ANDREW HOFFMANN

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Creative marketer working towards a Master of Science in Marketing, passionate about content creation, brand storytelling, and marketing strategy backed by data. Skilled at developing engaging strategies that boost audience connection and drive measurable results.

EDUCATION

The University of Tennessee, Knoxville, Haslam College of Business Bachelor of Science in Business Administration, Digital & Visual Marketing Master of Science, Marketing Knoxville, TN May 2025 May 2026

WORK EXPERIENCE

Video Editor | Amir Odom (YouTube)

Remote | Nov. 2024 Present

- Supported a channel with 660,000+ subscribers and 55+ million total video views.
- Edited and optimized videos using DaVinci Resolve to reduce pauses and distractions, enhancing viewer retention.
- Created dynamic overlay effects and visual elements and aligned multimedia elements within frames.

Leasing Professional | The Commons at Knoxville

Knoxville, TN | Jul. 2024 - Dec. 2024

- Engaged with 30+ prospective residents weekly through tours and personalized communication.
- Developed and implemented tailored leasing strategies to align with current marketing promotions.
- Delivered exceptional customer service by promptly addressing resident needs through several communication channels.

Business Development Intern | Yesler Media

Remote | Apr. 2024 - Jun. 2024

- Conducted market research and identified 100+ potential leads that matched target demographics.
- Scheduled and facilitated 20+ client meetings, building rapport and demonstrating product value.

Ride Operator | Kings Dominion

Doswell, VA | May 2022 - Aug. 2022

In-Charge Ride Operator

May 2023 - Aug. 2023

- Supervised a team of 15+ ride operators, ensuring compliance with safety protocols and operational guidelines.
- Trained associates using the International Ride Operator Certification (IROC), leading to a 100% compliance rate.
- Operated amusement rides while prioritizing guest safety, contributing to zero safety incidents throughout the season.
- Communicated with 2,000+ park guests daily and resolved concerns swiftly to deliver a satisfactory and safe experience.

MARKETING PROJECTS

Josh Bruce Music | Music Video

Knoxville, TN | July 2025 – Aug. 2025

• Directed and filmed a 3-minute music video using videography skills to tell the story of the lyrics.

• Edited video using Davinci Resolve with on-time cuts, captivating color grading, and audio adjustments to increase viewer retention.

Clayton Homes | Graduate Student Project

Knoxville, TN | July 2025

- Developed a customer survey testing multiple communication scenarios to identify preferred engagement styles.
- Analyzed data in SPSS to evaluate customer responses and uncover behavioral insights.
- Created a professional presentation summarizing findings and strategies recommendations for improved approaches.
- Delivered a 10-minute presentation, effectively explaining insights and supporting recommendations with data.

ACTIVITIES

Owner, @thrillsofvirginia + @andrewhmedia

Feb. 2016 - Present

- Built and currently maintain a social media presence with 3,000+ followers by producing high-quality photo and video content.
- Manage all aspects of content creation, including conceptualizing, filming, editing, and publishing videos and photos.
- Enhance photography and videography skills using advanced tools such as Adobe Lightroom and DaVinci Resolve.
- Analyze engagement metrics and optimize content strategies to improve reach and audience interaction.

University of Tennessee, Knoxville

Knoxville, TN

Marketing and Sales Collaborative Program

Aug. 2024 - May 2025

- Utilized digital marketing and design strategies to generate ticket sales for the Rocky Top Golf Tournament.
- Coordinated volunteer and staff scheduling using Microsoft Excel, optimizing event planning and logistics.
- Implemented project management techniques to ensure smooth event execution and participant satisfaction.

AMAze Group Feb. 2024 - May 2024

- Developed a comprehensive marketing strategy for the International Coaching Federation, Tennessee Chapter.
- Specialized in print and digital media content creation using Canva and Adobe Creative Suite.

SKILLS

<u>Technical</u>: DaVinci Resolve; Adobe Creative Suite; Canva; Color Grading; Video Editing; Photo Editing, Photography, Videography, SPSS, Microsoft Power BI

Marketing: Digital Marketing; Social Media; Content Creation; Event Planning; Market Research

Professional: Customer Service; Leadership; Management; Project Management; Sales