



Child Care & the Private Sector: Profitability & Prosperity

A roadmap for employer-supported child care

Types of Employer-Supported Childcare Models

There are multiple options for employer-supported childcare; some are more complex and involve direct management of childcare program logistics and operations. Other options have less direct employer involvement and rely on coordination with existing childcare centers and other community stakeholders. Outlined below are examples of different options that employers can explore and include links to case studies or examples. Please note that many of these options overlap, and that some opportunities may be offered/operated simultaneously.



The order they are listed in begins with options that are the least time intensive and require the lowest amount of investment from employers. Many employers may be unable to invest in larger scale initiatives but can still support employees through benefits and policies. Some examples of these are outlined below, <u>each with financial or tax incentives</u> many employers find beneficial and attractive.

Option 1: Dependent Care or Flex Spending Accounts:

These are <u>pre-tax accounts</u> available to workers through their employers. Employees can contribute up to \$5,000 annually and can use the funds to pay for eligible expenses, including childcare. These accounts have low operational costs for employers, who need only develop the organizational systems and processes to operate a dependent care/flex spending program. Funds that employees contribute to their accounts in turn reduce employers' FICA liabilities. Employers contributing to dependent care accounts may also be eligible for tax deductions or other tax incentives, per <u>ORS 315.204</u>. Please note that this information is subject to change and employers should always check current state and federal policies. Additionally, employer may wish to offer flexible work and leave policies, to allow employees to better meet the changing demands of their childcare arrangements.

Below is an example of estimated savings for Dependent Care Account contributions, based on a study conducted by the Philadelphia-based Employer-Supported Childcare Project, with support from the Philadelphia Chamber of Commerce.

Federal Income Tax Bracket	Social Security Tax	Employee Savings	Employer Savings
15%	7.65%	\$1132.50	\$382.50
25%	7.65%	1632.50	\$382.50
28%	7.65%	\$1782.50	\$382.50
33%	7.65%	\$2032.50	\$382.50
35%	8.55%	\$2177.50	\$427.50
39.6%	8.55%	\$2407.50	\$427.50

Option 2: Employee Resource Referral and Education Programs

A resource and referral program can help employees in locating childcare services. It can be as simple as a website run by an employer that documents and rates local childcare providers. More extensive services can include employee education programs to help parents match their criteria—such as price, location, educational quality, and hours of operation—with available options. These services might also educate parents on technical aspects of the childcare process, such as application, financial planning, and tax benefit utilization, such as <u>Dependent Care Tax Credits</u> and <u>Earned Income Tax Credits</u>. If they have qualifying employees, employers may wish to explore <u>Employment Related Day Care</u> (ERDC) programs, which use state funds to subsidize the cost of care for working families in certain income brackets. There may be options for employers to pay the remaining cost of care not covered by the ERDC program.

Clackamas County Childcare Resource and Referral, operated by the Clackamas Education Service District runs a Childcare Resource & Referral program, which provides free information and assistance to parents, childcare providers, and employers. Local employers can establish a relationship with the CCRR to take advantage of supports for them and their employees without the hassle of developing internal resources. The local CCRR may also be helpful in exploring other options for employers interested in assisting their employees with childcare coverage and costs - more information is available on the CCRR website.

Option 3: Contract with Existing Childcare Providers Slot Reservations, Vouchers, Employee Discounts, and Subsidies/Reimbursement

Another accessible option for employers is to establish relationships with existing childcare providers to reserve program slots or receive discounts for their employees. This can take many forms, including partnering with local, independently owned providers to develop a contracted relationship or some other mutual benefit. This may include pre-paid slots for employees' children (with a percentage of unused slots kicked back to the employer), discounts for employees, an annual donation/contribution to the provider, and more. Employers may also provide full or partial childcare tuition coverage or reimbursement based on the cost of care in their area. This can take multiple forms, including contributing to employees' dependent care/flexible spending accounts, covering the cost of care directly, reimbursement, or covering the cost of membership fees for an emergency care provider.

Partnering with local, independent providers may give employers more flexible options and help support the local economy, however, they may lack the capacity and structure associated with larger-scale corporate childcare providers. Employers can contract with franchise models already operating in the area to take advantage of existing services, like slot reservations, tuition discounts, and emergency care services.

