

# Introduction to Johnson Winter Slattery

**We're an independent law firm with a difference. We work with major businesses, funds and government agencies on important and complex transactions and disputes. What sets us apart, is a unique business model that gives our clients more partner and senior lawyer access and involvement, ensuring that the people with the real specialist experience are actively engaged on matters, leading to more efficient and high quality commercial outcomes.**

**Our approach is personal and efficient. We get to know our clients and they get to know us. Building a solid foundation for a long relationship.**

## HOW WE CAN HELP

### Competition

Our team is known for providing strategic and creative advice to leading corporates on "bet the company" transactions requiring ACCC approval, global cartel prosecutions and investigations, misuse of market power allegations and all other day to day competition and consumer law issues. We also have the additional experience of acting for the ACCC, NCC and QCA in certain industry sectors which provides us with key insights into how regulators manage investigations and prosecutions. Members of our team also have extensive experience in advising parties on all aspects of access and pricing regulatory processes.

### Corporate

Our extensive experience covers all facets of M&A transactions, including public company takeovers, foreign investment (FIRB), proceedings before the Takeovers Panel, mergers by scheme of arrangement, demergers, buy-side and sell-side mandates in major private treaty transactions, private equity transactions and warranty and indemnity insurance.

Our ECM experience includes the full range of capital markets transactions including venture capital funding rounds, pre-IPO convertible note rounds, IPOs and ASX listings, rights issues, major placements and other secondary raisings on ASX, block trades and PIPEs and other structured equity investments.

We are at the forefront of regulatory developments and have built strong working relationships across the various regulatory bodies, including ASIC, ASX, FIRB and the Takeovers Panel.

### Dispute resolution

Acting in both the defence and prosecution of claims makes us unique in the market and gives us, and our clients, a strategic advantage in disputes. Our invaluable insight into the judgment calls made for both plaintiffs and defendants means we provide clients with savvy, strategic advice resulting in the best commercial outcome. We are renowned for our experience and expertise across the spectrum of class actions, insolvency, regulatory claims, corporate, commercial, competition and tax disputes and civil and criminal regulatory investigations and prosecutions for companies, directors and senior executives. Dispute Resolution Team of the Year, Lawyers Weekly Australian Law Awards.

## Employment

We have a go-to employment practice for sensitive, high profile and/or complex claims and disputes, including defending significant claims brought by senior executives. We also have extensive experience advising on strategic industrial relations and workforce planning, and providing advice on all aspects of employment relationships from start to finish.

## Energy and resources

We advise leading Australian and multi-national energy and resources organisations on their projects, deals and disputes. Our specialist energy and resources lawyers work seamlessly together in an award winning team, covering oil and gas, mining, electricity and renewable energy sectors. We also advise on emerging technology projects including hydrogen and battery energy storage systems. We support our clients from resource exploration, development, production, processing through to trading, haulage, shipping and sales and decommissioning and abandonment of major projects. We advise our clients on financing (equity and debt), acquisitions and divestment of energy and resource projects and joint venture arrangements, as well as advising on regulatory and contractual framework to assist our clients manage their business risks in a commercial and pragmatic manner.

## Environment and planning

Our team has extensive experience advising on all aspects of environment and planning law, compliance, appeals, contamination and compulsory acquisitions. We work with a diverse range of clients throughout the duration of their projects to ensure compliance with all legislation.

We assess project risks and provide practical advice when responding to regulatory investigations, as well as acting in planning and environment litigation. We advise clients on corporate social responsibility, both in Australia and internationally and understand the difficulties companies face remaining compliant in a changing environment.

## Finance

Our debt finance team focuses on representing corporate and private equity clients across all major financing types and is highly recognised for its event driven financing practice (including acquisition, leveraged and project finance) and its complex corporate and asset finance work.

