

BROKERS

OF THE VALLEY

MARKET SNAPSHOT

NAPA COUNTY

DECEMBER 2019 COMPARED TO DECEMBER 2020



COLDWELL BANKER



RESIDENTIAL REAL ESTATE

NAPA COUNTY \$1 MILLION PLUS

<u>DECEMBER 2019</u>	<u>DECEMBER 2020</u>	<u>DIFFERENCE</u>
31	SOLD LISTINGS 41	⬆️ +32%
\$1,653,387	AVERAGE SOLD PRICE \$2,399,932	⬆️ +45%
\$646	AVERAGE SOLD PRICE PER SQ. FT \$723	⬆️ +12%
90	DAYS ON MARKET SOLD LISTINGS 87	⬆️ -0.3%

Number of closed sales reported from BAREIS MLS ® January 13, 2021. Information herein believed reliable but not guaranteed.
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NAPA COUNTY

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
103	SOLD LISTINGS 145	⬆️ +41%
\$931,041	AVERAGE SOLD PRICE \$1,183,628	⬆️ +27%
\$486	AVERAGE SOLD PRICE PER SQ. FT \$532	⬆️ +9%
88	DAYS ON MARKET SOLD LISTINGS 63	⬆️ -28%



Based on data Number of closed sales reported on BAREIS MLS® January 13, 2021. Information herein believed reliable but not guaranteed. Copyright © 2020 by Bay Area Real Estate Information Services, Inc. All rights reserved.

AMERICAN CANYON

NOVEMBER 2019	NOVEMBER 2020	DIFFERENCE
15	SOLD LISTINGS 12	⬆️ -20%
\$578,667	AVERAGE SOLD PRICE \$602,167	⬆️ +0.4%
\$269	AVERAGE SOLD PRICE PER SQ. FT. \$317	⬆️ +18%
51	DAYS ON MARKET SOLD LISTING 39	⬇️ -24%



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NAPA

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
77	SOLD LISTINGS 107	⬆️ +39%
\$889,373	AVERAGE SOLD PRICE \$1,180,679	⬆️ +33%
\$475	AVERAGE SOLD PRICE PER SQ. FT \$522	⬆️ +10%
85	DAYS ON MARKET SOLD LISTING 53	⬇️ -38%

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YOUNTVILLE

NOVEMBER 2019	NOVEMBER 2020	DIFFERENCE
1	SOLD LISTINGS 2	⬆️ +100%
\$645,000	MEDIAN SOLD PRICE \$1,215,000	⬆️ +88%
\$614	\$715	⬆️ +16%
30	DAYS ON MARKET SOLD LISTING 55	⬆️ +83%



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ST. HELENA

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
10	SOLD LISTINGS 10	N/A
\$1,598,900	AVERAGE SOLD PRICE \$2,031,000	⬆️ +27%
\$756	AVERAGE SOLD PRICE PER SQ. FT \$915	⬆️ +21%
90	DAYS ON MARKET SOLD LISTING 155	⬆️ +72%

