

CAPABILITY STATEMENT



Organizational Change Management Consulting

FOXFIRE CONSULTING is a metro Richmond, VA based change management firm serving both the private and public

sectors to address their most pressing change challenges. We employ a vast toolbox which gives our clients a truly customized experience designed to fit their unique needs, circumstances, timelines and budget.

COMPANY DATA

DUNS# 079574333 CAGE# 92N72 UEI# HKPVF1KX1BS8 SBA WOSB

Veteran Owned Business SWAM #683337 Company Type: LLC Incorporated: 2014

Phone: 804.307.5753

NAICS CODES:

541611 Management Consulting Svc

611430 Prof/Mngt Development Training

541612 Human Resources Consulting Svc

541512 IT Training & User Support Svc

541613 Customer Exp Consulting Svc

541614 Operational Assessment Svc

561110 Office Administrative Svc

611699 Change Management Training

NIPG CODES:

91875 Management Consulting Svc

91871 IT Consulting Svc

95877 Project Management Svc

95874 Personnel Management Svc

91883 Organizational Development Svc

91832 Consulting Svc (Not Otherwise

Classified)

91838 Education and Training Consulting

91829 Computer Software Consulting

91804 Budget Consulting

96156 Program/Project Dev & Mngt Svc

INDUSTRY CERTIFICATIONS:

- PROSCI® Certified Change Practitioner (CCP)
- PMP® (Project Management Professional)
- PMI-ACP® (PMI Agile Certified Practitioner)

CORE COMPETENCIES

Organizational Change Management / Transformation Management

OUR MISSION: To partner with our clients to get the best results for projects that involve people and change, so that goals are achieved

with less cost in the long run and fewer headaches in the short run.

- Project Management
- Customer / User Experience
- Organizational Assessment and Effectiveness
- Budget / Project Oversight
- Group Facilitation / Team Building
- Change Management Training and Workshops
- Advisory, Coaching and Consulting Services

KEY DIFFERENTIATORS

- Over 25 years of total private sector and local, state, federal government experience from executive leadership to team levels
- Prosci[®] Certified Change Management with proprietary change methodology and employee engagement approach
- Project Management (PMP®) and Agile Project Management (PMI-ACP®) Certified
- Toolkit of management, budgeting, program oversight, analytical skills and knowledge create a well-rounded approach allowing a richer client / customer experience
- Trust, transparency, commitment, collaboration, flexibility, excellence

PAST PERFORMANCE

- Change initiative on a federal government contract that implemented a complete end-to-end transformation of the retail sales platform for commissaries worldwide
- Change initiative to migrate enterprise-wide technology platform as result of acquisitions / mergers for 20,000+ users
- Project management for website development company and large agricultural company
- Change / Project Management for local government agency
- SWOT Analysis for local non-profit

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