# **Human-centered Design**

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How old is Human-centered Design?

## Very old!



#### **Product Design**

20+ yrs ago

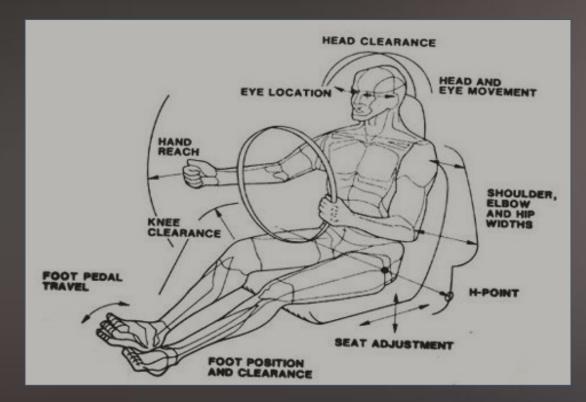
Focus: Ergonomics & Usability

Designed based on anthropometric data

10 yrs ago - Present

Focus: Usability & Delight

Insights-driven design for diverse users





## The Current Landscape

The 'Home and Kitchen' category on Amazon alone features over 58 million items, while 'Electronics' includes over 17 million products

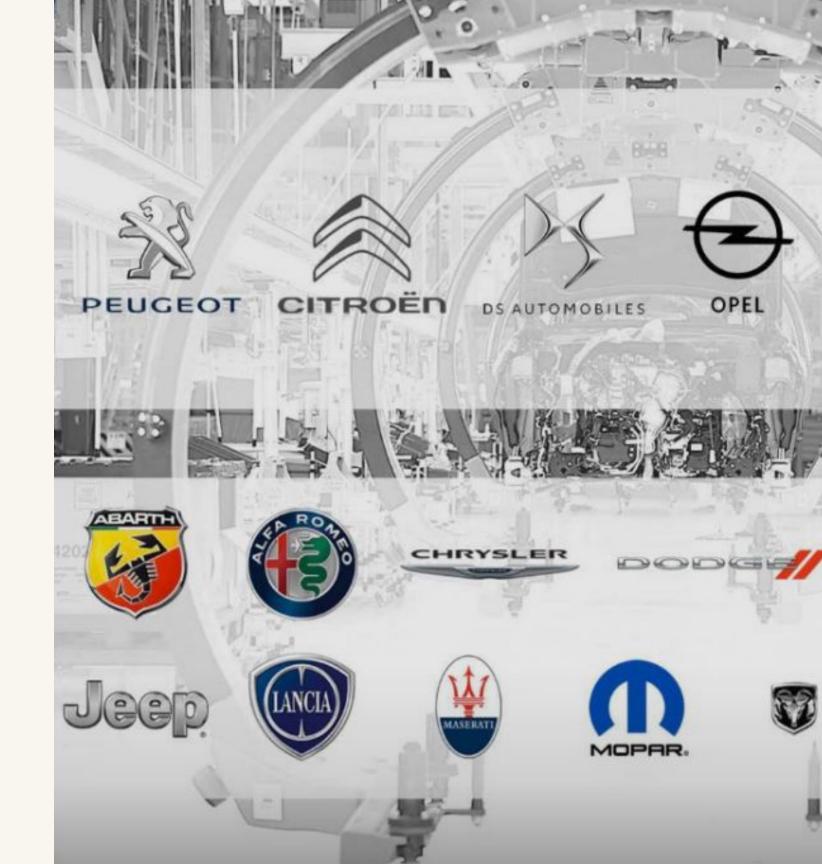
(Full-Time FBA and Clear the Shelf)



## Challenges for Brands

According to PwC's Voice of the Consumer Survey, 70% of Generation Z would pick a new brand over an existing one for their next product

(2024 PwC's Voice of the Consumer Survey)