Examples of Slots Reservations, Employee Discounts and Subsidies

<u>KinderCare</u>, a nationally operating childcare provider, contracts with employers to offer an array of service options. On examples if their Tuition Benefit Discount, which provides employers discounts at any of their facilities.

Employers pay to subsidize 10% or more of the cost of tuition,

while their employees pay the remainder - making the cost of care lower than local market price and more affordable for families.

KinderCare also offers a Priority Access Program, where employers pay an annual fee to hold spots for their employees, give employees priority access to available program slots, or place employees at the top of wait lists if a program is full. Another program is the Backup Care Agreement (for emergency care). As an employee benefit, employers can pay to offer (as an example) 5 days free childcare at a KinderCare facility annually, for those occasions when their regular childcare arrangements fall through.

<u>The Learning Care Group</u> operates childcare centers nationwide, including centers in Sherwood, Tualatin, Fairview, and Portland, Oregon. They provide a range of options for employers of various sizes, including opportunities for tuition subsidies, tuition discounts, slot reservations, and emergency care services.

Option 4: Contract with Existing Childcare Providers for On or Near-Site Care

In this model, an employer sponsors or pays for on-site or near-site childcare that is operated by an independent childcare provider. This option is ideal for large employers with workers in one or more centralized locations in need of care. They can be on-site, near the workplace, or along commuter routes, making it convenient for employees to access and use. These can be developed through contracted partnerships with existing childcare providers.

Partnering with existing providers may reduce the burdens associated with the upstart and management of childcare programs and services, with the sponsoring employer paying an annual fee, providing capital, facility space, or other supports while childcare providers manage program logistics, operations, finances, and legal considerations. In this model, childcare may be free to employees, offered at a reduced rate or below market costs, or employers may reserve a specific number of childcare slots for employees.

Employers can work with childcare providers to develop new programs/facilities on-site or near the workplace specifically for their employees, or can contract with providers to access services at existing locations that serve the broader public, as described in the previous section. It should be noted that new programs or facilities require additional considerations which may be more time intensive and costly to employers. Depending on contractual agreements, these considerations may be fully managed by an independent childcare provider; however, they are outlined in a later example, titled *Employer-Managed Childcare*, for employers interested in the direct ownership and/or management of their own childcare services.

Employers have numerous options for **corporate franchise models**, such as **KinderCare**, which operate nationally or regionally and have well-established processes for working with employers of varying sizes and needs. Corporate childcare providers may have more options, more flexible services, and may be able to assume more risk. They are more likely to have existing resources for employers to tap into while also having the capacity to work with employers to develop new services or new locations.

Employers can also establish relationships with local or independently owned providers to meet their needs through newly created programs or participation in existing services (like tuition discounts or other services outlined in previous sections). Independent providers may require additional employer support for new services or new locations. One example of this is the **Shared Service Model**, where a sponsoring employer covers the costs of utilities, processing payroll, or other business logistics, while the childcare provider manages program operations, licensing, staffing, and other specifics.

Examples of Contracted Childcare Services:

KinderCare Learning Center at Daimler Truck North American on Swan Island is a local example of a national childcare provider that contracts with employers to provide care to their employees. Daimler Trucks is a renowned truck manufacturer based in Portland, Oregon. Like many industry leaders, Daimler values operational efficiency and relies on a lean administration of eight HR professionals to support over 18,000 employees.

Daimler made comprehensive family benefits a cornerstone of their talent strategy to become an Employer of Choice by 2020. To achieve this, Daimler needed to partner with a child care provider who could offer nationwide coverage in addition to a custom on-site center. They chose KinderCare Education at Work to build a custom on-site child care center and answer the child care needs of their dispersed workforce.

Daimler partnered with KinderCare to build a beautiful on-site center, First Gear Academy, on their campus. With views of Portland's downtown waterfront and room for 118 children, First Gear quickly reached capacity. Daimler then offered their employees Priority Access and Tuition Benefit, providing waitlisted families and its national workforce assistance with dedicated placement and tuition savings at any KinderCare Learning Center across the country.

<u>The Learning Care Group</u> operates childcare centers nationwide, including centers in Sherwood, Tualatin, Fairview, and Portland, Oregon. It is another franchise model that manages on-site or near-site center operations independent of employers while providing contracted childcare services customized to employer needs.

