one will be a Lesser Leg and the other will be a Greater Leg.

Lesser Leg: A RP's Leg in the Dual Team Genealogy with the lesser CV.

Lifetime Rank: The highest rank a RP has received in their involvement with the company.

Monthly Qualification Period (MQP): A rolling monthly period calculated from the date of the RP's Initial Product Order.

Paid As: The Rank a RP is paid at under the Compensation Plan for a particular Qualification Period.

Personal Enrollee: A new RP placed on the enrolling RP's first level of the Sponsor Tree Genealogy.

Personal Volume (PV): The amount of CV generated by a RP's personal and PC's Product purchases.

Personal Qualification Volume (PQV): Personal volume required for certain ranks in the compensation plan.

Product: A Company-offered good or service that has Volume assigned to it. Sales tools and promotional materials are not included in this definition.

Qualifying Volume (QV): The assigned value to Enrollment Packages and products that is used for qualifying for ranks within the compensation plan. QV is equal to GV.

Qualification Period: The time period in which a RP needs to meet the qualifications in order to earn commissions or bonuses for a respective commission or bonus period. Qualification Periods are either weekly or monthly.

Rain Partner (RP): A person who has entered into a Distributor Agreement with the Company, purchased a Starter Kit, and meets all other required criteria.

Rain Partner Team (RPT): A RPT is the makeup of personally enrolling 2 customers & 2 RP's with those 2 RP's enrolling 2 of their own personally sponsored RP's.

Rank: The payout qualification level of a RP according to the Compensation Plan.

Rank Cap: The maximum amount of Team Commissions payable in any Qualification Period to a RP notwithstanding the actual amount of the Lesser Leg Volume.

Sponsor Tree Genealogy: The genealogically structured network of RPs consisting of all Enrollment Legs.

Starter Kit: An optional kit offered by the Company containing educational materials, sales tools and/or Products as posted on the RP's replicated website or back office and subject to change from time to time at the Company's discretion.

Upline: A single-line hierarchy of RPs extending upward from an RP.

Volume: The value assigned to a Product for commission purposes.

Weekly Qualification Period: The period from Wednesday 00:00 US Central Time to Tuesday 23:59 US Central Time.

## Bonuses and Commissions

### Customer Program

When Customers purchase products directly from the company, a bonus of 40% of the products full CV is paid on each Customer order to the Customer's Sponsoring Rain Partner. These will also carry PQV (varies on product) which is put into the Dual Team Tree Genealogy every time Product is sold through the Customer Program and counts towards the Customer's Sponsor's PV.

### Three and Free Customer Program

Customers are able to refer other customers and earn free product when qualified. For free product to be given the follow must be met:

- a) Have a personal order.
- b) Refer 3 unique customers. Unique means having different addresses on file.
- c) These customers must purchase product.
- d) Have these customers all buy in the same calendar month.

The referring customer will then be awarded with product credits. Each product purchased from a customer's referring customer will also carry a bonus of 20% of the products full CV which will pay to the upline RP.

### First Order Bonus (FOB)

If a Personal Enrollee of a RP purchases one of the optional Starter Kits, the Personal Enrollee's Sponsor earns a FOB paid out at 40% of the Starter Kit's CV. The RP must be active with 50PV.

### First Order Bonus Match (FOBM)

If a Personal Enrollee of a RP personally sponsors a new partner of their own, a first order bonus match of 10% of the Starter Kit's CV will be paid to upline RP. The RP must be active with 100PV.

### FOBM Compression

The FOBM's will run dynamic compression. If a Rain Partner is not active or not qualified to receive the FOBM, the next active and qualified RP will receive the bonus. A RP account cannot earn more than one FOB or FOBM per newly enrolled RP.

### Team Commissions

1. In order to receive Team Commissions, a RP must:

- a) Be Active;
- b) Be Commission Qualified; and
- c) Have a minimum of 300-combined CV and COV for the Qualification Period in each Leg of the RP's Dual Team Genealogy.

Team Commissions are paid weekly based on the amount of new cycles generated within a commissions period, and subject to Rank Cap amounts. Any new PV over 200 in the Qualification Period carries over to the Lesser Leg and paid in the Qualification Period it is earned.

