

# BROKERS

OF THE VALLEY

## MARKET SNAPSHOT

SONOMA COUNTY

DECEMBER 2019 COMPARED TO DECEMBER 2020



COLDWELL BANKER



# SONOMA COUNTY

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
370	SOLD LISTINGS 505	⬆️ +36%
\$702,518	AVERAGE SOLD PRICE \$826,674	⬆️ +18%
\$416	AVERAGE SOLD PRICE PER SQ. FT \$460	⬆️ +11%
70	DAYS ON MARKET SOLD LISTINGS 45	⬇️ -36%

Number of closed sales reported on BAREIS MLS® January 13, 2021. Information herein believed reliable but not guaranteed.  
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RESIDENTIAL REAL ESTATE

# SONOMA COUNTY \$1 MILLION PLUS

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
36	SOLD LISTINGS 87	⬆️ +142%
\$1,711,380	AVERAGE SOLD PRICE \$1,716,411	N/A
\$656	AVERAGE SOLD PRICE PER SQ. FT \$612	⬆️ -07%
107	DAYS ON MARKET SOLD LISTINGS 52	⬇️ -51%

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# SONOMA VALLEY

DECEMBER 2019	DECEMBER 2020	DIFFERENCE
25	SOLD LISTINGS 43	⬆️ +72%
\$1,214,308	AVERAGE SOLD PRICE \$1,220,062	N/A
\$587	MEDIAN SOLD PRICE PER SQ. FT \$589	N/A
72	DAYS ON MARKET SOLD LISTING 57	⬇️ -21%

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RESIDENTIAL REAL ESTATE

# SONOMA VALLEY \$1 MILLION PLUS

<u>DECEMBER 2019</u>	<u>DECEMBER 2020</u>	<u>DIFFERENCE</u>
10	SOLD LISTINGS 13	⬆️ +30%
\$2,043,400	AVERAGE SOLD PRICE \$2,502,692	⬆️ +22%
\$759	AVERAGE SOLD PRICE PER SQ. FT \$884	⬆️ +16%
106	DAYS ON MARKET SOLD LISTINGS 75	⬇️ -29%

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OUR LOCATIONS



**NAPA**

1775 Lincoln Avenue  
707.258.5200

**NAPA COMMERCIAL**

1040 Main Street  
707.224.8454

**ST. HELENA**

1200 Main Street  
707.963.1152

**SONOMA**

34 West Spain Street  
707.996.3232



**COLDWELL BANKER**  
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