<u>Mari's Little Lambs in Beaverton & Oregon City, Oregon</u> is an independent center which receives capital investment from local employer partners. This provides some financial relief for the childcare provider, who can focus on the quality of staffing and services, while the investing employer enjoys the benefits of accessible childcare for their employees.

Option 5: Multi-Employer Childcare Consortium Model

This option reduces the financial or managerial burdens of childcare services through participation of two or more co-sponsoring employers. It is ideal for multiple employers in proximity, such as the <u>Milwaukie Industrial Park</u>. This option allows employers with a large, medium, or small workforce to co-invest in a shared option that meets employee needs. Similar to single-employer options, the Consortium Model includes childcare services that are owned and operated by the sponsoring employers, or developed through <u>contracted partnerships with existing childcare providers</u>.



Little Apron Academy is an on-site child care center for employees of The Home Depot.

The 60,000-square-foot facility is located at the company's headquarters in Atlanta.

Employer-owned options may involve additional considerations related to facility construction or modifications and upkeep, legal processes, licensing, staffing, and finances, etc. that make it unrealistic for many businesses; these considerations may be further complicated in a consortium model. It should be noted that new programs or facilities require additional considerations which may be more time intensive and costly to employers. Depending on contractual agreements, these considerations may be fully managed by an independent childcare provider; however, they are outlined in a later example, titled *Employer-Managed Childcare*, for employers interested in the direct ownership and/or management of their own childcare services.

Partnering with existing providers may reduce the burdens associated with the upstart and management of childcare programs and services, with the sponsoring employers providing capital, facility space, or other supports while childcare providers manage program logistics and operations. Employers have numerous options for franchise models, which operate nationally or regionally, or can establish relationships with local or independently owned providers to meet their needs through newly created programs or participation in existing services. In this model, childcare may be free to employees, offered at a reduced rate or below market costs, or employers may reserve a specific number of childcare slots for employees. Learn more about employer-supported childcare consortiums here or check out the multi-employer options available through companies like KinderCare and The Learning Care Group.

Option 6: Public/Private Sector Childcare Partnerships

Employers increasingly recognize that affordable childcare is pivotal in their success but may lack the means to address it on their own. They may opt to participate in Public/Private Partnerships (PPPs), which are collaborations that allow the government to leverage private sector resources to help foster market-based solutions to social and economic problems. There are a variety of ways PPPs can influence childcare services, including private sector management/delivery of publicly funded services, public subsidies for privately funded services, and publicly funded vouchers for private sector services.

Examples of a PPP in the State of Oregon:

An example of a PPP in the State of Oregon is the **Neal Early Learning Center** in the Port of Morrow. This is a collaboration between local government, Head Start, and industry partners to provide care for employees at participating businesses, which were guaranteed a certain number of program slots for their employees.

One stipulation was that monetary investments from private sector partners would off-set the costs of care for children from lower-income families from the broader community. Read about childcare PPPs in reports from the **Brooking Institute** or **Oregon Department of Human Services Children's Public Private**Partnership (CP3).



Option 7: Employer-Managed Childcare (On or Near Site)

Employer-owned and managed options may involve additional considerations related to facility construction or modifications and upkeep, legal processes, licensing, staffing, and finances, etc. that make it unrealistic for many businesses. Larger employers or multiple co-investing employers, however, may find this option feasible, like **Mitchell Gold, who started an on-site care facility for their employees in 1989** – <u>learn more here</u>.

Employers interested in the ownership/management of their own program will need to have a suitable facility that meets federal and state requirements, appropriate insurance, appropriate program materials, staff who meet education and training requirements, and meet other childcare licensing requirements. Some of these considerations are outlined below, with information and links to regulatory bodies and oversight agencies that can provide more information for interested employers. The <u>State of Oregon Early Learning Division (ELD)</u> (soon to be the Department of Early Learning and Care (DELC)) is the primary agency overseeing childcare regulations.

Facility Considerations – Employers interested in the development and management of their own on or near-site childcare programs must consider legal requirements for facilities used as licensed childcare centers. This includes structural requirements, building compliance and upkeep considerations, parking and traffic considerations, safety monitoring, and more. These requirements vary based on the age of children served. More information on facility requirements can be found at the ELD website.



Staffing/Managing a Childcare Program – Childcare providers and frontline childcare workers have specific legal and licensure requirements, including enrollment in a state database and on-going training requirements.