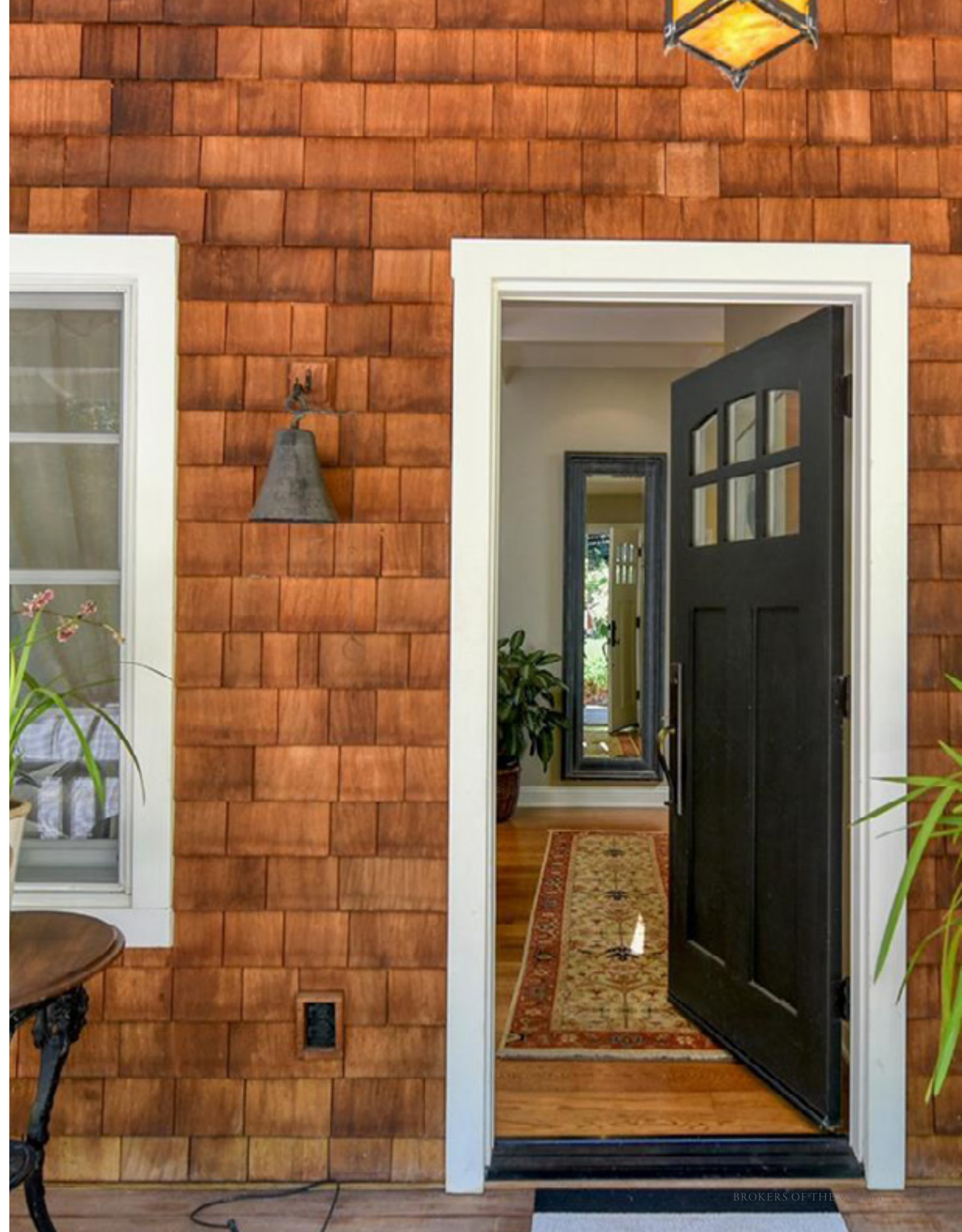
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ANGWIN

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
1	SOLD LISTINGS 1	N/A
\$1,470,000	AVERAGE SOLD PRICE \$645,000	⬆️ -56%
\$444	AVERAGE SOLD PRICE PER SQ. FT \$299	⬆️ -33%
78	DAYS ON MARKET SOLD LISTING 73	⬇️ -6%

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CALISTOGA

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
4	SOLD LISTINGS 7	⬆️ +75%
\$961,886	AVERAGE SOLD PRICE \$1,506,500	⬆️ +57%
\$420	AVERAGE SOLD PRICE PER SQ. FT \$770	⬆️ +83%
105	DAYS ON MARKET SOLD LISTING 118	⬆️ +12%



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OUR LOCATIONS



NAPA

1775 Lincoln Avenue
707.258.5200

NAPA COMMERCIAL

1040 Main Street
707.224.8454

ST. HELENA

1200 Main Street
707.963.1152

SONOMA

34 West Spain Street
707.996.3232



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