## 2. Team Commission Rules

- a) Cycle Cap Rule: A “Cycle” is defined as a segment of 300 CV from each leg. Due to the Earnings Cap Rule, in any particular Qualification Period, Team Commissions will be paid on a maximum number of 334 Lesser Leg Cycles or \$10,020. Any CV in excess of 334 Cycles will be carried over to the next Qualification Period.
- b) Team Earnings Cap Rule: Team Commissions for each BC will be maximized at 334 Cycles or \$10,020 per Qualification Period.
- c) COV Rule: Any CV that was not paid as a Team Commission in the current Qualification Period will be carried over to the next Qualification Period, provided the RP is Active.
- d) Flushing Rule: Flushing occurs in two situations:
  - i) If a RP is not Active for any Qualification Period, all CV and COV in each Leg will be reduced to zero (“flushed”) in the next Qualification Period; or
  - ii) If a RP earns Team Commissions during a Qualification Period, the amount of CV on which the Team Commissions were paid will be flushed from each Leg.

### The 110% Rule

The 110% rule applies to volume within the dual team. The 110% rule will apply to accounts that are carrying forward an excess of 6,000 on the lesser side. When this rule is applied, the account will receive 100% of the new volume created in the given week. And 10% more of the new volume that will be deducted from the carry forward amount.

Example:

Account A has 10,000 carry forward volume on the lesser side. During the week, account A creates 5,000 new volume on the lesser side. 500 (10% of 5,000) will be added to the new 5,000 volume. For a total eligible volume payout of 5,500. Cycles are paid out at 300 from both left and right side. The payout would be 18 cycles (5,400/300) and the amount would be \$540 USD. The new carry forward would be 9,600.

### Generational Matching Bonus (GMB)

In order to receive the Generational Matching Bonus (GMB), a RP must be Commission Qualified and meet the following qualification criteria.

First through third Generation:

1. Paid As Rank Bronze Executive through Gold Executive;
2. Have two (2) Active PCs; and
3. Maintain at least 100 PV in the MQP.

Fourth through seventh Generation:

1. Paid As Rank Platinum Elite or higher;
2. Have four (4) Active PCs; and
3. Maintain at least 200 PV in the MQP

The GMB is paid weekly as a floating percentage of the Team Commission earned in a RP’s Sponsor Tree Genealogy up to seven (7) Generations. Because the Compensation Plan pays fifty percent (50%) of total Company CV, the floating percentage is based on CV after the Company pays all required commissions and bonuses.

The number of Generations available to a RP is determined by Paid As Rank, as summarized by the following table.



## Lifestyle Bonus

The requirements for earning the Lifestyle Bonus are:

1. Be Commission Qualified;
2. Be a Paid As Platinum Elite or higher; and
3. Have four (4) Active PCs.

The Lifestyle Bonus is paid weekly according to the following table.

Rank	Lifestyle Bonus
<b>Platinum Elite</b>	<b>\$100</b>
<b>Pearl Elite</b>	<b>\$200</b>
<b>Sapphire Elite</b>	<b>\$300</b>
<b>Diamond Elite</b>	<b>\$400</b>
<b>Double Diamond</b>	<b>\$500</b>
<b>Black Rain Diamond</b>	<b>\$600</b>
<b>Double Black Rain Diamond</b>	<b>\$750</b>
<b>Triple Black Rain Diamond</b>	<b>\$1,000</b>

## Total Earnings Cap

For any Qualification Period, total weekly earnings from Team Commissions, Lifestyle Bonus and GMB are capped as described by the following chart.

Rank	Weekly Earning Cap Amount
<b>Manager</b>	<b>\$1,000</b>
<b>Senior Manager</b>	<b>\$1,000</b>
<b>Bronze Executive</b>	<b>\$1,500</b>
<b>Silver Executive</b>	<b>\$2,000</b>
<b>Gold Executive</b>	<b>\$4,000</b>
<b>Platinum Elite</b>	<b>\$6,000</b>
<b>Pearl Elite</b>	<b>\$8,000</b>
<b>Sapphire Elite</b>	<b>\$10,000</b>
<b>Diamond Elite</b>	<b>\$20,000</b>
<b>Double Diamond</b>	<b>\$30,000</b>
<b>Black Rain Diamond</b>	<b>Unlimited*</b>
<b>Double Black Rain Diamond</b>	<b>Unlimited*</b>
<b>Triple Black Rain Diamond</b>	<b>Unlimited*</b>

\*See Team Commission rule



## Rolling Group Volume

Once a RP has hit an Elite Rank, any excess GV that was not used in the current WQP for Rank qualifications will roll forward to the following WQP. Excess GV will roll forward for four (4) consecutive weeks to help with qualification in other WQPs before it expires. Rolling Group Volume is calculated on an individual RP basis, taking into account that only fifty percent (50%) can come from any one Enrollment Leg up to Black Rain Diamond, 30% from any one enrollment leg for Double Black Rain Diamond, 25% from any one enrollment leg for Triple Black Rain Diamond.