Oregon Registry Online (ORO) – ORO is the online database that tracks childcare workers in the State of Oregon. The ORO ensures that childcare workers have appropriate training and credentials, provides professional development opportunities, and monitors a childcare worker's experience level. More information on the ORO can be found here.

Education and Training – Childcare workers require specific education and training credentials to work in <u>licensed</u> childcare centers. Aside from formal education, childcare workers must participate in continuous professional development opportunities. Formal education, number of years worked, and professional development hours determine a childcare worker's level of experience and whether they can operate with or without supervision. Childcare workers who can serve in supervisory roles are designated as "teachers" and those who do not have adequate training are "aides".

More information on education and training for childcare workers can be found here.

Option 7: Employer-Managed Childcare (On or Near Site) - cont.

Staff to Child Ratio – The State of Oregon requires childcare providers to maintain a specific ratio of adults to children. This number varies based on program capacity, staff credentialing and certification, age of children, and other circumstances. **More information on childcare rules and regulations can be found here.**

Program Licensure and Liability Insurance – Childcare providers serving children age five and under must be licensed by the State of Oregon. Licensure is based on the age of children served, program facilities, and staff education, training, and credentials. Childcare programs must also provide liability insurance to operate safely. **More information on licensure and insurance requirements can be found here**.

Again, <u>the State of Oregon Early Learning Division</u> is the primary agency overseeing childcare regulations and can provide additional information and answer questions for employers interested in exploring this or other options. Additional support may be found through the <u>Clackamas Early Learning Hub</u> and the <u>Clackamas ESD Childcare Resource and Referral</u>.

The table on **page 13** provides an brief comparison of the model described above. The benefits and drawbacks of each model may vary with the size of individual employers, workforce, their revenue streams, and their industry type. Some options may seem low-maintenance and easily managed, but may provide minimal benefit to employers or their employees, while large-scale or more costly options require more investment but have he potential for greater impact in the long term. Employers should explore how realistic each option in and the short and long term, their capacity to implement, and available resources for higher-cost opportunities.









Option 7: Employer-Managed Childcare (On or Near Site) - cont.

For More Information

The options available to employers interested in supporting a childcare initiative or providing childcare support to employees can be overwhelming; fortunately, there are local resources to assist employers with questions about these models and other methods of support.

<u>Clackamas Early Learning Hub (ELH)</u> – The ELH is a state-supported consortium of local stakeholders who coordinate resources and service-delivery systems to ensure every Clackamas County child is ready for kindergarten. The ELH can help answer basic childcare questions and direct employers to local, state, and federal resources.

<u>Clackamas Education Service District Childcare Resource & Referral (CCRR)</u> – As previously outlined, the CCRR can assist employers in connecting their employees to high-quality childcare, explore financial assistance options, offer training for childcare providers, and help employers and childcare providers navigate legal, finance, and licensing processes. The CCRR and may also assist employers interested in developing formal relationships with existing providers or developing their own childcare services or employee supports. The CCRR may also help direct employers to appropriate local, state, and federal resources.

State of Oregon Early Learning Division (ELD) — As previously stated, the ELD is the state agency that oversees childcare service provision, licensing, monitoring, and regulations. The ELD can offer guidance to employers interested in exploring more directly managed childcare services or in the development of relationships with existing providers. The ELD may also offer resources for employers interested in other childcare supports, information on tax incentives for employers, or information on other local, state, and federal resources.



Cost & Benefit Comparison of Options for Employer-Supported Childcare

Option Type	Cost to Employer	Benefit to Employer	Benefit to Employee	Notes
Dependent Care of Flex Expense Account	(\$)	Moderate to High	Moderate to High	Minimal operations cost; may provide employer longer-term savings
Childcare Resource/Referral and Education Program	Š	Minimal	Minimal	Minimal operations cost; may be redundant with existing services in county; no direct financial benefit but decreased absenteeism
Slot Reservations, Tuition Assistance & Discounts	ŠŠ	Moderate	Moderate to High	Benefits & costs vary; may be tax deductible; may have limitations; provides reliable options
Contracted On-Site Childcare	Š Š	Moderate to High	High	Can be costly; may be tax deductible; positive for PR & HR; requires larger or centralized workforce; may require legal guidance; reliable childcare
Employer Consortium	Š Š	Moderate to High	High	Can be costly; may be tax deductible; may require legal guidance; positive for PR & HR; reliable childcare
Public/Private Partnerships	\$ \$	Minimal to High	Minimal to High	Dependent on program & participating entities; may be tax deductible
Employer-Managed On- Site Care	ŠŠŠ	Moderate to High	High	Can be costly; positive for PR & HR; requires larger or centralized workforce; requires legal guidance; may be tax deductible; reliable childcare