## The Power of Design

**Creating a Personal Connection** 



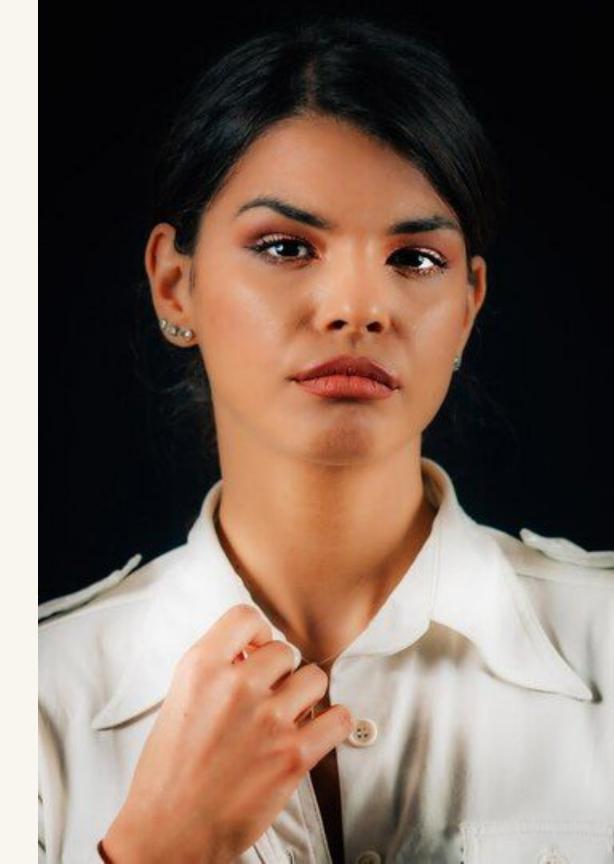
## Trying a New Brand/Service

Curiosity vs Confidence

Excitement vs Familiarity

Anxiety vs Calm

Hope vs Efficiency



#### **Emotional Connection**

Built for you

Just the right options

The "Gets you" feeling!



#### Here's how:

Deep understanding of your user's lifestyle

Struggles, Needs, Aspirations

Map a 3D user journey



## Intelligent Cooking

**Problem Identification** 

Inconsistent results in grain and rice cooking.

**User-Centric Solution** 

Removes guesswork. Does the thinking for you!

Intelligent Design

Weighs ingredients and dispenses perfect amount of water.



## **Adaptive Interiors**

Adaptable workspace for contractors and professionals.





Ford F150 Interior

Ford eTourneo Van



## **Evolution of Design Focus**

Ergonomics Usability Delight

Adaptive

Responsive

Predictive



## The Future

Tailored	Products adapting to individual user's changing preferences
Intentional	Designing multimodal experiences to get users in the desired mental state
Intelligent	Anticipating user needs before they arise

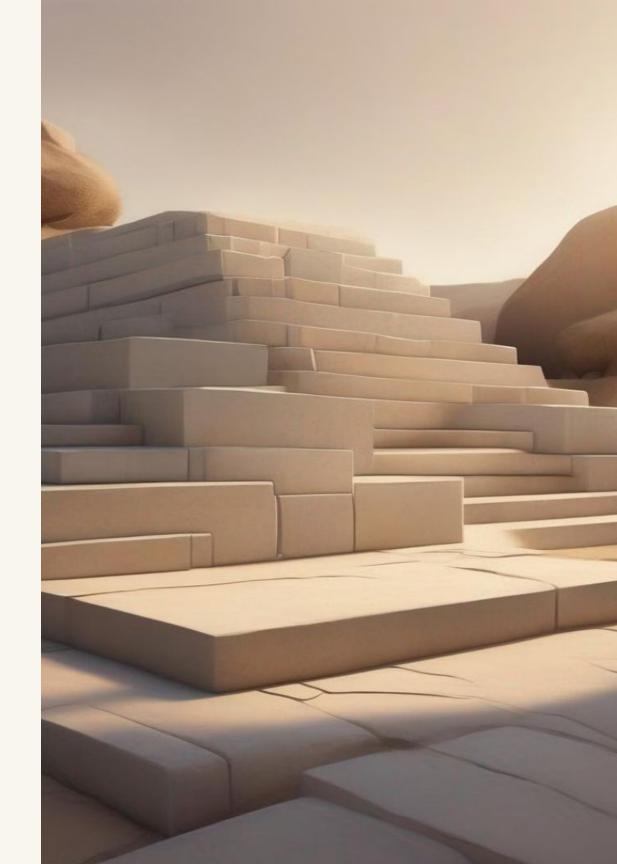
## Embrace Technology to Enhance Experiences

Focus on developing sound user **experience strategies first**, then leverage AI to improve workflows and supercharge existing strategies. **Build trust** through meaningful usage of data, tap into existing digital ecosystems to provide the most value



# Human-centered Design as a Strategic Imperative

Deeply understanding users through research and empathy is critical. Companies must design products that resonate emotionally by iterating through prototypes and testing.



## Thank you

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