## Business Centers (BC)

BCs are only eligible to earn Team Commissions. Upon enrollment, a RP is given one (1) BC (BC #1). A RP can earn Team Commissions on up to three (3) BCs. To earn on BC #1, the RP must be Active and Commission Qualified. A RP may obtain two (2) additional BCs (BC #2 and #3) by enrolling with a qualifying Starter Kit or upgrading after enrollment. To earn Team Commissions on BCs #2 or #3, a RP must be Active, Commission Qualified, and generate at least 300 CV on that BC's Lesser Leg. BCs #2 and #3 can bank COV up to 500,000 CV per BC as long as BC #1 is Active.

BC #1 is considered to be the same position as the RP position for purposes of calculating Team Commissions. BCs #2 and #3 are considered at the head of each Leg of the RP's Dual Team Genealogy for purposes of calculating Team Commissions. BCs have no position in the Sponsor Tree Genealogy.

# Distributor Ranks and Qualifications

## Associate

No qualification requirements.

## Rain Associate

The qualifications to achieve the Rank of Rain Associate are as follows:

1. Be Active during the Qualification Period.

## Manager

The qualifications to achieve the Rank of Manager are as follows:

1. Be Active during the Qualification Period;
2. Have at least 300 CV in the Lesser Leg for the WQP; and
3. Be Commission Qualified.

## Senior Manager

The qualifications to achieve the Rank of Senior Manager are as follows:

1. Be Active during the Qualification Period;
2. Have at least 700 CV in the Lesser Leg for the WQP; and
3. Be Commission Qualified.

## Bronze Executive

The qualifications to achieve the Rank of Bronze Executive are as follows:

1. Have at least one (1) Paid As Active Manager (or above) Enrollment Leg;
2. Have at least 1,500 CV in the Lesser Leg for the WQP;
3. Have at least 100 PV for the MQP; and
4. Be Commission Qualified.

## Silver Executive

The qualifications to achieve the Rank of Silver Executive are as follows:

1. Have at least two (2) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 3,000 CV in the Lesser Leg for the WQP;
3. Have at least 100 PV for the MQP; and
4. Be Commission Qualified.

## Gold Executive

The qualifications to achieve the Rank of Gold Executive are as follows:

1. Have at least three (3) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 5,000 CV in the Lesser Leg for the WQP;
3. Have at least 100 PV for the MQP; and
4. Be Commission Qualified.

## Platinum Elite

The qualifications to achieve the Rank of Platinum Elite are as follows:

1. Have at least four (4) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 10,000 total GV of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP; and
5. Be Commission Qualified.

## Pearl Elite

The qualifications to achieve the Rank of Pearl Elite are as follows:

1. Have at least five (5) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 15,000 total GV for 2 consecutive WQPs or 30,000 total GV in 1 WQP, of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

## Sapphire Elite

The qualifications to achieve the Rank of Sapphire Elite are as follows:

1. Have at least six (6) Paid As Active Manager (or above) Enrollment Legs;

2. Have at least 20,000 total GV for 3 consecutive WQPs or 60,000 total GV within 3 WQPs, of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

### Diamond Elite

The qualifications to achieve the Rank of Diamond Elite are as follows:

1. Have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 25,000 total GV for 4 consecutive WQPs or 100,000 total GV within 4 WQPs, of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

### Double Diamond

The qualifications to achieve the Rank of Double Diamond are as follows:

1. Have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 50,000 total GV for 4 consecutive WQPs or 200,000 total GV within 4 WQPs, of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

### Black Rain Diamond

The qualifications to achieve the Rank of Black Rain Diamond are as follows:

1. Have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 75,000 total GV for 4 consecutive WQPs or 300,000 total GV within 4 WQPs, of which no more than fifty percent (50%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

### Double Black Rain Diamond

The qualifications to achieve the Rank of Double Black Rain Diamond are as follows:

1. Have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;
2. Have at least 120,000 total GV for 4 consecutive WQPs or 480,000 total GV within 4 WQPs, of which no more than thirty percent (30%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.

### Triple Black Rain Diamond

The qualifications to achieve the Rank of Triple Black Rain Diamond are as follows:

1. Have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;

2. Have at least 180,000 total GV for 8 consecutive WQPs or 1,440,000 total GV within 8 WQPs, of which no more than twenty-five percent (25%) can come from any one Enrollment Leg for the WQP;
3. Have at least 5,000 CV in the Lesser Leg for the WQP;
4. Have at least 200 PV for the MQP;
5. Be Commission Qualified.