In summary, employers of all sizes have multiple options for childcare supports for their employees. These options range in cost, complexity, and benefit, but each one provides a positive impact for employers and working families. Low-cost, low-effort options may yield minimal impacts for both employers and employees, while more high-cost, time-intensive options may yield greater results over time. Whichever model interest employers, local and state resources exist to provide information and guidance.

ACCESSIBLE, AFFORDABLE CHILDCARE WILL BE PIVOTAL TO OUR LOCAL, STATE, AND NATIONAL ECONOMIES AS WE RECOVER FROM THE PANDEMIC AND GET PEOPLE BACK TO WORK

Other Ways to Help

Childcare is a complex issue, both locally and nationally. There is no quick-fix solution; while employers may be able to offer some solutions, they may not be feasible for all employers. Those who have limited resources to invest in childcare solutions for their employees can still help address this issue through changes to workplace policy and public advocacy.



Make sure childcare is discussed during any trade group or association meetings you belong to – and your own internal development team! You can invite experts or host a panel discussion at these meetings

Advocate for changes to public policy on the local, state, and federal level that expansion childcare accessibility and affordability; work with local advocacy groups to ensure accountability in the childcare system

Join advocacy and advisory groups; add your name or business to petitions or pledges; donate to organizations and issues that advocate for or offer childcare:

Use your social media, company newsletter, and other customer-facing platforms to highlight the issue; provide discounts or donations to childcare providers

Write an op-ed or blog post about the issue; tap into existing social media and awareness campaigns to share your perspective or provide support; make appearances or speak publicly about the need for childcare solutions



Local employers interested in providing a form of employer-supported day care may have many public sector resources on the local, county, and state level. These may include participating in PPPs, access to funds for childcare programs and initiatives, low-or-no-cost use of facilities and other non-monetary resources, tax incentives and tax breaks, waivers or exemptions from permitting fees or other costs and regulations, and more. Below are examples of public sector resources employers can contact for more information on opportunities and resources.

Clackamas County – Clackamas County is experiencing a childcare desert and may have resources for employers interested in helping alleviate this strain. The county also has access to state and federal funds for childcare supports that may be available to employers undertaking a childcare initiative. There may be additional opportunities for tax and financial incentives and changes or waivers to code or policy.

- 1. Business Incentives: Tax Exemptions, Grants, & Loans
- 2. Opportunity Zones
- 3. Emerging Small Business & Women/Minority-Owned Businesses
- 4. Permits & Building Codes
- 5. County Grants

Regional and State Supports - There are multiple regional entities that may have opportunities or resources to support employers interested in exploring a childcare initiative, including funding opportunities, partnership development, and service expansion.

- Clackamas Education Service District Childcare Resource & Referral
- Clackamas Early Learning Hub
- Clackamas County Children's Commission
- North Clackamas School District
- Metro
- Business Oregon
- Oregon Early Learning Division
- Early Learning Division Grant Opportunities
- Childcare Contribution Tax Credit
- Oregon Department of Human Resources Employment Related Day Care

Federal Supports and Resources - Federal entities may provide funding or offer tax incentives for private employers investing in childcare solutions, especially those with broader community impact. The list of sites below has information on taxes, grants, and other resources for employers interested in exploring childcare initiatives.

- Internal Revenue Service Employer Provided Childcare Tax Credit
- Opportunity Zones
- Department of Health & Human Services (HHS)
- HHS Grants
- Office of Childcare
- Childcare.gov
- Federal Grants Database
- US Department of Agriculture Food Program Resources

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Early Learning Hub, Clackamas County Childcare Resources and Referral, Clackamas Workforce Partnership, Clackamas County, the Board of County Commissioners, City of Hillsboro, Daimler Truck North America, Rose Villa Senior Living, Siemens CDC, and Somos.

For more information on our Child Care for All Coalition please visit our website at https://childcareforallclackamas.com/

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