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| Kai Hauerstein Lawyer (LL.M., Dip. Business Administration) | Indonesia • +62 821 1137 6213 E-Mail: kai@hauersteinconsulting.com URL LinkedIn: https://www.linkedin.com/feed/ Date of Birth: 27.11.1965 ■ Nationality: German Gender: Male ■ Civil Status: Married |
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I am a German-licensed lawyer, legal policy advisor, and management consultant with over two decades of experience in Indonesia, specializing in analyzing business laws, assessing the business environment, and supporting governments to improve their legal and judicial frameworks. My extensive knowledge and more than 20 years of experience enable me to translate complex legal information into actionable insights for legislative problem-solving, compliance, and decision-making. Fluent in German, English, and Indonesian, I excel in leading diverse teams, building relationships, and communicating effectively, positioning me to gain foreign investors' trust and create customized solutions.

Areas of Expertise

| Legal Specialization | Products | Intervention Areas |
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| <ul style="list-style-type: none"> ◆ Administrative & Public Law ◆ Tax & Business Law ◆ Human Rights Law ◆ German, Indonesian, Cambodian Law | <ul style="list-style-type: none"> ◆ Regulatory Impact Assessment (RIA) ◆ Human rights assessment ◆ Business environment assessment ◆ Legal analysis and compliance ◆ Project Cycle Management & Evaluation | <ul style="list-style-type: none"> ◆ Legal and Judicial Reform ◆ Good Governance ◆ Rule of Law ◆ Administrative Reform ◆ Decentralization |

Education and Certifications

Master of Business Administration (MBA), in 2024: *University of London*

Diploma Business Administration (Dip BA): *University of London*

CORe Credential for (MBA) Readiness, online Harvard Business School – HBS (2020), Global Business (2024)

Master of Laws (LL.M.) in Human Rights Law: *University of London*

Certification as Mediator, Hamburg Institute for Mediation (2001); Negotiation Mastery, HBS (2023)

Second State Examination in Law (Bar Equivalent): *State of Baden Württemberg, German*

First State Examination in Law (J.D. Equivalent): *University of Freiburg*

Professional Experience (selected assignments)

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| Hauerstein Consulting, Jakarta; Law Firm Dr. Mörder & Kollegen Legal Consultant, Lawyer | 2017 – Present |
| <ul style="list-style-type: none"> ◆ 07.23-01.24 Cambodia, Ye-Yang Arbitration, US law firm ArentFox Schiff, Expert Witness in Public Law: Prepared expert witness report on Administrative Law. ◆ 07.22-05.23, Zimbabwe, EU-TAZEPa, RIA Expert and trainer: Prepared RIA strategy and handbook; conducted RIA training and coaching. ◆ 2020-2021, Indonesia, GIZ Domestic Resource Mobilization Project, RIA expert, and trainer: Supported the developed RIA training module for MoF to assess fiscal policies. | |

Other law related assignments include **human rights assessments** and compliance of development projects in ASEAN (GIZ/Lao PDR, Cambodia, Vietnam). I conducted **legal reviews**, such as the new German Immigration Law (GIZ), or the Cambodian Criminal Procedure Law (IRZ) or laws governing the judiciary (GIZ). Besides being an **author on public law** (see below), I was also a **lecturer** for Public law at the Royal University of Law and Economics (2012-2015). I **conducted 20 + assignments**, related to implementation of donor supported legal reform programs, legal review, publication, and teaching. A detailed list can be provided on demand.

**Legal and Judicial Reform Project, Cambodia, GIZ/Ministry of Justice
Team Leader, Legal Expert for Administrative Law**

2011 – 2017

Oversaw legal and judicial reform strategy formulation, introduced a result monitoring system, and evaluated the Legal and Judicial Reform Strategy. Developed policy for a comprehensive administrative law system and published a book on "The Development of Administrative Law in Cambodia". Facilitated the implementation of the Law on the Organization of the Courts to improve access to justice. Headed a cross-functional team of 22 Secretariat staff members for Legal and Judicial Reform.

- ◆ Conducted regulatory impact assessments and **drafted the Administrative Procedure** guidelines and the legislative draft; carried out the research and **drafted and supported the policy** on implementing the Law on the Organization of Courts.
- ◆ **Published three books:** Development of Cambodian Administrative Law, Handbook on Legal Drafting, and Legal and Judicial Reform. Developed the legislative drafting training program for government officials and conducted ten training workshops,
- ◆ **Acquired two additional projects** funded by external sources (ECCC Legacy Project and IRZ case management project).

Selected short- and long-term projects for GFA Consulting GmbH, Swiss Contact, GIZ, World Bank, AusAid, ASEAN, InWent, ADB, and UNDP

2004 – 2011

Legal Consultant

I worked as a **legal expert** in two long-term projects, the ADB SME Development Project and GIZ Regional Development Project, **introduced Regulatory Impact Assessment (RIA)** in Indonesia on the national and sub-national levels. **Conducted ca. 25 term assignments** in Indonesia, the Philippines, and Africa, supporting the Rule of Law, administration reform/decentralization, and legal reform programs as a legal expert, project evaluator, RIA trainer, and expert for the business and private sector development.

- ◆ **Assessed numerous tax and licensing laws** in Indonesia, for example, the Law on SMEs, the Law on Business Licensing, tax laws in Indonesia.
- ◆ **Developed the two official RIA training handbooks** on reviewing laws and regulations and trained approximately 400 government officials on the national and subnational levels in Indonesia's many training workshops.
- ◆ Played a significant **role as an administrative law expert** on decentralization, planning, and taxation (one road map, two research papers, and one handbook on regional asset management) in Indonesia.

Additional experience as private sector development expert and corporate lawyer at GFA Management GmbH as well as a lawyer and head of the China Department at Law Firm Dr Grebe, Schlichting & Modes

Selected publications: Regulatory Reform in Indonesia -a legal analysis), Hanns Seidel Foundation, 2019; Introduction to Legislative Drafting, Konrad Adenauer Stiftung, 2016, The Development of Cambodian Administrative Law; Konrad Adenauer Stiftung, 2014.