## Funds management

We advise Australian and foreign fund managers across all asset classes on how to stay ahead of the continual regulatory changes in Australian financial services regulation. We are experts on all aspects of funds management and financial services regulation covering major investment vehicles and asset categories. Our team has experience advising on the full spectrum of arrangements for structured, alternative, listed and unlisted, domestic and cross border structures, products and platforms.

## Infrastructure, projects and construction

Our projects team has deep experience with the urban built environment, mining, resources and infrastructure sectors. It gives us a valuable insight into what matters to our clients. We combine this knowledge with the right team of legal experts within JWS to provide integrated and multidisciplinary assistance to our clients throughout the life-cycle of their projects, whether it is at the project initiation phase (funding, regulatory, joint ventures, acquisitions or disposals), project delivery phase (project delivery methods, contract negotiation, drafting and administration and claims/dispute management) or project operation/disposal. Our advice will be delivered with not just the legal issues addressed but also with a keen eye on commercial outcomes. We measure our success with the level of success we deliver to our clients.

## Intellectual property

With an enviable track-record in IP disputes and enforcement, we advise across the full IP asset life cycle from collaboration and development, protection and prosecution, right through to commercialisation and sale/ disposal. We work closely with our clients on all aspects of product commercialisation including assisting with IP clearance searches, vetting advertising and packaging, and negotiating and drafting licensing arrangements. Clients rely on our in-depth technical knowledge and commercial approach to solve their most significant IP challenges whether these are commercial or contentious.

## Media

We assist clients in the intensely competitive media sector, where organisations face a number of critical legal issues to protect their editorial content, competitive advantage, reputation and business strategies. We act for industry leading networks, international internet entities, publishers and film companies. We provide expert advice on all issues arising prior to publication including defamation, contempt, copyright and trade practices and act in litigation arising out of those issues.

## Real estate

Our team offers comprehensive experience in the acquisition, development, financing, leasing and sale of commercial, industrial, residential and retail properties, and real estate investment trusts. Our real estate group operates on a state-by-state basis, providing legal services to many of Australia's leading institutions, property owners, developers and tenants within each distinct state-based legislative environment.

## Restructuring and insolvency

We handle the full range of complex and high profile restructurings and formal Insolvencies (both litigious and non-contentious) on behalf of corporates, financiers, debtors and insolvency practitioners, and bring to bear a very experienced team of senior partners and lawyers who are able to address all aspects of any reconstruction, financial workout or insolvency including the corporate, finance, litigation and commercial elements of the matter. Our team are trusted advisors to Australia's pre-eminent insolvency firms.

## Taxation

We provide cutting edge corporate and international tax advice to Australian listed corporates and foreign multinationals and have leading end-to-end tax disputes expertise. The scope of our practice encompasses direct and indirect tax, international tax, income tax and capital gains tax, goods and services tax, payroll tax and stamp duty, and other specialised areas. Our expertise covers both disputes and non-contentious advisory matters.

## Technology

Our experienced lawyers regularly advise major acquirers and suppliers of technology on their most complex, business critical and transformational technology, telecommunications and data-driven projects and disputes. From telco network rollouts and product launches, to systems integration, data protection and everything in between, our lawyers have a deep understanding of the legal, regulatory and commercial pressures affecting clients across a wide range of sectors.

# Johnson Winter Slattery



**86** PARTNERS  
**180** LAWYERS



**39+**

PRO BONO HOURS PER  
LAWYER PER YEAR



High-quality, experienced team which focuses on results.

**CHAMBERS AND PARTNERS, 2022**

A team that is full of energy, really smart people, and who consistently deliver.

**THE LEGAL 500, 2022**

Commercially minded and customer centric.

**THE LEGAL 500, 2022**

They listen to clients and work with them to get the best outcomes on cases.

**THE LEGAL 500, 2022**

Highly responsive to all requests which is important when turnaround times are usually tight

**THE LEGAL 500, 2022**

A very safe pair of hands, and able to deal with the most complex of matters.

**THE LEGAL 500, 2022**